

# Teacher Compensation & Certification Fee Overview

Thanks for your interest in becoming a teacher! We want teachers to feel good about the impact they make with youth and be well paid for their efforts.

## Certification Fee:

All teachers are required to complete the certification program which is an 8 – 10 hour investment. This training reviews all class content and provides every participant with a chance to teach. There is a one-time fee of \$275. At the beginning of the course, this can be paid in full or a partial payment of \$50 can be made, with the remainder of the fee taken out of initial earnings. For those planning to volunteer as teachers, a \$50 fee is returned upon first class taught.

## Compensation:

Compensation is broken down into two areas – being paid for teaching a class and being paid for the marketing and relationship building to sell a class. Teachers can perform both roles, if they would like. Teachers can also find a marketer to partner with or request to be paired with one. Some classes will also come directly from DMP relationships, requiring no marketing initiative from the teacher and/or marketer.

As shown below, compensation depends on the number of students per class. The exception is when a class is sponsored, which means that Discovering My Purpose receives a flat payment fee. As a result, sponsored classes have a fixed compensation for teachers. For classes with variable compensation, with six or more students enrolled DMP requests that the class be taught. With five or fewer students, holding the class is at the discretion of the teacher.

## Teacher Compensation

Class	Length	Total Time Including Preparation for Class	Teacher Compensation: Class w/ 1 – 10 students	Teacher Compensation: Class w/ 11 – 20 students	Sponsored Class:	Range of Total Teacher Compensation*
Semester-Long - in school	Fourteen 50-min sessions	18 hrs	\$65/student	\$50/student	\$385/class	\$390 - \$1000/class \$23.33/hr - \$55.55/hr
Semester-Long – after school club, church, etc.	Ten 60-min sessions	15 hrs	\$65/student	\$50/student	\$385/class	\$390 - \$1000/class \$26/hr - \$66.67/hr
Summer Camp	Eight 60-min sessions	13 hrs	\$40/student	\$30/student	\$285/class	\$240 - \$600/class \$18.46/hr - \$42.85/hr
Weekend Intensive	Two four-hour sessions	11 hrs	\$40/student	\$30/student	\$285/class	\$240 – \$600/class \$21.81/hr - \$54.54/hr

\*varies by size of class. Range provided is for classes of 6 students (lower end) to 20 students (upper end) and includes expected prep time.

## Marketer Compensation

Class	Initial Class	Recurring Class – see note	Example: Marketing Comp Total (class of 10)
Semester-Long: in school & club, church, etc.	\$30/student	\$10/student	\$300 initial \$100 recurring
Summer Camp & Weekend Intensive	\$20/student	\$10/student	\$200 initial \$100 recurring

Note: Once a relationship has been established with an organization, for a period of 2 years the marketer who brought this to DMP will be compensated for students who enroll in future classes. Should a relationship lapse with the host organization, this obligation will cease.



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