



# A Strategic Balanced Scorecard For a Publicly Funded Science and Technology Program

Presentation at  
American Evaluation Association Annual Conference  
November 8, 2007

Gretchen B. Jordan

Sandia National Laboratories

[gbjorda@sandia.gov](mailto:gbjorda@sandia.gov), 505-844-9075

Jerald Hage and Jonathan Mote

Center for Innovation at the University of Maryland

Parts of work presented here was completed for the U.S. DOE Office of Science by Sandia National Laboratories, Albuquerque, New Mexico, USA under Contract DE-AC04-94AL8500 and for the Center for Satellite Applications and Research (STAR) in the National Oceanic and Atmospheric Administration. Sandia is operated by Sandia Corporation, a subsidiary of Lockheed Martin Corporation. Opinions expressed are solely those of the authors.

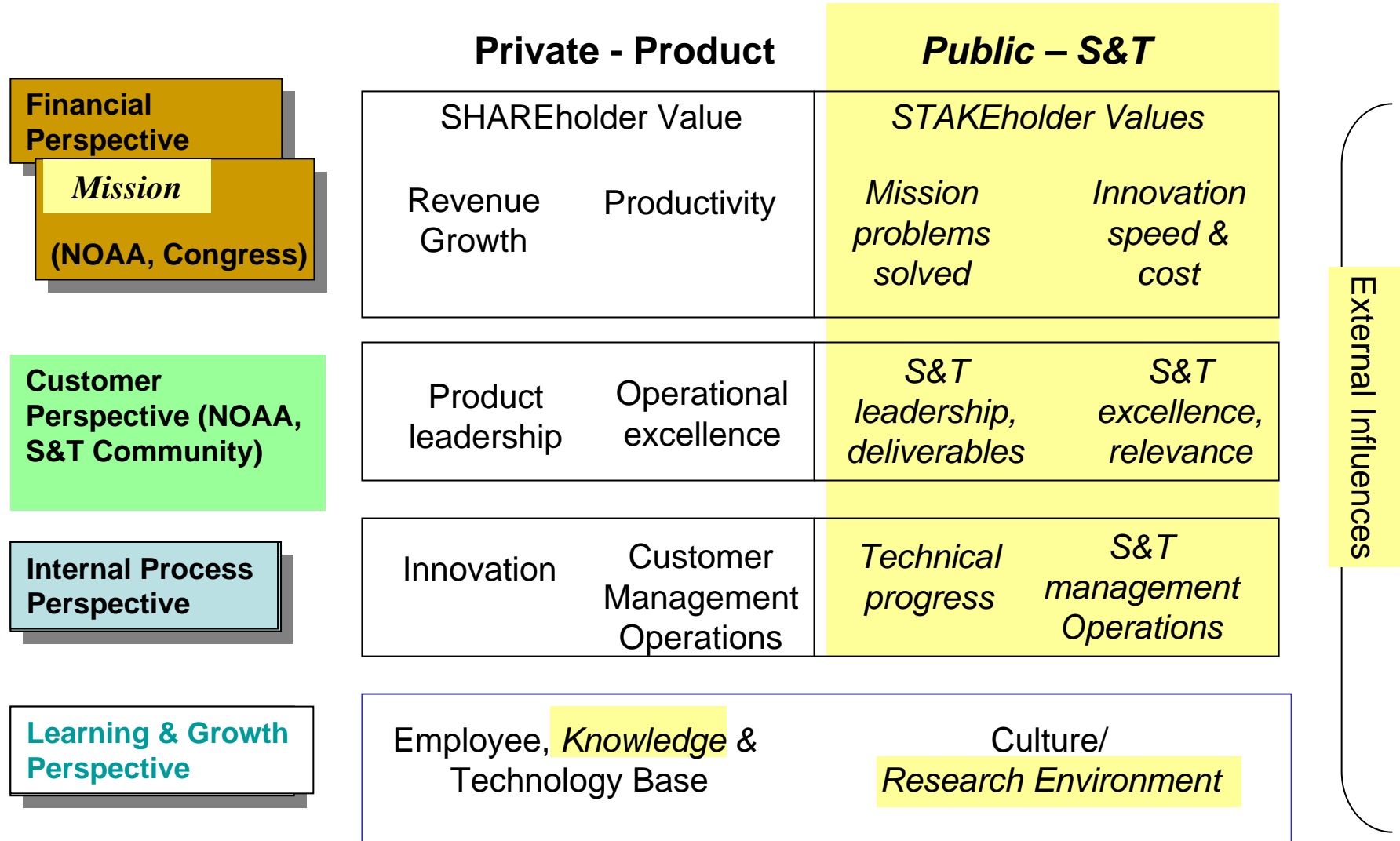
# Motivation for better indicators for S&T organizations

