



**William Fruth**  
President  
POLICOM Corporation

For the past thirty years, William H. Fruth has served as an economic development consultant for communities throughout the United States.

He is the President of POLICOM Corporation; an independent economics research firm located Palm City, Florida, which specializes in studying the dynamics of local economies.

Fruth has personally evaluated the data for more than 800 local economies in the United States, created more than 300 economic and community studies, and has provided presentations and workshops for state-national associations and community forums in 40 states.

He has been recognized by the Florida Administrative Court as an expert witness regarding local economies.

Prior to founding POLICOM, from 1988 to 1995, Fruth served as Vice President of a major industrial land development company, directing the development and marketing of a 500-acre corporate park in West Palm Beach, Florida.

Previously he was President of the Business Development Board of Palm Beach County and during that tenure was named Florida's Economic Development Professional of the Year.

From 1980 to 1984, Bill served in a full-time capacity of Mayor of Tiffin, Ohio. During this time, he was named one of the "Five Outstanding Young Men in Ohio" and was heavily involved in economic and community development statewide.

Fruth received the Bachelor of Science and Master of Arts degrees from Bowling Green State University in Ohio.