



SPECTRUM

Newsletter of the Puget Sound Chapter CSI June 2019 VOL 66

PRESIDENT'S MESSAGE

CSI by Trial and Error

Kevin Vaughn



If only life went exactly as planned! As a regional sales representative for the NW, I spend a considerable amount of time behind the wheel, mostly stuck in traffic, with plenty of time to contemplate life, and CSI. Recently my thoughts fell on the season of my presidency and the way I would choose to characterize it. The expression, "trial and error" came to mind. This final message is a good opportunity to explore the idea of trial and error as it relates to our organization.

It's always easy to play it safe. For some of us who are risk-averse, this approach might work well. The problem with staying within the comfort zone is that oftentimes, sticking with the status quo can be risky in itself. For the Puget Sound Chapter of CSI, this past season, that has definitely been the case.

We have discussed many of the Chapter's challenges in my previous messages, and one thing is for sure...as an organization, we must continue to adapt and to make the necessary changes that will put us in a better position for the future.

To get there, it's often necessary to adopt a trial and error approach, something our chapter has certainly done this year. It would be fair to say it has been a somewhat rocky process, and not without some added stress, but in challenging times we can look to history to keep these periods of focused frustration- of finding our way- in perspective.

Take Thomas Edison, for example. As an inventor, Edison made 1,000 unsuccessful attempts at inventing the light bulb. When a reporter asked, "How did it feel to fail 1,000 times?" Edison replied, "I didn't fail 1,000 times. The light bulb was an invention with 1,000 steps."

Michael Jordan, one of the NBA's all-time greatest players has said, "I've missed more than 9,000 shots in my career. I've lost almost 300 games. 26 times I've been trusted to take the game winning shot ... and missed. I've failed over and over and over again in my life. That is why I succeed."

There are literally thousands of examples of individuals like Thomas Edison and Michael Jordan throughout history, each eventually reaching the pinnacle of success in their respective fields. What each one has in common is that none of them ever gave up.

Trial and error is never fun while it's underway, but by applying dedication and resiliency, we come out the other side and are always better off for it. And it is no different with our Chapter. In fact, I'm very excited about the next group of leaders who will (shortly) be taking responsibility for our Chapter's future. By calling for change and beginning to implement new ideas to improve all facets of our operations and offerings, they each have had the

SEEKING VOLUNTEERS:



Communications Committee

POSITION:

Reporter #1, odd months.

• COMMITMENT:

Write 3 articles, 1 due every other month over a 6 month period.

POSITION:

Reporter #2, even months

• COMMITMENT:

Write 3 articles, 1 due every other month over a 6 month period.

Articles can be about anything: a building undergoing renovation in your neighborhood, what you learned exploring a local fabricator's capabilities, or you could make an appointment with a superintendent at their jobsite trailer to find out what that particular GC is doing from an innovation standpoint. The more local the content, the better!

POSITION:

Videographer or even an iPhone guru.

• COMMITMENT:

Record dinner meeting speakers, once a month for two months.

Fear not, the videographer will be assisted to ensure we capture intelligible audio and can be submitted to the Communications Committee unedited.

Let's talk about how CSI can make this a good fit for you; please contact: Leah Wollard, Communications Chair [EMAIL](#)

ProSpec Committee

POSITION:

ProSpec Committee Chair
See below for details.

opportunity to experience trial and error this past year- to see what has worked and what requires continued development.

Our new (and returning) Board of Directors are ready to take the chapter to the next level. I'm excited to see what the future holds for CSI!

Please don't forget to register for the June Chapter Awards program. Looking forward to seeing you all there!

Kevin

Save the Dates

June 13th: Chapter Awards Banquet

2019 PSC CSI June Awards Banquet – An Evening at the Space Needle!

The 2018/2019 PSC-CSI year is coming to a successful close. Please join us as we recognize the contributions and achievements of The Puget Sound CSI Chapter members on **June 13th from 5:00 - 8:00 pm at The Seattle Space Needle!**

Dinner at the Skyline Level:

Located at the 100-foot level, the Skyline event space offers spectacular panoramic views of Seattle, the Olympic and Cascade Mountains and the sparkling waters of Elliott Bay and Lake Union.

Also take advantage of the special offer the Space Needle has if you wish to go up to the top of the Space Needle after dinner.

Top of the Space Needle:

Two levels of breathtaking views with floor-to-ceiling glass on the upper viewing deck, the Atmos, located 520 feet above Seattle. Sit back on a Skyriser glass bench and soar above Seattle from this picture-perfect perch. View the Loupe (revolving glass floor below) thru an eye-boggling glass Oculus Stairs that seamlessly links the Atmos above with the Loupe below.

Event Details:

Address: 400 Broad Street, Seattle, WA 98109.

Parking: Valet parking only on site.

- 5:00-6:00pm: Happy Hour with appetizers.
- 6:00-7:00pm: Dinner.
- 7:00-8:00pm: CSI Puget Sound Chapter Awards Ceremony.

