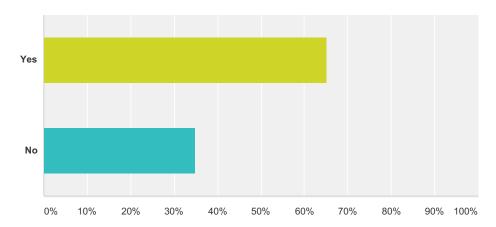
# Q1 Has your company designed (or had designed for you) systems and processes to gather the data necessary to identify the median compensated employee as of the end of your 2017 fiscal year?

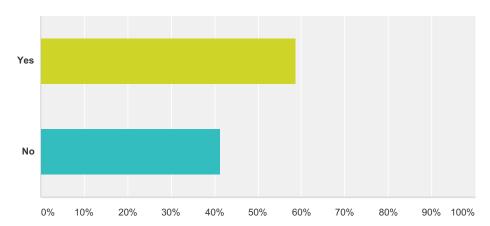
Answered: 46 Skipped: 0



| Answer Choices | Responses |    |
|----------------|-----------|----|
| Yes            | 65.22%    | 30 |
| No             | 34.78%    | 16 |
| Total          |           | 46 |

### Q2 Has your company performed (or had performed for you) trial calculations of your CEO's pay ratio to that of the median employee?

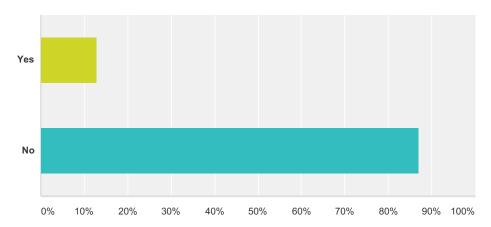




| Answer Choices | Responses |    |
|----------------|-----------|----|
| Yes            | 58.70%    | 27 |
| No             | 41.30%    | 19 |
| Total          |           | 46 |

Q3 Has your company started drafting and vetting internally with management, the board and/or company advisors (e.g. outside counsel, compensation consultant, PR firm) sample proxy disclosure for your CEO pay ratio?

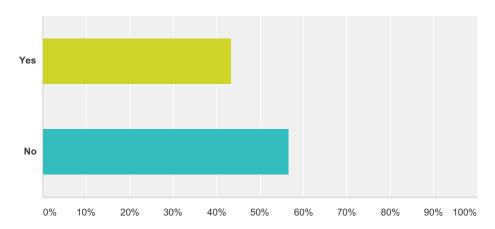




| Answer Choices | Responses |    |
|----------------|-----------|----|
| Yes            | 13.04%    | 6  |
| No             | 86.96%    | 40 |
| Total          |           | 46 |

## Q4 Is your company considering making supplemental disclosures beyond what is required by the rule on your CEO pay ratio to investors, employees, customers or other constituencies?

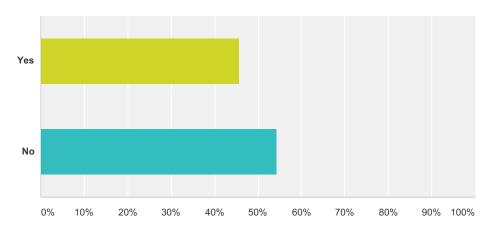
Answered: 46 Skipped: 0



| Answer Choices | Responses |    |
|----------------|-----------|----|
| Yes            | 43.48%    | 20 |
| No             | 56.52%    | 26 |
| Total          |           | 46 |

#### Q5 In preparing to determine and disclose your CEO pay ratio, has your company worked closely with outside advisors, such as HR service providers, compensation consultants, or lawyers?

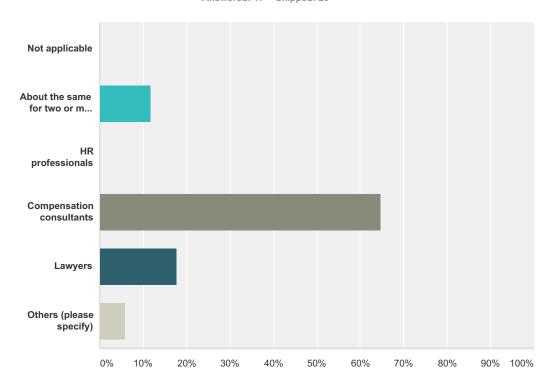
Answered: 46 Skipped: 0



| Answer Choices | Responses |    |
|----------------|-----------|----|
| Yes            | 45.65%    | 21 |
| No             | 54.35%    | 25 |
| Total          |           | 46 |

### Q6 If so, which most closely:

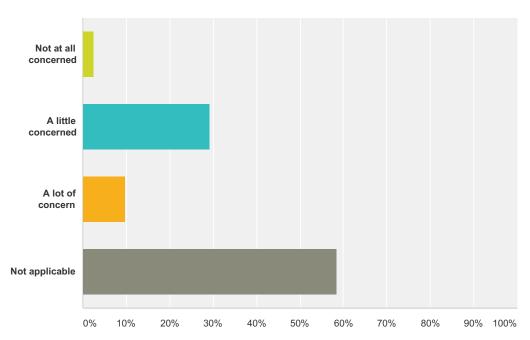
Answered: 17 Skipped: 29



| Answer Choices                                 | Responses |    |
|--|-----------|----|
| Not applicable                                 | 0.00%     | 0  |
| About the same for two or more of our advisors | 11.76%    | 2  |
| HR professionals                               | 0.00%     | 0  |
| Compensation consultants                       | 64.71%    | 11 |
| Lawyers  | 17.65%    | 3  |
| Others (please specify)                        | 5.88%     | 1  |
| Total  |           | 17 |

# Q7 If your company has not yet begun the process required to comply with the CEO pay ratio rules, how concerned are you with how difficult this will be if disclosure is required in your 2018 proxy?

Answered: 41 Skipped: 5

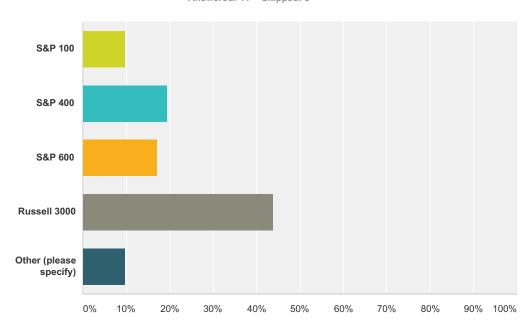


| Answer Choices       | Responses        |
|----------------------|------------------|
| Not at all concerned | <b>2.44</b> % 1  |
| A little concerned   | <b>29.27%</b> 12 |
| A lot of concern     | 9.76% 4          |
| Not applicable       | <b>58.54%</b> 24 |
| Total                | 41               |

#### Quick Survey: Pay Ratio Rule Preparedness

### Q8 Our company is an:

Answered: 41 Skipped: 5



| Answer Choices         | Responses |    |
|------------------------|-----------|----|
| S&P 100                | 9.76%     | 4  |
| S&P 400                | 19.51%    | 8  |
| S&P 600                | 17.07%    | 7  |
| Russell 3000           | 43.90%    | 18 |
| Other (please specify) | 9.76%     | 4  |
| Total                  |           | 41 |