- Increasing interest in stimulating scientific advance and innovation
- Increasing requirements to demonstrate value of organizations and portfolios
  - To S&T community
  - To agency heads and Congress
- Need knowledge of how to stimulate innovation (e.g., construct teams, motivate researchers)
- Current performance measurement systems fall short

# Why a Balanced Scorecard based on organizational strategy?

- **STRATEGIC** - Clarifies and communicates the strategy
  - S & T focus and performance
  - Focused management initiatives
- **BALANCED** - Avoids over emphasizing one perspective on what to value and measure
- **SCORECARD** - Identifies key indicators linked to strategy
  - Technical performance as expected?
  - If not, other indicators show bottlenecks

# Strategy Map Balanced Scorecard has to be modified for publicly funded S&T

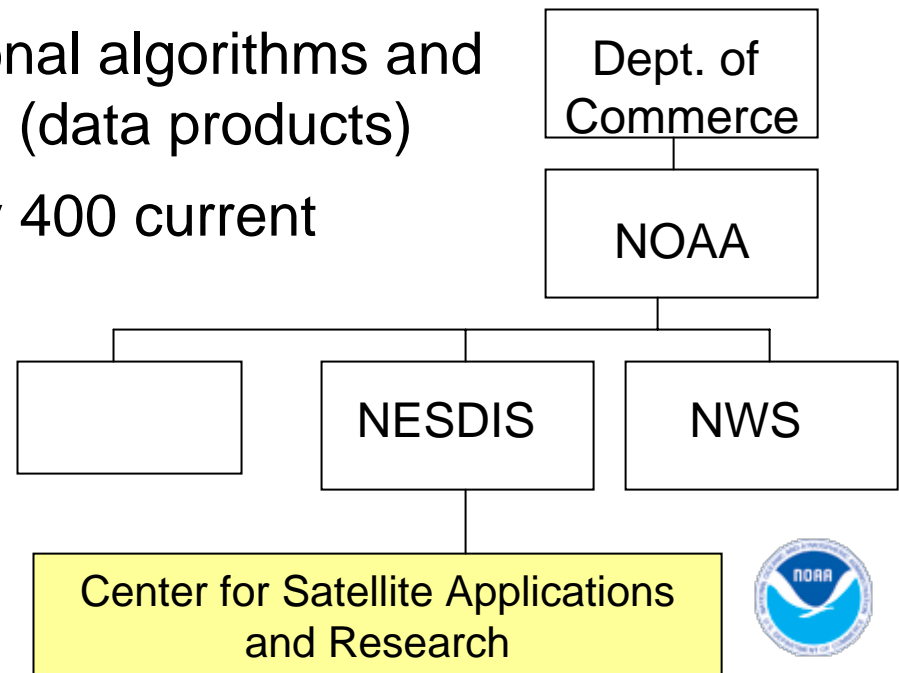


# Developing a strategic balanced scorecard

- Gather information about the program from documents and interviews
- Begin a rough draft that simplifies the complexity, but uses their terminology
- Work with researchers to define real time measures of technical progress and seek to link these to mission
- Iterate to refine/define draft
- Seek verification from levels within the organization