The CSI Puget Sound Chapter 2018 Achievements:

- The Chapter Award Winning Spectrum Newsletter, under the steadfast leadership of Leah Wollard.
- September Chapter Kick-Off Happy Hour event coordinated by Chapter President, Kevin Vaughn, at the Washington Athletic Club.
- December's Chapter Dinner and Fundraiser: a joint effort with Wick Temple, Melissa Balestri, Susan Williams and Erika Anderson that brought in \$580 of donations to benefit the NW Harvest Food Bank.
- Annual signature industry event, ProSpec, continues to be a great success under the leadership of Julie Taylor and the ProSpec Committee.
- We continue to have great interaction with students of the Lake Washington Institute of Technology Center for Architecture, Design & Engineering under the guidance of Bob Mandy.
- The Membership Committee, under leadership from Susan Williams, has successfully brought in new members.

Please join us as PSC President Kevin Vaughn distributes the 2018 Awards and welcomes the newly elected 2019/2020 PSC- CSI Officers.

[Register Here](#)

Thank you to our Top Tier Sponsor



And thank you to our event co-sponsors:

Assa Abloy Group | The Euclid Chemical Company | PPG Industries
Sika Corporation

June 27th: ICRI / CSI Speed Networking - Concrete Restoration @ Speed of Sound! 3PM - 7PM



You are invited to attend a joint ICRI / CSI speed networking event at the **College Club of Seattle** 11 East Allison Street Seattle, WA 98102 on Thursday, June 27th!

Summary of Event

- 3:00 - 3:30 Check-in
- 3:30 - 5:00 Speed Networking Event
- 5:00 - 6:30 Social / Happy Hour featuring heavy hors d'oeuvres

Three Levels of Opportunity:

1. Speed Networking (Industry Sponsor) 15 available
2. Executive Sponsor (Local Distributor) 4 available
3. Specifier / Consultant / Contractor (Attending) 15-30 available

Background on Speed Networking:

Speed networking is designed to accelerate business contacts through facilitated introductions and conversations – at speed. A common structure is to rotate all participants in quick succession so that each person gets the chance to engage one on one with as many people as possible. For each rotation, you have a set time – generally 5 minutes each – to introduce yourself and learn more about the other person, making speed networking highly efficient.

Each person has time to deliver their elevator pitch and find out how they can be of service to each other including making introductions to others in their networks. For the busy, time-poor construction professional, making many new connections in as little time as possible is gold!

On discovering a shared interest, you can exchange business cards and set up a future meeting. Or, if the person is not the connection you're looking for, you will quickly move on to the next person with no obligation to hang around or meet later. No time is wasted.

Speed networking is a great way to meet construction professionals outside of your usual circle of influence who are actively seeking new markets or sourcing new suppliers. In other words, they are ready to do business. Once you find a common interest, it might not be too long before a new project or specification is in the works!

This event is free of charge for Specifiers, Consultants, and Contractors.

This event is designed for Spec Writers, Architects, Engineers, and Contractors to speak with product representatives specifically involved in some aspect of the Concrete / Concrete Repair industry.

Product representatives not involved in the Concrete industry are encouraged to attend the social event after the Networking Event is over; pricing for those tickets is \$50/person.



REGISTER

ProSpec Leadership Opportunity

ProSpec is an annual tradeshow and dinner that involves many CSI and non-CSI members in a fun filled event of networking and learning. Julie Taylor has had the opportunity to chair the ProSpec committee for five years. She would now like to make this fulfilling activity available to other CSI members. Ideally, a new chair would work with the committee this year to plan ProSpec 2020 to get a sense of the duties involved and be ready to take over for ProSpec 2021. If this is you, please contact Julie Taylor or Melissa Balestri.

Julie Taylor

The Ends are Just the Beginning (And It's All Available Online)

If you missed "The Ends are Just the Beginning (What's in it for You)," an online Town Hall led by CSI Institute but are curious what happened, then you're in luck! It's been recorded and will be uploaded to CSI's new Learning Library [here: https://www.csiresources.org/education/csi-education](https://www.csiresources.org/education/csi-education).

Watch to learn what two national CSI Board members and CSI's CEO have to say about:

- What are 'The Ends,' and how do they help CSI provide member value?
- Is policy governance working?
- Updates on the Dynamic Chapter Program.
- What's in CSI's future that will help you realize your full professional potential?

Technically...

John Aldredge of LMN on the Origin of Words

concrete – an artificial, stonelike material used for various structural purposes, made by mixing cement and various aggregates, as sand, pebbles, gravel, or shale, with water and allowing the mixture to harden. 1375–1425; late Middle English concret < Latin concrētus (past participle of concrēscere to grow together), equivalent to con- con- + crē- (stem of crēscere to grow, increase; see -esce) + -tus past participle ending. late 14c., "actual, solid," from Latin concretus "condensed, hardened, thick, hard, stiff, curdled, congealed, clotted,"

figuratively "thick; dim," literally "grown together;" past participle of concretere "to grow together," from com- "together" (see com-) + crescere "to grow" (see crescent).

cement – any of various calcined mixtures of clay and limestone, usually mixed with water and sand, gravel, etc., to form concrete, that are used as a building material. c.1300, from Old French ciment "cement, mortar, pitch," from Latin cæmenta "stone chips used for making mortar" (singular caementum), from caedere "to cut down, chop, beat, hew, fell, slay" (see -cide). The sense evolution from "small broken stones" to "powdered stones used in construction" took place before the word reached English.

calcined – heated so it is oxidized, reduced or loses water. C14: from Medieval Latin calcināre to heat, from Latin calx lime

gravel - small stones and pebbles. 1250–1300; Middle English < Old French gravele, diminutive of grave sandy shore, perhaps < Celtic;

[Click here to see the full calendar of events on the website.](#)

