

MARCH 2021

# THE WINNERS CIRCLE



“Happiness is a virtue, not its reward”

Baruch Spinoza

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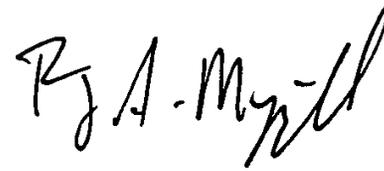
As we embark on our adventure of providing YOU with the most up-to-date (and relevant) information in the construction industry, we encourage you to provide us with any and all feedback. Good, bad, and even the ugly is welcome. What type of articles would you like to read? What type of events are you interested in? Anything you think the chapter should be aware of is welcome.

Your Humble Narrator,

Mild Mannered Reporter,



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# THE INSIDER

I met with one of our younger Chapter members a few days ago and somehow we got on the subject of car chases. Much to my chagrin he hadn't seen the two movies with the greatest car chases ever: 1968's *Bullitt* in San Francisco and 1971's *The French Connection* in New York City. These are still the greatest movie car chases ever because they were *real* – real cars, real drivers, real stunts and real audio. Not computer generated gobbledygook used in movies today. The 1968 Ford Mustang Shelby GT500 Fastback that Steve McQueen (The King of Cool & a Hoosier) drove in *Bullitt* and the 1970 Pontiac driven by Gene Hackman (Danville, Illinois native and star of *Hoosiers*) in *The French Connection* were both classic muscle cars. Coincidentally the same stunt man, Bill Hickman, drove the Dodge Charger that Steve McQueen was battling with and Gene Hackman's Pontiac. I have attached a weblink to both videos for you young whippersnappers:

<https://www.youtube.com/watch?v=FJZ-BHBKyos>

<https://www.youtube.com/watch?v=IzEloJ5venk>

The French Connection car chase was filmed without obtaining the proper permits from the City and Hackman was chasing an elevated subway train. Off-duty NYPD officers, many of whom had been involved in the actual drug smuggling case the movie is based on, cleared traffic for approximately five blocks in each direction. Even so, in many instances, they illegally continued the chase into sections with no traffic control, where they actually had to evade real traffic and pedestrians. Many of the near collisions in the movie were not planned - with the exception of the near-miss of the lady with the baby carriage, which was carefully rehearsed. A flashing police light was placed on top of the car to warn bystanders and a camera was mounted on the car's bumper for the shots from the car's point-of-view. And that sudden, jarring crash with a crossing white Ford? There's a reason it looks so real: the other driver was a local who stumbled unbeknownst into the renegade stunt shoot.

Ok – I'm off my OI' Man soap box, back to CSI Indy business. This month our program on March 18th will be El Presidente' Ivette Bruns pontificating on *Writing Good Specifications*. Prior to the Program there will be a webinar that El Presidente' and

Captain Jack Morgan will be presenting on *SPECIFICATIONS – WHAT YOU SHOULD KNOW*. May 4<sup>th</sup> at the Rathskellar, the greatest bar in Indy, will be our Indianapolis Chapter's 60<sup>th</sup> Birthday celebration. June 17 will be our Awards Banquet and the Trade Show is back on for September 16. Be everywhere or be square.

Ken Doll Schmidt provided a wonderful wrap up of the Christmas Open House - thanks again to the 26 members and spouses who showed up at our Chapter Office to socialize and imbibe in some Christmas cheer. The event was short notice but showed everyone that our Chapter was in the holiday spirit! Our goal was to support the Gleaners Food Bank and the US Marine Corps "Toys for Tots". Total contributions totaled \$2,000 in cash and checks – so \$1,000 each for both charities along with some 20+ toys. We finally took the toys away from Chairman David Fryman and presented checks and toys on February 15, 2021. Special thanks to Baines Building Products, Seward Associates, The Lovemaster Chuck Thompson, Bill Averitt (Carlisle) and Dave Fryman (Clear Architectural Solutions).

Enjoy your St. Patrick's Day!

Your Humble Narrator



## UPCOMING EVENTS

### CSI Indianapolis Chapter Meeting

#### **Getting Specified: How You Can Assist as a Product Representative**

Many manufacturers' websites offer either guide specifications or an interactive specification building tool to assist architects/specifiers. However, some architect's offices have their own master specifications and/or subscribe to writing software. The type of product and whether you are a manufacturer or product representative all impact the approach in getting your product(s) specified. We will discuss different techniques you can use to assist architects when writing specifications.