# Our Example - NOAA's Center for Satellite Applications and Research (STAR)

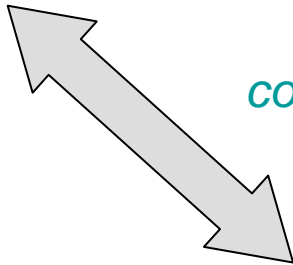
- About 70 scientists focused on atmospheric science
- Three divisions that encompass satellite meteorology, oceanography, climatology, and cooperative research with academic institutions
- Chartered to develop operational algorithms and applications using satellite data (data products)
- Also provide support to nearly 400 current satellite-derived products



# Basic activities of STAR research projects

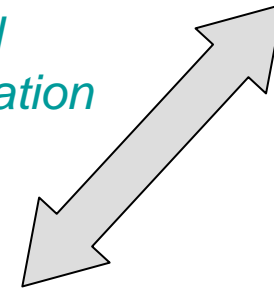
**Impact** on design  
changes in products  
and models

*Communication  
and  
coordination*



**Impact** on design  
changes in satellites  
and instruments

*Communication  
and  
coordination*



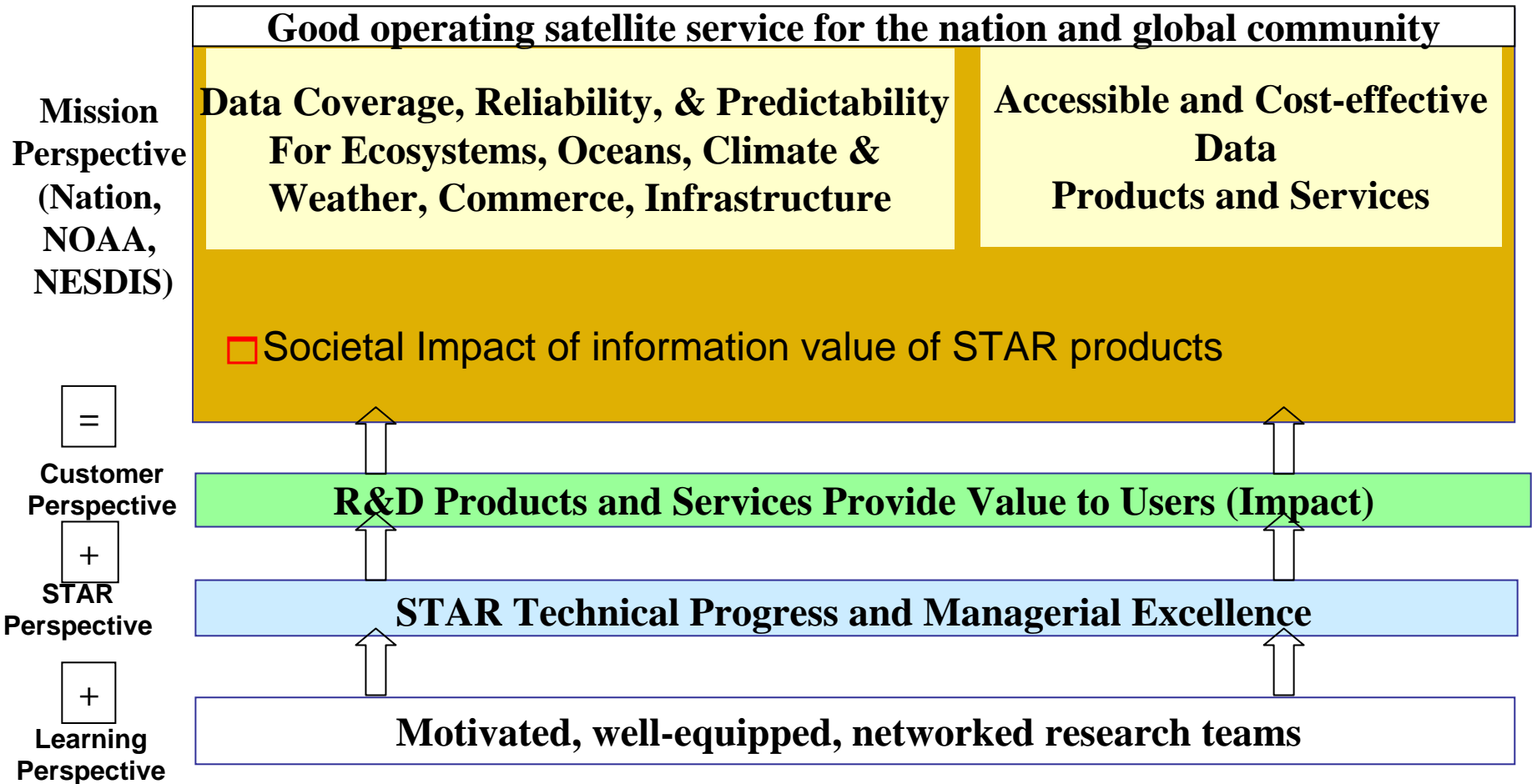
## **Quality Control activities**

- Calibration
- Validation
- Correction of algorithms
- Correction of time series

## **Research Activities**

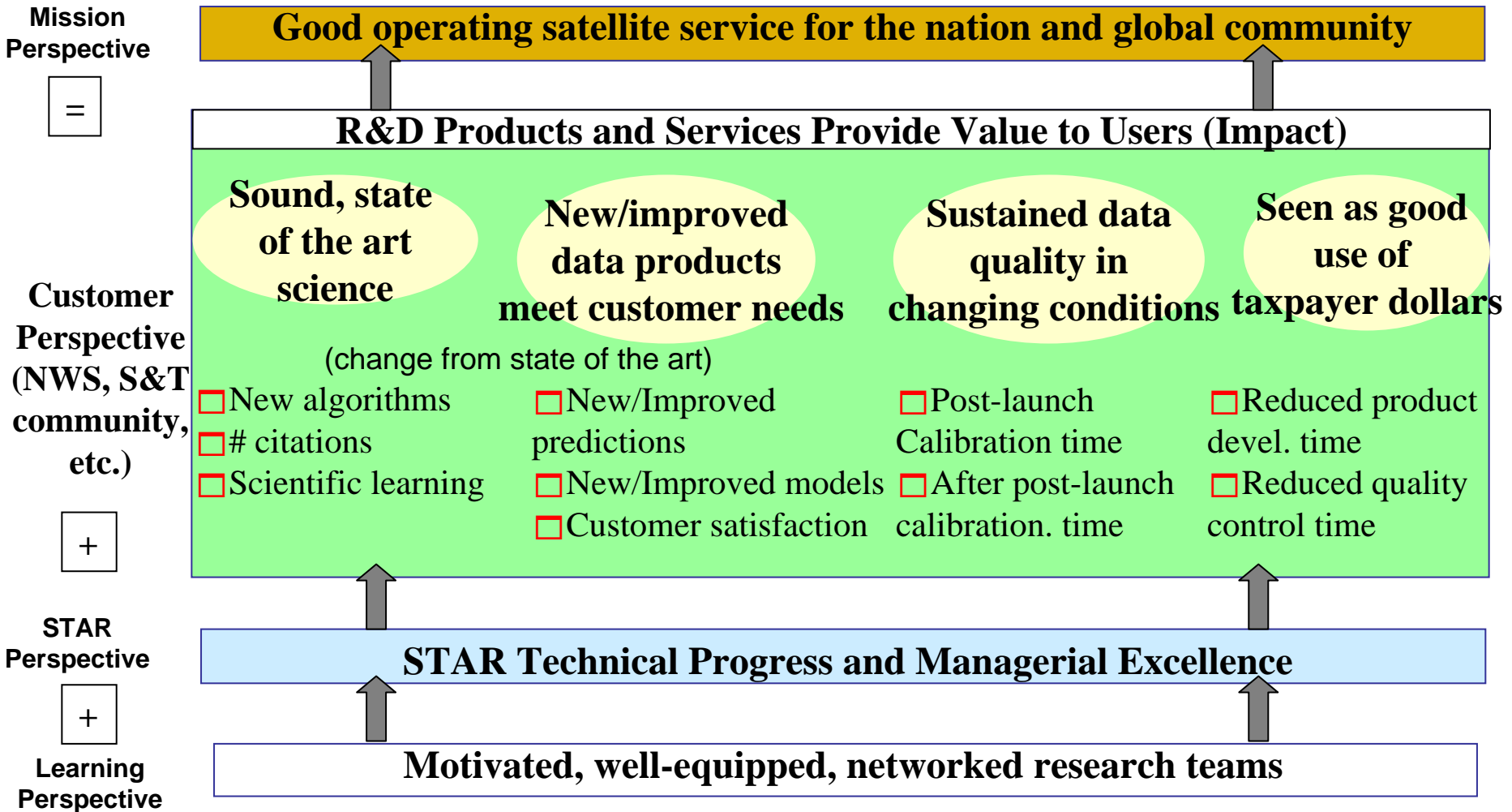
- Causes of errors in calibration or algorithms
- New methods
- New products

