



2023

Unleashing DIGITAL TRANSFORMATION

5 25-26 | 2023

»»» PROGRAM «««

HOSTING PARTNERS



FLORIDACOMMERCE



#MAKEMORE

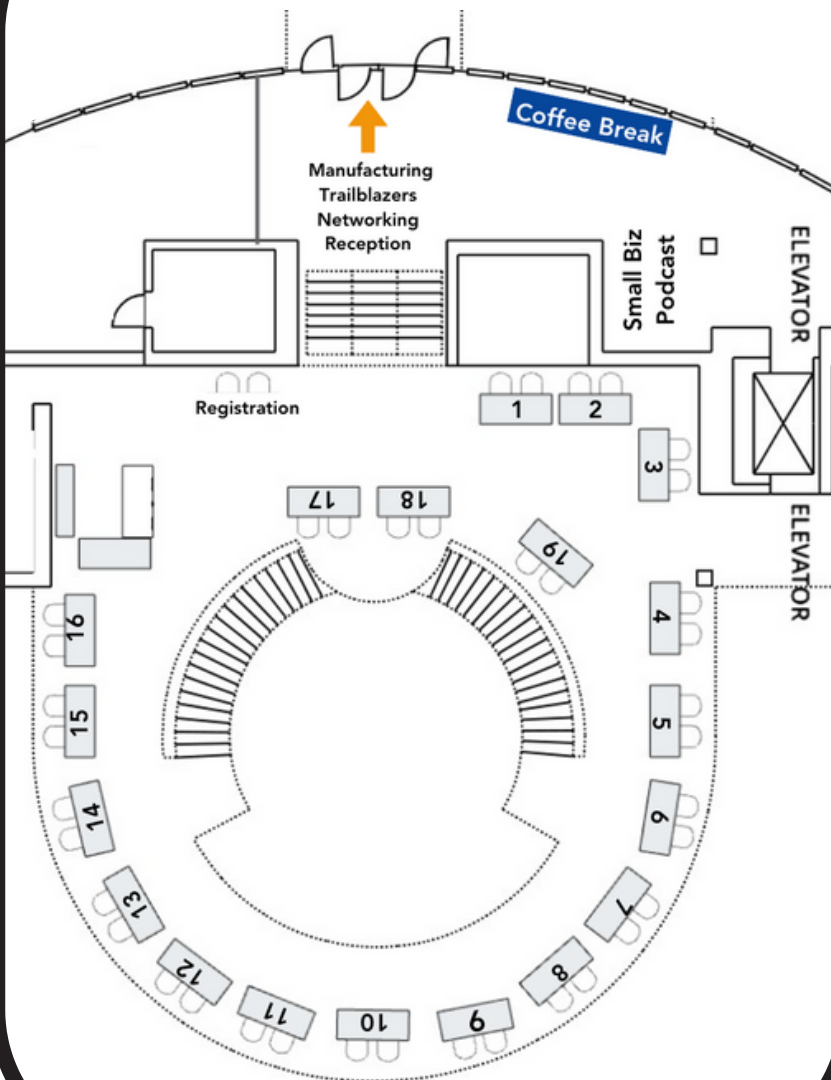
October 25

1:00 PM

Registration Opens / Networking

Made in Florida Exhibit Hall

Kessler Tier 5th floor



EXHIBITORS

1. FloridaCommerce
2. The Able Trust
3. Veryable
4. Withum
5. Cyber Security Solutions
6. CareerSource
7. Highlander Consultants
8. Rapid Prototyping Services
9. Geis Companies
10. PNC Bank
11. AMI
12. FEDC
13. Bluegrass Educational Technologies
14. Cyber Florida
15. D.C Jaeger Corporation
16. Employbridge
17. Veteran Florida
18. ToolingU

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October 25

To check out speaker biographies

[Click here](#)

2:00 PM

Welcome

Zoraida Velasco, Executive Vice President, FloridaMakes

State of Florida's Manufacturing

Kevin Carr, Chief Executive Officer, FloridaMakes

Disrupt Yourself or be Disrupted

Craig Stepien, Executive Director Strategic Transformation, NextEra Energy

Unleashing Digital Transformation: OEM Insights on Challenges, Imperatives, and Supply Chain Impact

Moderator: Luis Gonzalez-Mendez, Executive Director Process and Engineering, Trividia Health

Panelists:

- Robert Linder, Senior Operations Manager, GE Vernova
- Allen Sherwin, Enterprise Strategic IT Manager Global Supply Chain Operations, Lockheed Martin Corporation

Caffeine & Connections: Digital Buzz Break

Made in Florida Exhibit Hall (5th Floor)



Launched annually on the first Friday in October with events that continue throughout the year, Florida MFG Month 2023 helps show the reality of modern manufacturing careers by encouraging Florida companies and educational institutions around the state to open their doors to students, parents, teachers and community leaders.

Join us today!

Visit madeinflorida.org/manufacturing-day



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DISCOVER JOY, WONDER, PURPOSE AND SO MUCH MORE.