#### About the Speaker:

#### **Ivette Bruns, CSI, CCS**

Ivette Ramirez Bruns, CSI, CCS, is currently Senior Associate|Specifications at Ratio Architects, Inc. She has been an active member of the Indianapolis Chapter of CSI since 1995. She has held several positions with the Indianapolis Chapter including Board Member, Secretary, Education Committee Chair, and Membership Chair and is currently President-Elect. She has also been involved with the CSI Great Lakes Region including Great Lakes Region President, Education Committee Chair, Awards Committee Chair and Presenter at several GLR Conferences. She helped update the most recent GLR Strategic Plan and is working to update the CSI Indianapolis Chapter Strategic Plan. She has been on the committee to organize several GLR Conferences and was on the Host Committee for CONSTRUCT in Indianapolis in 2009. Her primary focus in her career is to educate those that work with her and inspire those coming into the industry to continue learning more about the technical information and specifications behind the design.

#### **Location**

#### Online Instructions:

Url: <http://tinyurl.com/CSIMarChMtg>

Login: Click on the link above to access the chapter meeting.



GETTING SPECIFIED:

# HOW YOU CAN ASSIST AS A PRODUCT REPRESENTATIVE

*March 18, 2021*

Many manufacturers' websites offer either guide specifications or an interactive specification building tool to assist Architects/Specifiers. However, some architect's offices have their own master specifications

and/or subscribe to writing software. The type of product and whether you are a manufacturer or product representative all impact the approach in getting your product(s) specified. We will discuss different techniques you can use to assist architects when writing specifications.

## UPCOMING WEBINAR



# SPECIFICATIONS

## WHAT YOU SHOULD KNOW

ENHANCE YOUR KNOWLEDGE OF SPECIFICATIONS. THE INDIANAPOLIS CHAPTER OF THE CONSTRUCTION SPECIFICATIONS INSTITUTE (CSI) IS PRESENTING AN AFTERNOON OF SPECIFICATION BASICS AND HOW TO USE CSI AS A VALUABLE RESOURCE WHEN CREATING SPECIFICATIONS. THE SPEAKERS OF THIS WEBINAR, ALL SPECIFICATION WRITERS, WILL INCLUDE IVETTE BRUNS, CSI, CCS, CDT OF RATIO DESIGN AND JACK MORGAN, FCSI, CCS, CCCA, CDT, AIA, NCARB.

THIS WEBINAR IS DESIGNED TO BENEFIT ARCHITECTS, ENGINEERS, SPECIFICATION WRITERS, PRODUCT REPRESENTATIVES, CONTRACTORS, OR ANYONE ELSE WHO WORKS WITH CONSTRUCTION SPECIFICATIONS. THIS IMPORTANT CONTINUING EDUCATION EVENT

#### Learning Objectives :

- Define what are, the history of, and who uses specifications?
- Define what AIA Concept is integral with specifications?
- Define what CSI Documents contribute to the appearance of specifications?.
- Define different methods of specifying depending on the project and language rules to use.

Thursday March 18, 2021

3 pm - 5pm

\$30

Credits: 2 AIA, HSW, Learning Units

• Produce tips to help the specification writer create correct, clear, concise, and complete specifications.

## TABLETOPS

The Indianapolis Chapter of CSI is accepting reservations for Table Tops for upcoming Chapter meetings. The list of programs for upcoming Chapter meetings and seminars is published in this newsletter, the web site, or contact Program chairman Jack Morgan - [morwalsoplad1@gmail.com](mailto:morwalsoplad1@gmail.com) , if you would like to target a particular meeting, be sure to make your reservation early. We do have a limit of four spaces available for Table Tops in a standard meeting room and 10 if we have a double room.

Table Tops are an opportunity to promote your company, products, or services to all attendees of our regular chapter meeting during the social hour. There is a maximum of 20 minutes for Table Top presentation at a regular Chapter meeting. You have the floor for maximum of five minutes after dinner before the speaker to communicate to the entire group if there are four presenters. If there is a greater demand, the 20 minutes will be divided by the number of presenters and rounded down to the nearest 30 seconds.

The Table Top presentations are FREE, one time, to new members, and cost current Indianapolis Chapter members only \$75. Non-members get the same opportunity for \$125. A 30 by 60 table with a cover and skirt will be included. All proceeds go to support the Chapter. Payment is due at the time of setup.

Another opportunity for a Table Top is during an Education Seminar. If you combine it with the Chapter meeting and Education Seminar the cost would be \$100 for current members and \$150 for non-members.