# The organization's contribution to agency mission and multiple stakeholders

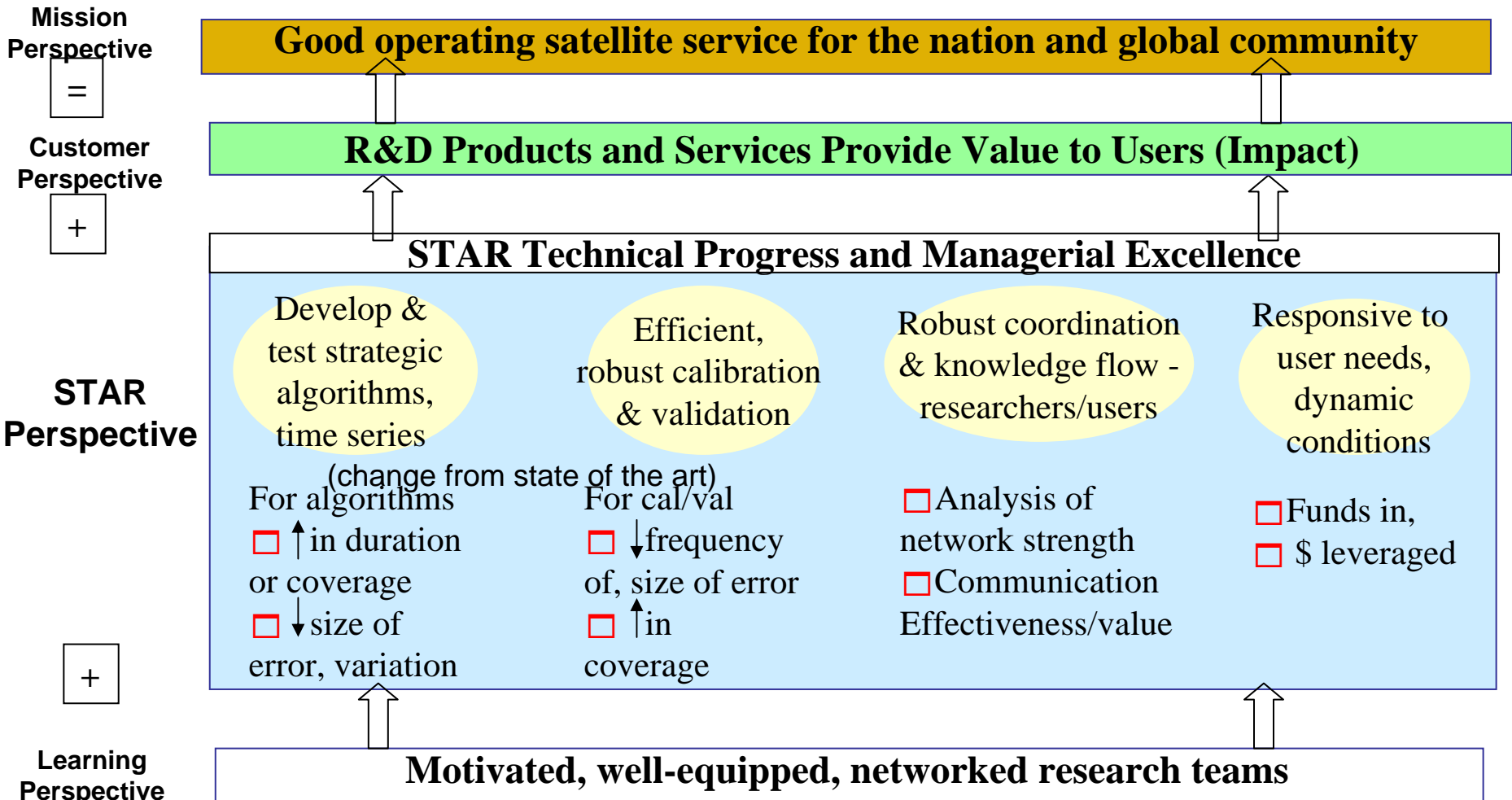




