



Sarasota-Manatee Area Manufacturers Association

DeSoto · Hardee · Highlands · Manatee · Sarasota

Improving the quality of life in the Suncoast and Heartland communities through the advancement of manufacturing.

SAMA gives manufacturers the tools to grow: peer-to-peer connections and knowledge sharing, direct access to resource experts, stronger talent pipelines through educator partnerships, and a unified voice through advocacy.

Advocacy

Gain a stronger, unified voice with state and local legislators

Keep more capital by elimination of sales tax on equipment purchases & utility bills
Cut overhead as SAMA supported the elimination of sales tax on commercial leases
Stay ahead of policy through a seat on the Florida Manufacturing Advocacy Council
Lobbying efforts towards passing a Florida Manufacturing bill which would provide:

- a dedicated advocate to keep manufacturing a top strategic priority
 - access to grant funding to adopt advanced technologies
- a statewide marketing campaign promoting Florida-made products

Get direct representation through Florida's Manufacturing & Supply Chain Caucus

Networking

See best-in-class operations firsthand on member plant tours and social events

Stay current through educational seminars

Solve problems faster in the members-only community forum

Benchmark and improve by sharing process best practices with peers

Grow your business through member-to-member referrals

Access local vendors through our Business Partner Network

Workforce Initiatives

Build your future workforce through Apprenticeship programs

Attract talent early with student and campus plant tours

Develop stronger leaders through leadership training

Fill your pipeline by connecting with educators and students

Upskill your team through workforce development workshops

Offset training costs with employment grant funding assistance

Train affordably online through ToolingU SME

Earn recognition through the Employer of Choice Assessment and Awards

Assessments & Resources

Make informed decisions from complimentary assessments and reports

Protect operations with business continuity & process improvement support

Modernize and secure operations with Industry 4.0 & cybersecurity guidance

Solve problems faster with our third-party provider network & business partners

Find new supply chain partners through the Connex Florida database

Accelerate growth with CEO and Manufacturing Roundtables

Learn from industry leaders at the MakeMore Manufacturing Summit

Sarasota-Manatee Area Manufacturers Association

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part of the

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