

# THE WINNER'S CIRCLE



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***Ubuntu -  
"I am because we are"***

DEEP  
THOUGHTS

- African Proverb

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Welcome to the new and improved CSI Indy newsletter!

As we embark on our adventure of providing YOU with the most up-to-date (and relevant) information in the construction industry, we encourage you to provide us with any and all feedback. Good, bad, and even the ugly is welcome. What type of articles would you like to read? What type of events are you interested in? Anything you think the chapter should be aware of is welcome.

Your Humble Narrator,

A handwritten signature in black ink, appearing to read "Mike Halstead".

Mike Halstead  
Indianapolis CSI Newsletter Co-Editor  
mikeh@halstead-architects.com

Mild Mannered Reporter,

A handwritten signature in black ink, appearing to read "Ryan Muzzillo".

Ryan Muzzillo  
Indianapolis CSI Newsletter Co-Editor  
ryanm@halstead-architects.com

## SPONSORS

A special thank you goes out to all of our sponsors!

If you would like become a sponsor of the Indianapolis CSI Chapter, please click [HERE](#).

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# THE INSIDER

Our 44th Annual CSI Indy Trade Show is sold out! Woo Hoo! Now it's up to all of you to show up on Thursday, September 27, 2018 at the JW Marriott. Our exhibitors are there to support CSI Indy and spend time with you - architects, contractors, engineers, specification writers, and interior designers - all you all. If you don't all show up it becomes more and more difficult every year to ask exhibitors to stand in a big room for 6 hours for nothing and pay for the privilege. And most importantly - the trade show revenues are used to support and supplement everything we do as a Chapter. Think of me as the Santa Claus of CSI Indy - if you don't show up for the Trade Show you go on my \_hit list. If you are on that list don't come to my office, call me, email me, text me, tweet me or facebook me. You will be sent to the land of misfits toys.

The CSI Indianapolis Chapter is lucky - we still have a very successful trade show. If you don't show up then you can't complain about anything regarding our chapter - and we know you all love to give feedback - because without your attendance exhibitors just simply won't come back next year or the year after and the financial strength of our chapter will wilt. It's like voting - if you don't vote you can't complain about politics. So if you don't show up don't complain about the programs, the food, the awards banquet, the holiday party, the website, communications, Mattison, our President, strategic plan, the Board of Directors, the newsletter (ok - you can always complain about the newsletter because you have a right to free speech). That is reality - otherwise you're all living in your own Private Idaho. And this year we have a craft beer garden -

free for every Homer Simpson who attends - what more could you possibly ask for? Again - great job by Brian Detty and his awesome Trade Show Committee!

Ahhhhhhhhhhhhhh - football is back. I watched college football all day the first Saturday from noon to 11 pm - it was heaven - the Boss brought me food and beverages all day. Ball State played toe to toe with Notre Dame - whaaaat? The first week of the NFL was incredible too - for at least half the fans. Our Colts found another way to lose in the 4th quarter - same old story. Did you see Aaron Rodgers hobbling on one leg to beat Da Bears? And now that football is back that means hockey and basketball aren't that far off.

No word from The Hat in quite a while - he must have gone somewhere the climate suits his clothes. Speaking of climate - are you all ready for Hurricane Florence? Crazy weather - let's keep our fellow Americans along the east coast in our thoughts. Wildfires on one coast, hurricanes on the other. I hope you all remembered the Americans who gave their lives on 9/11, the cleanup and war that followed - the 17th anniversary was two days ago. It still sends a chill through my spine thinking about the towers falling, watching people jump to avoid the fire and the passengers of United Airlines Flight 93 forcing their plane to crash rather than allowing another terrorist attack - that was bravery.

- Your Humble Narrator

Visit Our Website

## UPCOMING EVENTS



**The Beer IS ON US**

Construction Specifications Institute  
**CSI 44<sup>TH</sup> ANNUAL TRADE SHOW**

**CSI Tradeshow  
Craft Beer Garden**

**9.27.2018  
JW Marriott  
3:00-7:00  
7:00-8:00**

Register on our website:  
[indianapolis.csinet.org](http://indianapolis.csinet.org)

The Indianapolis CSI Chapter wants **YOU** to attend the CSI Trade Show on September 27th from 3 - 7 pm!