CAREERS WITH PASSION & PURPOSE

Don't let our laid-back lifestyle fool you - we do seriously cool work in Florida. Seasoned expert or starting your career, come be part of the future here.

Working in Florida's major industries means joining some of the biggest movers and shakers across life sciences, information technology and advanced manufacturing, among others.

Visit **WonderFL.com** to learn more about what makes the Sunshine State a great place to live, work and play.



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Transforming Small and Medium Sized Manufacturing: Lessons from the Digital Frontier

Moderator: Mark Madore, Director of Client Operations, FloridaMakes

Panelists:

- Andrew Kossowski, Owner and President, Veterans Metal
- Matthew Testa, Senior Operations Plant Manager, CAE Healthcare
- Michael Suarez, General Manager for Repair & Manufacturing Factories, Mitsubishi Power Americas

Manufacturing Excellence Showcase: Celebrating Award-Winning Innovators

Cheers to Manufacturing Trailblazers Networking Reception

Location: Made in Florida Exhibit (5th floor)

BUILD YOUR TALENT PIPELINE!

FLORIDAMAKES REGISTERED APPRENTICESHIPS



**INDUSTRIAL
MANUFACTURING
TECHNICIAN**



**QUALITY
CONTROL
TECHNICIAN**



**PRODUCTION
TECHNOLOGIST
ASSOCIATE**

97%
OF EMPLOYERS
recommend apprenticeship as a
training model.

\$1.50
AVERAGE
return for every dollar employers
invest in apprenticeships

93%
OF APPRENTICES
are still employed nine months
after completion.

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2023



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Congratulations!

Manufacturing Trailblazers

Florida is home to some of the most exemplary companies and manufacturing professionals. Join us in congratulating them!



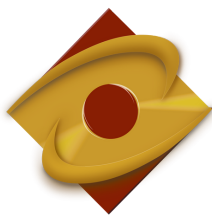
2023 Most Innovative Manufacturing Month Student Event Award

FLATE Awards are geared to recognize secondary and post-secondary educators, and industry professionals for their outstanding contributions to promote and support technology education and career awareness in manufacturing.

MACF did just that with their 2022 event!



2022 Made in Central Florida Expo



GR^{OW}FL
FLORIDA
COMPANIES TO WATCH®
CELEBRATING SECOND-STAGE ENTREPRENEURS

Each year, GrowFL recognizes the top fifty second-stage companies headquartered in Florida for innovation, community involvement, leadership, and growth.

Meet the 2024 manufacturing honorees!

- BlueWind Technology LLC
- DACKOR
- Data Graphics Inc.
- Delamere Industries Inc
- Fort Myers Brewing Company
- GRACE Aerospace, LLC
- Hollywood Woodwork
- Intellitec Products, LLC
- International Insulation Products
- MacroCap Labs
- Mainstream Engineering Corporation
- Pem-Air Turbine Engine Services
- SSM Enterprises
- Thompson Pump
- Volt Lighting
- Weedoo Greenboat, Inc.

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Your Pursuit • Our Power

Build your business! Florida's booming manufacturing industry needs experienced workers to keep our economy growing in the nation's most veteran-friendly state.

Attract skilled employees! Veterans Florida provides powerful tools to help businesses discover and hire highly skilled veterans with incomparable real-world experience.

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grow & thrive since 1976.



FloridaSBDC.org

State Designated as Florida's Principal Provider of Business Assistance [§ 288.001, Fla. Stat.] A statewide partnership program nationally accredited by the Association of America's SBDCs and funded in part by the U.S. Small Business Administration, Department of Defense, State of Florida, and other private and public partners, with the University of West Florida serving as the network's headquarters. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.



Florida SBDC at UNF client, GRACE Aerospace, LLC



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October 26

8:00 AM

Welcome back!

Zoraida Velasco, Executive Vice President, FloridaMakes

Empowering the Digital Workforce: A Fireside Chat with Roots Education

Jeff Kondel, Owner & Executive Director, Roots Education

Kevin Carr, Chief Executive Officer, FloridaMakes

The Implications of Industry 4.0 in Engineering Technology Education

Moderator: Ernie Friend, Executive Director, Florida Advanced Technological Education Center (FLATE)

Panelists:

- Cecilia Larsson, Program Manager/Professor Engineering Technology, Seminole State College
- Shirley Dobbins, Engineering Technology Assistant Professor, Hillsborough Community College
- Jeff Kondel, Owner & Executive Director, Roots Education
- Rod Jaeger, President & CEO, D.C. Jaeger Corporation

Engaging National Assets for Technology Adoption

Moderator: Kevin Carr, Chief Executive Officer, FloridaMakes

Panelist:

- Suzy Teele, Chief Strategy Officer, ARM Institute
- Kevin Kerrigan, Vice President, Business Development, LIFT
- John Christensen, Principal Investigator, NSF Engine Development Grant: Advancing Additive Manufacturing Technologies, ASTRO America
- Joe Veranese, Vice President and CIO, National Center for Defense Manufacturing and Machining

Caffeine & Connections: Digital Buzz Break

Location: Made in Florida Exhibit (5th Floor)

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At CareerSource Florida, our nationally recognized training
grants help Florida companies of all sizes compete and grow.