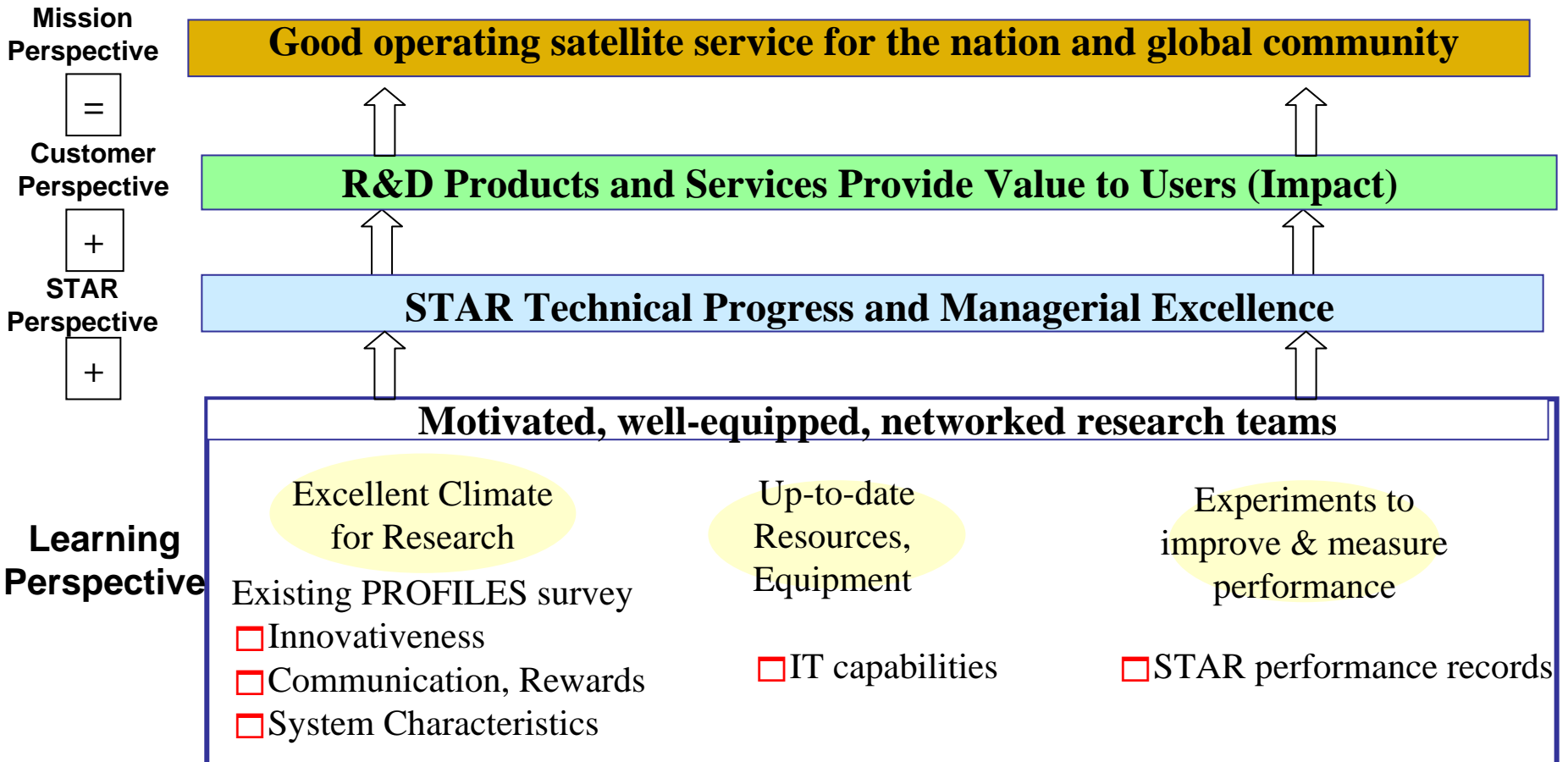
# Delivering value to customers at the organizational level