If you would like to schedule a Table Top for a future meeting contact:

Kent A. Hughes RA CDT - American Structurepoint  
[khughes@structurepoint.com](mailto:khughes@structurepoint.com) - 317.690.5820

Be sure to put 'Table Top Request' in the subject line

## VIEW FROM THE TOWER

Happy Spring! I have had my first dose of the vaccine and hoping everyone can be vaccinated soon. Looking forward to seeing everyone in person. The CSI Board continues to work hard to bring you virtual meetings and seminars and committees continue to meet and plan. We would love to have you become involved and express your voice. Golf Outing Committee and Trade Show Committee could use your help. Visit our website for Committee Chair contact information.

Be looking in your inbox for a vote on the CSI Indianapolis Bylaws Changes. It will be coming from Survey Monkey, so don't delete and check your spam folder. If you prefer a mailed ballot, please let me know.

This year we have 4 positions available on the CSI Indianapolis Chapter Board. Elections will be held next month. Please email me if you are interested at [ibruns@ratiodesign.com](mailto:ibruns@ratiodesign.com) We could really use your

ideas and help. Becoming involved in CSI will make you an influencing factor in our design and construction community.

We will continue to host virtual meetings, at least through April. This month we have an Education Seminar on Specifications: What You Should Know. There is a small fee for this. Hope you will join Jack Morgan and myself as we present this seminar. Immediately following is our regular chapter meeting where I will be presenting a program directed to Product Representative members, "How to Get Specified". We welcome all members to attend and participate in the discussion. Please visit our Chapter Events tab on our Website for details on our Program. Registration for the Chapter Program is free with your membership but you need to register to get the link.

Please put our 60<sup>th</sup> Anniversary Celebration on your calendar – Tuesday, May 4, 2021. It will be held at the Rathskeller outdoor garden. More information to come soon. Masks and social distancing recommendations will be followed.

Our Academic Affairs Committee is also hard at work inspiring those attending IUPUI and Ball State. If you have a moment, I would like to hear about your "Why CSI" so that we can pass that along to our students. We are also looking for sponsorships for some of these students to attend our Education Seminar on Specifications this month. If you are interested, please contact Alan Broderick at [alan.broderick@weathershield.com](mailto:alan.broderick@weathershield.com)

Continue to be an inspiration to young people, especially those interested in the design and construction industry.

Stay Healthy,

Ivette Ramirez Bruns CSI CDT CCS

**SAVE THE DATE**

SAVE THE DATE



60TH  
ANNIVERSARY

*May 4, 2021 - Rathskeller  
Formal invitation to follow.*

**CERTIFICATION QUIZ**

## CERTIFICATION QUIZ

Jack P. Morgan, FCSI, CCS, CCCA, CDT, AIA, LEED Green Associate, NCARB, SCIP  
Indianapolis Chapter CSI Quizmaster

1. What are the principal types (business arrangements) of the Design-Build Project Delivery Method?
  - a. Architect lead, Contractor lead, and Joint Venture – single company.
  - b. Architect lead and Contractor lead.
  - c. Contractor lead, Joint Venture, and Construction Manager lead.
  - d. Architect lead, Owner lead, Contractor lead, and Joint Venture.
2. Claims alleging an error or omission by the A/E should initially be referred for action to the:
  - a. Owner.
  - b. A/E's Error and Omissions Insurer.
  - c. A/E.
  - d. Arbitrator.
3. The Contractor should begin preparation and delivery of the preconstruction submittals after which event?
  - a. Bid opening.
  - b. Notice of Proceed.
  - c. Execution of Agreement.
  - d. Preconstruction Meeting.
4. Drawings produced during this design stage include – sketches, renderings, and conceptual diagrams.
  - a. Design Development.
  - b. Construction Documents.
  - c. Schematic Design.
  - d. Conceptual Design.
5. Project Record Documents consist of the following EXCEPT:
  - a. Drawings.
  - b. Project Manual.
  - c. Submittals.
  - d. Spare parts and extra stock materials.
6. Why was El Escorial, the famous King's palace located outside Madrid, built in the shape of a gridiron?

## CERTIFICATION QUIZ ANSWERS

**ANSWERS: 1. – a [PDPG 4.6.2\*]; 2. – c [PDPG 15.15.3\*]; 3. – b [PDPG 14.2.1\*]; 4. – c [PDPG 9.4.2\* ]; 5. – d [PDPG 16.8.3\*] (March 2021, The Winners Circle Electronic) \* PDPG – Second Edition; 6. - Because Saint Lawrence, to whom the palace was dedicated, was roasted on one**

# DISTRESSED MEMBERSHIP DUES RELIEF PROGRAM



## Great Lakes Region Membership Relief Program

**Purpose:** Due to the current business environment some of our members have been challenged maintaining their membership in CSI.