Come for the **CRAFT BAR** - stay for the free **SWAG!**

Location:  
JW Marriott  
10 South West Street  
Indianapolis, IN 46204

Not a member? Don't worry - contact Amy Herbertz at [aherbertz@mattisoncorp.com](mailto:aherbertz@mattisoncorp.com) to become a member today!

# TABLETOPS

The Indianapolis Chapter of CSI is accepting reservations for Table Tops for upcoming Chapter meetings. The list of programs for upcoming Chapter meetings is published in this newsletter, the web site, or contact Program chairman Jack Morgan - morwalsoplad1@gmail.com , if you would like to target a particular meeting, be sure to make your reservation early. We do have a limit of four spaces available for Table Tops in a standard meeting room and 10 if we have a double room.

Table Tops are an opportunity to promote your company, products, or services to all attendees of our regular chapter meeting during the social hour. There is a maximum of 20 minutes for Table Top presentation at a regular Chapter meeting. You have the floor for maximum of five minutes after dinner before the speaker to communicate to the entire group if there are four presenters. If there is a greater demand, the 20 minutes will be divided by the number of presenters and rounded down to the nearest 30 seconds.

The Table Top presentations are FREE, one time, to new members, and cost current Indianapolis Chapter members only \$75. Non-members get the same opportunity for \$125. A 30 by 60 table with a cover and skit will be included. All proceeds go to support the Chapter. Payment is due at the time of setup.

Another opportunity for a Table Top is during an Education Seminar. The cost is if you combine it with the Chapter meeting and Education Seminar the cost would be \$100 for current members and \$150 for non-members.

If you would like to schedule a Table Top for a future meeting or seminar, contact:

Kent A. Hughes RA CDT - American Structurepoint  
khughes@structurepoint.com - 317.690.5820

Be sure to put 'Table Top Request in the subject line

## VIEW FROM THE TOWER



Greetings CSI Indianapolis Chapter. As our Chapter heads into the fall of 2018 we have some of our most important events of the year coming up!

On September 27th CSI will be hosting our 44th Trade Show. The Trade Show Committee has been hard at work planning the Industry's best show. You won't want to miss it!

Brian Detty, Joel Young, Mike Halstead and Co. Thank you again for your efforts to ensure not only the CSI Trade Shows continued success but the Indianapolis Chapter as well.

This year's theme is "Innovations in Construction" which will include an AIA Accredited educational session, hands-on-product demonstrations and over 90 of the greatest vendors in the construction industry. Advancing industries members careers thru education is a huge deal at CSI. Just as importantly, however, is advancing our members careers and lives through building lifelong relationships. So how do we do that? Attending the Trade Show is a great starting point! If you are on our Newsletter mailing list, that means we want you at the show. For those of you that are not, we want you there too. Come discover what your fellow industry members already know: CSI is the Swimming Pool that the entire Construction Industry Swims In!

Our Trade Show Committee is never content to "autopilot" our Trade Show and this year they really hit a home run. We will be hosting a Craft Beer Garden! That's right, a Craft Beer Garden. As you walk thru the show you'll be able to enjoy a refreshing brew with your friends!

In summary: Date: September 27, 2018.  
Location: JW Marriott Downtown Indianapolis.  
Time: 3:00-7:00 pm.  
After party from 7:00-8:00.  
Register on our website: indianapolis.csinet.org

We look forward to seeing you there!

The other big upcoming event is our National Convention; Construct. This year's convention is located in Long Beach, CA from October 3-5. If you have the time it will be well worth your investment to attend.

Your Chapter Board has budgeted \$2500 to be capped at \$350 per person for those who registered to Construct. If your registered and want to take advantage of these funds, please contact Ralph Pittman @ [rpitman@sebreearchitects.com](mailto:rpitman@sebreearchitects.com)

Ralph will be able to help you with any questions and help you become eligible to receive this reimbursement for your investment. Thank you Ralph for taking on this task for the Chapter.

I'd also like to advise the Chapter that one of our most valued members and currently Secretary on the Board of Directors, Amy Baker, will be getting married on September 15th. On behalf of the CSI Chapter, Amy we wish you and your new husband a lifetime of happiness!

See you at the Trade Show!

Randy Vogt, CSI

President

Indianapolis Chapter of the Construction Specifications Institute, Inc.

## NEW MEMBERS

Philpatsy Agwu, DLZ

Nick Cunningham, RQAW

Rex Sanders

Joe Szarkowicz, Nova Consulting Group, Inc.