# S&T technical progress and managerial excellence at project level

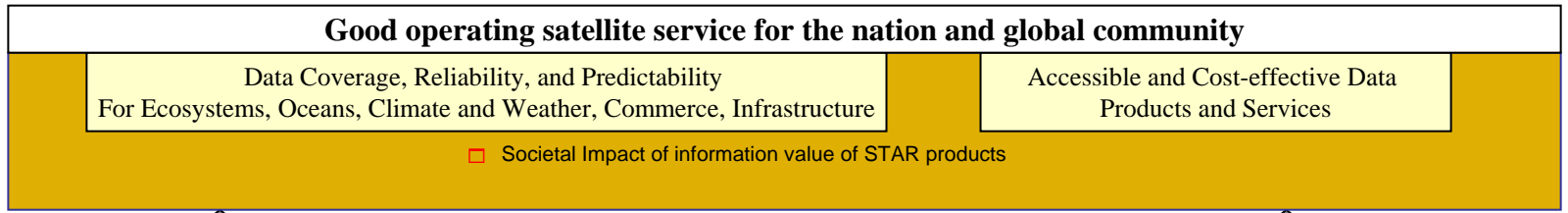


# The foundation – matching resources and management practices to strategies



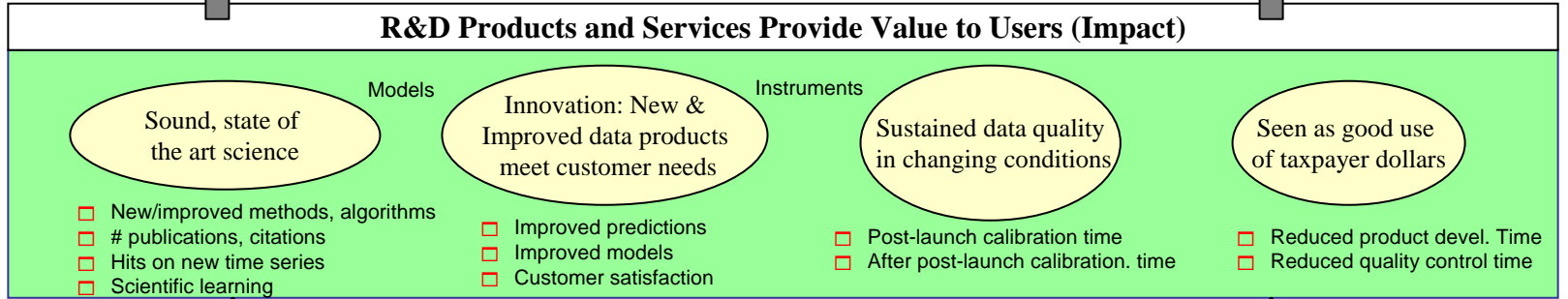
**Mission Perspective**  
(Nation, NOAA, NESDIS)