The Great Lakes Region (GRL) is financially positioned to provide grants for members who may find themselves in this position.

**Recipients:** Great Lakes Region member whose memberships have or are expiring, who are unable to renew their membership due to financial difficulties caused by current economic conditions, and who are not otherwise reimbursed for their due (i.e. from an employer).

**Notification:** this Grant Request Form will be e-mailed to all Great Lakes Region Members.

**Amount:** Each Grant will be up to \$275.00 to cover the member's CSI National Dues.  
The Great Lakes Region has allocated \$10,000.00 for these grants.

**Submission:** Submit Grant Request via email to Region Treasurer- [KSchmidt@sewardassociates.net](mailto:KSchmidt@sewardassociates.net)

**Deadline:** This program expires at the end of GRL's Fiscal Year, June 30<sup>th</sup>, 2021

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### Grant Request Form

Name:

Member Number:

Membership or expiration date:

Home Chapter or Unaffiliated:

Email:

Mailing Address:

Phone Number:

Submit Request via email to [KSchmidt@sewardassociates.net](mailto:KSchmidt@sewardassociates.net)

Notification of approval 3-5 days.

Please Submit your Membership Renewal Receipt from CSI upon completion.

\*\*\*\* This program in effect in addition to the Chapter Challenge

# THE MOST MODERN HOUSE

### The Most Modern House VI

This is a space in a home that I call "best practices of the past." It welcomes after crossing security precautions and serves as an engagement area for an exit. It might be the only space a visitor sees and is the 1<sup>st</sup> impression to judge the rest of the home. This article is about the foyer.

*"Foyer: noun: an entrance hall or other open area in a house or apartment." Google.*

*"Foyer: If the foyer's floor is covered with high-quality flooring material such as Spanish tile or marble chances are you're onto a good thing." Changing Times, The Indianapolis Star, p.4, 23 Oct. 1988*

I'm a big fan of the classic – Greek – Roman – use of marble for intimately scaled entryways. Tricks of scale in the foyer often create an opening to a "big view" display. An open space that offers a view to a window or special feature of the home. It is a place to see favorite art or mementos; a sight defined by the occupants. Its common knowledge that 1<sup>st</sup> impressions define you. Walking in; it should smell good: a vase with flowers is an ageless touch of elegance to dress up a bland entry. A plug-in air-refreshener near the front door is a classic bachelor plan B.



Williamsburg, Virginia, Governor's Palace

Hoosier accent: "Foyer protection" -means - For your protection. A defined space for outdoor clothing. Often a place for keys, mail, shoes, things you don't want to forget, so you leave it by the door. Umbrellas, canes and baseball bats tend to be handy. If shoes come off, there is a bench to sit on. Always good to have a mirror at the entrance for a last self-check before you leave. The foyer is a popular connection point: a hallway to the closet, cloak room, mud room, stair landing and is your main egress point.



Brandenburg Castle, Scotland

Foyers mark the transition from public to private spaces. Often a foyer is simply 4x4 foot of tile under the door swing with easy access to coats. I say foyers are a keeper in the most modern house you can build. A true how-we-live space with a job to work for you. I provide photos of my favorite foyers: Williamsburg, Virginia, Governor's Palace and Brandenburg Castle, Scotland. Foyers of 18<sup>th</sup> Century swords and muskets: what a great 1<sup>st</sup> impression in the time of brigands, pirates, and angry American Indians. I cannot think of a modern equivalent in message and intent to awe.

Sincerely,  
Bill McGuire, CDT

# PHOTOS



Where are my donuts?

## SPONSORSHIP

### CSI Indianapolis Sponsorship Levels and Benefits



Sponsorship Benefits	Platinum \$1,500	Gold \$750	Silver \$500	Partner \$250
Custom CSI sponsor logo on CSI Indy marketing materials.	Yes	-	-	-
CSI Indy award plaque presented at award banquet.	Yes	-	-	-
Company logo and website link in CSI Indy e-newsletter.	Yes	Yes	Yes	Yes
Company profile, or article (provided by Sponsor), featured in one (1) CSI Indy Newsletter. Platinum level Sponsor receives two (2).	Yes	Yes	-	-
Custom banner and website link to sponsoring company on CSI website.	Yes	Yes	-	-
Verbal recognition at monthly CSI Indy Chapter meeting.	Yes	Yes	Yes	-
Company logo and sponsorship level on Sponsor banner at CSI Indy meetings and events.	Yes	Yes	Yes	-
Event promotion in CSI Indy e-newsletter.	2 Events	2 Events	1 Event	-
First choice of Tradeshow booth (free tradeshow booth).	1 Tradeshow Booth	-	-	-
Free tabletop at CSI Indy Chapter Meeting to showcase your company and a 5-minute presentation to members.	3 Tabletops	3 Tabletops	1 Tabletop	10-15 Minute presentation at Indy Chapter Meeting
Special Event Sponsorships (Awards, Seminars, Golf, Holiday)	Contact individual event for sponsorship opportunities.			

