



Sarasota-Manatee Area Manufacturers Association

Improving the quality of life in the Suncoast community
through the advancement of manufacturing.

SAMA provides manufacturers with the tools they need to increase productivity and growth through peer-to-peer connections and knowledge sharing, matching needs with resource experts, building talent pipelines by connecting them with educators and students, and providing a collective and unified voice through advocacy.

Advocacy

Provide a collective voice to our state and local legislators

Elimination of Sales Tax on equipment purchases

Efforts to repeal the Tangible Personal Property Tax

Efforts to implement a Buy Florida Act

Reduction/Elimination of Sales Tax on Commercial Leases

Helped establish Florida's Manufacturing & Supply Chain Caucus

Participation in the Florida Manufacturing Advocacy Council

Networking

Plant Tours • Social Events

Educational Seminars • Members-only Community Forum

Sharing of Process Best Practices

Member to Member business referrals

Workforce Initiatives

Apprenticeship Program • Adopt-A-School Program

Student Plant Tours • Campus Tours • Leadership Training

Connecting manufacturers with educators and students

Workforce Development Workshops

Employment Grant Funding Assistance

ToolingU SME - Online training

Employer of Choice Assessment and Awards

Florida Advanced Technological Education (FLATE)

Assessments & Resources

Business Continuity • Process Improvement

Industry 4.0 • Cyber Security • Business Partner Members

Expansive Third Party Provider resource network

Connex Florida - Supply Chain database

GrowFL - System of Integrated Growth • CEO Roundtables

MakeMore Manufacturing Summit

Sarasota-Manatee Area Manufacturers Association

11523 Palmbrush Trail, #110

Bradenton, FL 34202

941.376.4272

execdir@sama-fl.com • www.sama-fl.com

Are you struggling to obtain employees?

Would you like to upskill your current employees?

How well are your processes documented?

Are you having supply chain issues?

Are you prepared for another business interruption?

WHAT ARE THE CONSEQUENCES IF YOU DO NOT ADDRESS THESE MATTERS?

Let us help provide the resources you need.

FLORIDAMAKES IMPACTS

Totals based on 623 clients through Q4 2022

Jobs Created
& Retained
21,821



Cost Savings
\$242M



Total Sales
(new/retained)
\$2.8 B



New Investment
\$803M



Total Impact
\$3.9 B



FloridaMakes and RMA's like SAMA have made great impact around the state with manufacturing companies like yours, addressing these challenges.

Let us help you! Initial consultation and assessments are free for SAMA members. No strings attached!



Contact SAMA today!

part of the

FloridaMakes
network