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CareerSource Florida is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities. Disponible en Español.



A proud partner of the AmericanJobCenter network

UNLOCK THE POTENTIAL OF TOMORROW'S WORKFORCE

As Disability Employment Awareness Month draws to a close, **The Able Trust** continues its year-round effort to support disability employment and develop a strong talent pipeline in Florida.

Through programs such as **High School High Tech** and career exploration experiences, The Able Trust prepares students with disabilities to enter and succeed in Florida's in-demand career fields. As we work with students statewide, it's crucial that we engage industry and business leaders to gain knowledge on career opportunities and future employer needs.

Support disability employment and join The Able Trust in helping prepare the entrepreneurs and labor force leaders of tomorrow. **Your involvement will make a difference for Florida's workforce!**



Scan the QR code or visit
www.AbleTrust.org/high-school-high-tech
to learn about these opportunities.



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www.abletrust.org



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October 26

Florida Manufacturing Excellence Awards Ceremony

Join us to recognize the recipients of the following:

FloridaMakes Apprentice of the Year Award

The statewide Manufacturing Apprentice of the Year will recognize apprentices who demonstrate a positive difference to their employer and an outstanding commitment to learn new skills to prepare for tomorrow's opportunities.

Presented by: CareerSource Florida



Florida Manufacturing Employer of Choice Companies

An "Employer of Choice" is an organization that is widely regarded as an attractive place to work by current and potential employees. Such organizations have a reputation for providing an outstanding work environment, competitive pay and benefits, opportunities for career development, work-life balance, and other employee-focused initiatives that contribute to job satisfaction and well-being.

Presented by: The Able Trust, Florida Power & Light, and Verity



Bob Provitola Manufacturing Leadership Award

This memorial recognition was established in 2021 to honor the spirit of volunteer leadership and dedication that characterized Bob Provitola's service to the manufacturing community throughout his career. In the spirit of Bob's legacy, the award is given to someone who exemplifies the same traits that Bob had.

Presented by: FloridaMakes



Bob Provitola
November 29, 1961 - January 21, 2021

Celebrating Champions: Networking Lunch

Location: Devos Family Room (3rd floor)

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October 26

MakeMore 2022 Success Story: Producing More Manufacturing Talent

Fireside chat with: Darren Hoensee, Director of Business Development at Veryable and Megan Taylor, Human Resources Director at Octex

Case Studies from the Field

Moderator: Fernando Mendoza, Business Advisor, FloridaMakes

Panelists:

- Phil Reinke, Founder, The Continuous Improvement Institute
- Jeff Willinger, Digital Experience Director, Withum
- Deveren Werne, Partner & Consultant, TSVMaP

Tech-Treats Dessert Break

Location: Made in Florida Exhibit (5th Floor)

JOIN US!



FLORIDA MANUFACTURING ADVOCACY DAYS

FEBRUARY 13 & 14, 2024

Tallahassee, FL

Join a coalition of manufacturing champions across the state of Florida working to leverage relationships and advance common goals for the manufacturing industry.

www.FloridaMFGadvocacy.com

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Build Your Labor Pool Today. Win Tomorrow

Veryable's on-demand marketplace for manufacturing, logistics and warehousing labor connects businesses with more than 30,000 vetted workers in the state of Florida at just the click of a button, enabling businesses to create a flexible extension of their workforce called a "labor pool" that they can tap into anytime. This allows for real-time response to changes in demand rather instead of relying on guesswork. At every step of the supply chain, labor is a key constraint. Infinite, flexible capacity is the solution. This is about more than filling the gaps; this is about achieving the peak of efficiency no matter what comes your way. It's time to make. Your way.

What You Can Achieve



Revenue
Growth



3X Greater
Agility



Fewer Admin
Burdens



Cost Structure
Improvements

Ready To Get Started?

Crystal Spates - General Manager, Greater Jacksonville
jacksonville@veryableops.com / 904.404.9338

Hunter Belcher - General Manager, Greater Tampa
tampa@veryableops.com / 813.906.9887


Christopher Orbe - General Manager, Greater Miami
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Making Florida a Leader in Space

Moderator: Michael Miller, Vice President of External Affairs and Workforce Integration, Space Florida

Panelists:

- Brian Baluta, Director of Government Affairs, Lockheed Martin
- Tiffaney Barnes, Senior Director, Advanced Manufacturing Training Programs, Valencia College
- Rod Jaeger, President, DC Jaeger Corporation

Access to Capital for Manufacturers

Moderator: Ruth Buchanan, Vice President Business Development, GrowFL

Panelists:

- Mark Kruse, Executive VP & General Counsel, Florida First Capital Finance Corporation
- Greg Britton, State Director, Small Business Development Network
- Mason Alford, Program Manager, SSBCI, Florida Department of Economic Opportunity

Developing and Utilizing Digital Twins

Dr. Carolina Cruz-Neira, Agere Professor in Computer Science, University of Central Florida

Charting the Path Forward

Kevin Carr, Chief Executive Officer, FloridaMakes



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