\*Sponsorships are valid for one calendar year from date of Renewal or Application

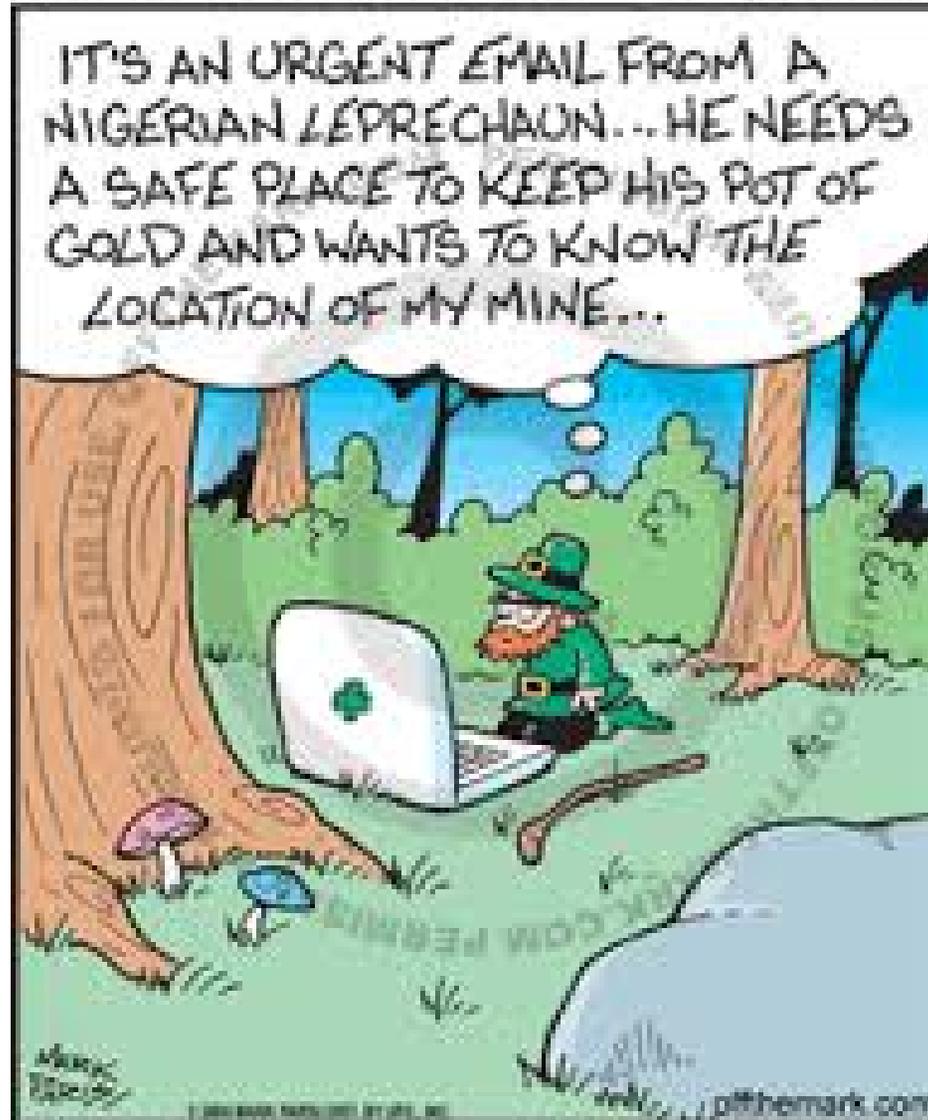
## MINUTES

Minutes of the Indianapolis Chapter CSI Board of Directors can be read [HERE](#). Please contact the president with any comments or questions.

# CARTOON

**off the mark**.com

by Mark Parisi



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The Indianapolis Chapter, CSI was founded in 1961 and continues serving the local construction community. The Chapter is currently the largest chapter in the Great Lakes Region. Our membership is made up of architects, engineers, interior designers, facilities managers, contractors, product manufactures and representatives, and others involved in the construction industry.



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3/15/2021

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