## CSI INDY MEMBERSHIP ANNIVERSARIES

Every month we will acknowledge members of the CSI Indianapolis Chapter on their Membership Anniversary. For those that joined the CSI Indianapolis Chapter in the month of September, we recognize the following anniversaries:

Paul Sternberg - 29 years  
Steve Cain - 26 years  
J. Peter Tolson - 25 years  
Neal Turner - 14 years  
Yolanda Bush-Johnson - 10 years  
Tracy Page - 8 years  
Steven Ramey - 2 years  
Todd Schnatzmeyer - 2 years  
Shawn Demarest - 1 year  
Seng Mun Layang - 1 year  
Matthew Pfeiffer - 1 year

So glad to have as a part of our Indianapolis Design/Construction Community!

## CSI INDY MEMBERSHIP EXPENSE

# REIMBURSEMENT



Knowledge for Creating  
and Sustaining the  
Built Environment

The Construction Specifications Institute

Indianapolis Chapter CSI

Box 20802, Indianapolis, IN 46220

Established 1961

May 11, 2006

## Conference and Convention Reimbursement Requirements.

(Including but not limit to GLR (Great Lakes Region) Region Conference, GLR BI-Region Conference, CSI University, and CSI National Convention.)

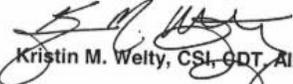
### Membership Guide for Expense Reimbursement:

The following requirements must be met in order to obtain reimbursement from the Chapter allotment. The amount of reimbursement will depend on the Chapter's line item budget that the Board has for the specific conference / convention. Reimbursement cost shall include, conference / convention registration, transportation cost\*, and lodging. No meals shall be paid for by the Chapter.

- 1). You must be registered as a delegate with the Chapter Ambassador. Certain conferences / conventions may have a maximum number of delegates. This information will be made public to the Chapter.
- 2). You must attend the GLR caucus meeting, board meeting, or other designated meeting as set forth by the Chapter's Board of Directors.
- 3). You must attend at least 2 (two) education seminars at the conference/ convention.
  - a. The seminars may include but are not limited to education session, tours, tradeshow product floor, and other sessions that may be held by organizations / manufacturers present at the conference / convention.
  - b. Prepare a electronically written report (minimum 500 words) suitable for publication in the Chapter's Newsletter to the Chapter Ambassador. The Ambassador shall receive written report within thirty days from the conclusion of the conference / convention. (Chapter Officer with a line item need not submit a written report.)
- 4). Submit original receipts for expenses as outlined in the opening paragraph and tallied on the Chapter's expense report form that may be downloaded from the Chapter's web site. The Chapter's Ambassador must receive all documentation within thirty days from the conclusion of the conference / convention.

Reimbursement will only be made to members that meet or exceed all of the requirements that are outlined in this document. The Chapter's Board of Directors may make additional requirements for specific events that will be published in the Chapter's Newsletter and announced at the Chapter's Monthly meeting no later than 45 days before the scheduled event. The Chapter may set aside a predetermined amount of money for reimbursement for attendees. This amount will be evenly divided amongst the eligible participants. It may not cover all of your expenses.

Respectfully Submitted,

  
Kristin M. Welty, CSI, CDT, AIA

\* - Automobile transportation cost cannot exceed the average cost of the airfare for all attendees and airfare cost cannot exceed the average cost of the automobile transportation. The automobile mileage cost shall be determined by the US mileage index at time of conference / convention.

## HOW'S YOUR PRACTICE?

So, how is your practice?

The discussion of professional practice has turned into a research project of mine. In 1982, I leveraged an Outdoor Recreation degree from Indiana University to become a commissioned U.S. Army officer, branched Infantry. In 2003, I retired at the rank of Lieutenant Colonel from the Army Acquisition Corps. After another ten years supporting the war effort in consulting, I moved back to Indianapolis in 2016 thinking to do something interesting. I like the CSI Indianapolis Trade Show, which brings me back to answering, "How's your practice?"

Every previous day's effort in training and experience - is "practice" for today's demonstrated excellence. I heard this statement over-and-over during many cold, wet and rigorous morning training sessions by loud people. I had a professional practice in the US Army. As a lieutenant and captain, each battalion commander "gave back" in military practice with "tutorials" stuffed-into our already packed schedule during "free-time:" 3:AM to 6:AM Monday through Friday, Saturdays and Sundays - in all weather conditions.