=



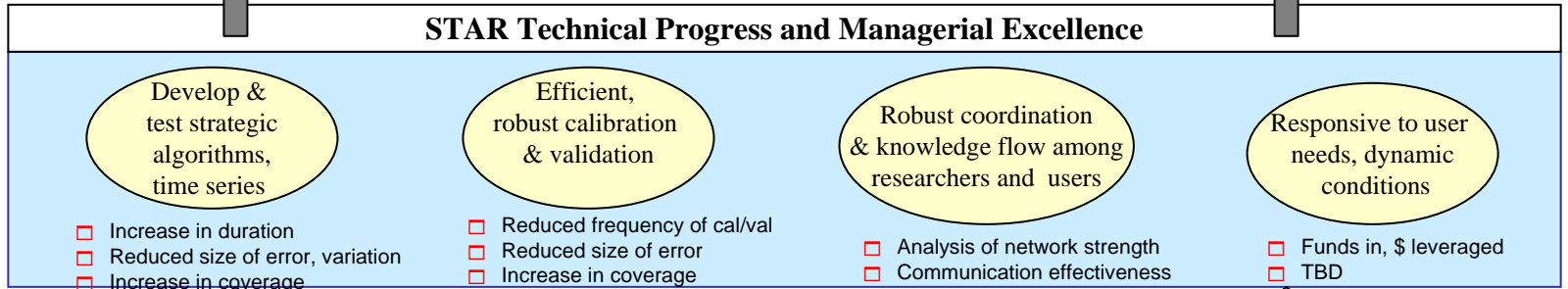
**Customer Perspective**  
(NWS, S&T community, etc.)

+

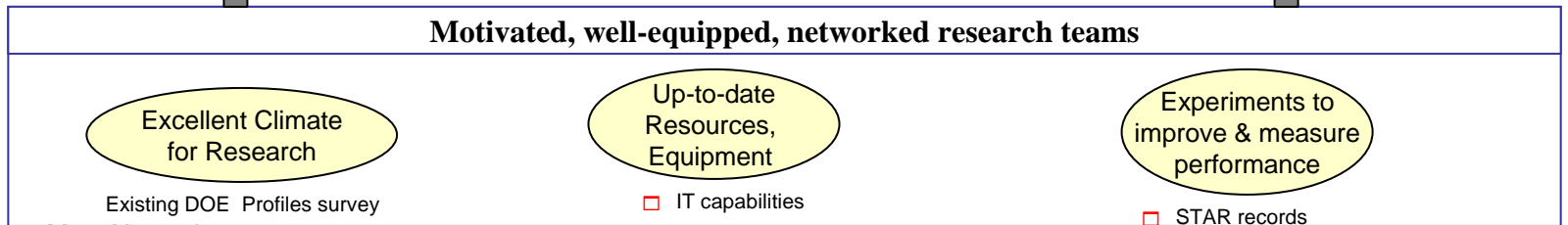


**STAR Perspective**

+



**STAR Learning Perspective**



# Summary and Conclusions

- Balanced scorecards that reflect strategy and multiple stakeholders definitions of “success” provide better information for policy makers and managers than ad hoc sets of indicators.
- Linking performance to management practice and theory is key.
- Generalizable, real time measures of S&T progress linked to organizational and mission goals are key.
- Our research is making progress on all these fronts.