Communication is an essential leadership and professional skill in practice, to the point, infantry-talk often achieved four "C"s (Clear, Concise, Correct & Complete) excellence in phrases like "Friendly fire, isn't." "Ya-shouda-known-better" translates in construction with "standard of reasonable care." I've found many similarities with my own military professional practice and other "elite professions" in medicine, law and architecture. We all have that ya-shouda-known-better-standard-of-reasonable-care. Our education is continuous, we give back to our profession, and we nurture -- or eat -- our young, depending.

We all have our own examples of people who excelled in professional practice. These people usually leveraged institutions to pool together learned-others to define standards. There's no short answer for "reasonable care," because it "depends," right? Standard of Reasonable Care is defined as taking the same course of action as another reasonable and prudent professional in the same areas would have taken under the same circumstances. (CSI Project Delivery Practice Guide) Professionals are held to a higher standard than the average person. Negligence is failing to take appropriate action. Going to trade shows is a way to learn standards of reasonable care. We are having our 44th annual Indianapolis Chapter Trade Show on Thursday, September 27, 2018 from 3:00 - 7:00 PM at the JW Marriott - Griffin Hall, 2nd Floor (10 South West Street, Indianapolis, IN 46204). Go to the trade show and invite your coworkers because it's a civilized educational event for professionals, and good practice.

Bill McGuire, CSI, CDT

## CERTIFICATION QUIZ

**Jack P. Morgan**  
**Indianapolis Chapter Quizmaster**

1. Contract Documents include all of the following except:
  - a. Solicitation
  - b. General Conditions
  - c. Specifications
  - d. Drawings
2. True or False: The preferred language of sentence structure in specifications is inductive.
  - a. True
  - b. False
3. Specifications are defined as having all of the following except:
  - a. Quality
  - b. Quantity
  - c. Reference Standards
  - d. Work Results
4. True or False: OmniClass is defined as "A multi-table framework for organizing information used by the architectural, engineering, and the construction industry".
  - a. True.
  - b. False
5. Which of the following is the proper location of END OF SECTION at the end of a Section in a Specification?
  - a. Left Justified
  - b. Right Justified
  - c. Center Justified
  - d. Choice of user
6. What number was Johnathan E in Rollerball?

## CHAPTER PHOTOS



Show and Tell



Kent Explains Neuroscience



The Aha Moment



DJ comes up for air



California Wildfires from 30,000 Feet  
(Courtesy of Gary Gaiser)



Football is Back!

## CSI INDY TRADESHOW

# SAVE the DATE

**Thursday, September 27, 2018 • 3 PM - 7 PM**  
**JW Marriott • Downtown Indianapolis**

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Construction Specification Institute



Indianapolis Chapter CSI  
8909 Purdue Road, Suite 130  
Indianapolis, IN 46268

**CSI Annual Trade Show**  
**"Innovations in Construction"**  
**September 27, 2018 • 3 PM - 7 PM**  
**JW Marriott • Indianapolis**  
**[indianapolis.csinet.org](http://indianapolis.csinet.org)**

#### About the Event

The Indianapolis Chapter of the Construction Specification Institute (CSI) invites you to join us for the 44<sup>th</sup> Annual Trade Show. Our theme this year is "Innovations in Construction". This year's show includes an educational session, hands-on product demonstrations, and 91 vendors. We always sell out early, so don't wait!

For more information visit us at  
<http://indianapolis.csinet.org/> or call  
317.854.6804.

We are in the homestretch...Only Two Weeks until the CSI Annual Trade Show, Innovations in Construction!

Make sure to register now at <https://events.r20.constantcontact.com/register/eventReg?oeidk=a07ef183i1z2ae939e9&oseq=&c=&ch=> to avoid the long lines at onsite registration.

Preregistered guests will be able to pick up their badges and go!

# INDY CSI SPONSORSHIPS

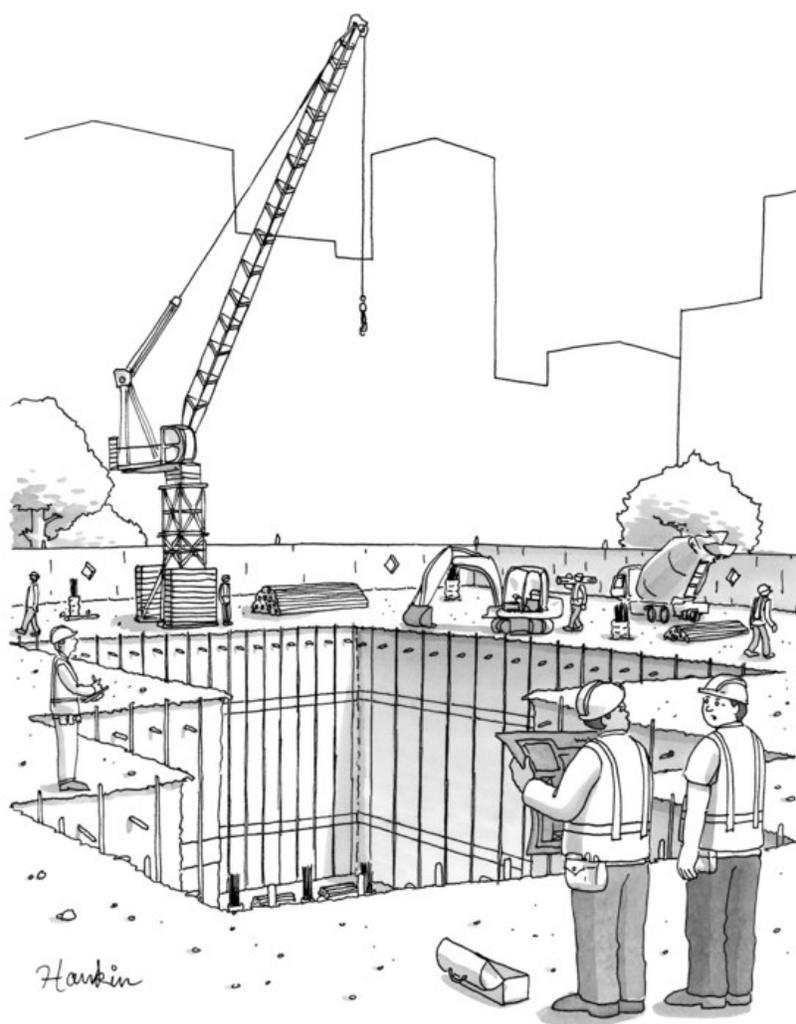
Sponsorship Benefits	Platinum (\$1,500)	Gold (\$750)	Silver (\$500)	Partner (\$250)
Custom CSI sponsor logo on CSI Indy marketing materials.	Yes	-	-	-
CSI Indy award plaque presented at award banquet.	Yes	-	-	-
Company logo and website link in CSI Indy e-newsletter.	Yes	Yes	Yes	Yes
Company profile, or article (provided by Sponsor), featured in one (1) CSI Indy Newsletter. Platinum level Sponsor receives two (2).	Yes	Yes	-	-
Custom banner and website link to sponsoring company on CSI website.	Yes	Yes	-	-
Verbal recognition at monthly CSI Indy Chapter meeting.	Yes	Yes	Yes	-
Company logo and sponsorship level on Sponsor banner at CSI Indy meetings and events.	Yes	Yes	Yes	-
Event promotion in CSI Indy e-newsletter.	2 Events	2 Events	1 Event	-
First choice of Tradeshow booth (free tradeshow booth).	1 Tradeshow Booth	-	-	-
Free tabletop at CSI Indy Chapter Meeting to showcase your company and a 5-minute presentation to members.	3 Tabletops	3 Tabletops	1 Tabletop	10-15 Minute presentation at Indy Chapter Meeting
Special Event Sponsorships (Awards, Seminars, Golf, Holiday)	Contact individual event for sponsorship opportunities.			

\*Sponsorships are valid for one calendar year from date of Renewal or Application

## MINUTES

Minutes of the Indianapolis Chapter CSI Board of Directors can be read [HERE](#). Please contact the president with any comments or questions.

## MONTHLY CARTOON



"I don't know - it seems like a lot of work"

## QUIZ ANSWERS

1. - a (PDPG Fig 11.1)
2. - b (PDPG 11.3.5.2)
3. - b (PDPG 11.3.2)
4. - a (PDPG 11.3.7.1)
5. - c (PDPG Fig 11.13 and SectionFormat)
6. 6

The Indianapolis Chapter, CSI was founded in 1961 and continues serving the local construction community. The Chapter is currently the largest chapter in the Great Lakes Region. Our membership is made up of architects, engineers, interior designers, facilities managers, contractors, product manufactures and representatives, and others involved in the construction industry.

8909 Purdue Road Suite 150  
Indianapolis, Indiana 46268

317-854-6804

STAY CONNECTED:



