Hello, my fellow members, hope all is doing well.

It’s a new year! Hopefully you had an enjoyable New Year’s Day that will lead to a happy 2023 for you and your family!!

Amazing how when we enter a new year it makes us think of wanting to do something better, whether that takes on the form of some self improvement be it ourselves, family, work, career. A time to reflect on being fresh, something to renew!

However 2023 pivots you, try to do it happily, carefully and most of all safely.

With 6 months left in our CSI fiscal year, with many events planned and coming to life for your Chapter, please keep in mind the following few reminders:

**Chapter Level:**
Decisions about 2023-2024 Leadership
Awards

**Region Level:**
Conference Attendance
Award submissions
Committee reports for Region Conference

It’s been a challenging 2022 for most, thank you for ALL your continued support for YOUR CSI!

Scott Taylor, CSI, CDT, SCIP, aAIA
Great Lakes Region President
staylo2021@outlook.com
216-870-1970
Happy New Year! Hoping your year is off to a great start.

Mark Dorsey, MBA, FASAE, CAE and CEO of CSI will be presenting on CSI Leadership and the Future of CSI at the CSI Indianapolis Chapter on Thursday, January 19, 2023. If you have any questions you would like me to ask, please let me know.

The Spring Cycle for Certifications has begun. Information can be found on the CSI website. If your Chapter is providing CSI Certification study classes, please let me know and we will put in the next CSI Great Lakes Region Newsletter.

The next CSI Institute Board will be meeting the weekend after the Master Specifier’s Retreat in February. Please let me know if you have any questions or would like me to voice any concerns.

The next MSR is on July 12-14, 2023 at the Zermatt Utah Resort & Spa in Midway, Utah. Application is available if you are interested. Please see CSI website for additional information. Volunteer Opportunity Details - Construction Specifications Institute (csiresources.org) This is an opportunity to meet with senior product representatives who provide detailed information on building products. There are also education sessions focused on improving your practice and invaluable networking opportunities to grow your professional circle.

The 2023 CSI National Convention will be held in Minneapolis, MN. More information to follow.

Have you updated your CSI Profile on the CSI website? Home - Construction Specifications Institute (csiresources.org) Please do so and stay informed. Emails from CSI, especially CSIWeekly are great communication tools between your Chapter and National. Join a community or two on the CSI National website.

Please reach out if you have anything CSI you want to discuss.

Ivette Ramirez Bruns CSI CCS CDT
ibruns@ratiodesign.com
IN OTHER NEWS

GREAT LAKES REGION BYLAWS ARE BEING REVIEWED FOR UPDATES

GREAT LAKES REGIONAL STRATEGIC PLAN IS BEING REFRESHED

MORE INFORMATION TO COME IN THE FOLLOWING MONTHS
Who do you call? Sometimes we have technical resources right in our backyard that maybe some don’t know we have. For November 2022, here are a handful of technical resources to keep in mind for that next or current project:

**NO TECHNICAL RESOURCES THIS MONTH**

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**TECHNICAL RESOURCES IN YOUR BACKYARD**

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**AROUND THE REGION**

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**METHODS & MATERIALS MANIA**

APRIL 18, 2023

JOHN S KNIGHT CENTER AKRON OH

**We’re focused on our emerging professionals.** Join us for a new take on product shows - Methods and Materials Mania on April 18.

This one-day, hands-on program will feature **hands-on demonstrations** to our emerging professionals of what those lines on paper really mean. Attendees will rotate through eight areas of focus, targeting masonry, envelope, windows, doors, roofing, walls/doors, flooring and ceilings.

Participate and become a trusted advisor for these emerging professionals and create a long-term relationship with them.

**Ways to Participate**

**Exhibit** - hands-on exhibitors are provided the opportunity to present a 50-minute presentation to all attendees, multiple times throughout the day. This level of participation also includes a tabletop display during lunch, inclusion in promotional materials, and more.

**Sponsor** - there are a wide variety of sponsorship levels available to you, your firm, and/or your business. Sponsorships include **meals, after-party, or prize sponsorships**, or the opportunity to sponsor a Kent State University College of Architecture & Environmental Design student to attend.

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**RESERVE YOUR SPOT**
2023 Great Lakes Regional Conference  
April 20-22, in Cleveland, Ohio.  
Conference Theme and Location: TBD.

Call for Conference Sponsorships are open. For sponsorship information please contact Mark Jacobson at mark.jacobson@kuraray.com

All Chapter Leaders, please be reminded that the Region will sponsor $100 each for up to two leaders for attending the conference, whether current leader(s) and or upcoming leader(s). For more information please contact Ken Schmidt kschmidt@sewardassociates.net

CERTIFICATIONS

CSI is the construction community’s authority on communication and construction documentation. Through CSI’s Certification Program, you can strengthen and demonstrate your understanding of the entire construction process and concrete skills in:

- Construction documentation development and administration
- Specification writing and enforcement
- Product research and sourcing
- Communication with the design and contracting teams

CSI’s Certifications: Construction Document Technologist (CDT), Certified Construction Contract Administrator (CCCA), Certified Construction Specifier (CCS), and Certified Construction Product Representative (CCPR).

CSI offers CDT, CCCA, CCPR, and CCS examinations twice annually in spring and fall. Open registration for the test begins in the winter and summer respectively.

To stay up to date on all future examination information: CLICK HERE

INSTITUTE NEWS

Don't Forget: CSI and its Board of Directors serve an important role in shaping the AECO profession and the industry. Apply now to be part of CSI’s leadership journey.

Four positions are open and up for election: a Director-at-Large and three Directors from each of the regions listed below:

- Northeast
- Northwest
- South Central

The Board positions each serve a three-year term starting July 1, 2023. All requirements and qualifications are listed in the position descriptions for each position.

To learn more, or to apply, please click here.

Please log in to the CSI website when applying for these positions. Nominations for the Board of Directors close at midnight ET on January 13, 2023. For more information, contact Lisa Sidletsky, CAE, Director of Executive Services (lsidletsky@csinet.org).

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Liz Icenogle CAE  
Director of Component Relations  
CSI

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GREAT LAKES REGION CHAPTER CHALLENGE 2023

The CHAPTER CHALLENGE, which began in 2018, is still in full effect. The purpose of this CHALLENGE is to increase membership. In this CHAPTER CHALLENGE, the Chapter members must recruit new members with no cost to the new member. The Chapter will pay for the first year’s chapter dues, and the Region will pay for the first year’s Institute dues. This is for PROFESSIONAL and EMERGING PROFESSIONAL members only (renewals and industry members are not included).

Your involvement does not stop there! Once the new members attend their first Chapter meeting, the Chapter has to engage those new members, embrace them by making them a part of the Chapter, getting them involved, and giving them a sense of belonging.

Who can you recommend today?

If you have any questions or need any other information, please contact one of the following:

Great Lakes Region Chapter Challenge Advisor
Ken Schmidt - Operations Manager
Seward Associates
317-979-1700
kschmidt@sewardassociates.net

Chapter Challenge Coordinator
Elizabeth Woodrow - Operations Manager
Construction Specialty Industries LLC
3250 N Post Rd Ste 152
Indianapolis IN 46226
317-847-1483
ew@constructionspecialtiesinc.net

Great Lakes Region Membership Chair
Blair Reese
313-269-3868
breese@ghafari.com

WHAT DOES THE REGION DO?

Here are some of the things your Region and Region Officers do better as part of the Construction Specifications Institution Structure:

Leadership Training If you’ve ever thought about applying for a Chapter Leadership position, it’s as simple as looking here to see what kind of thing are expected.

Programs Bureau- Programs Chairs have a place to go to fill up a hole or two in the annual calendar. If you see a monthly program that stands out, please pass those thoughts on to Jack Morgan, who oversees the submissions. Visit the Speakers Bureau here.

Awards- The format and organization of our Awards program is very robust and well thought out. It’s been seen by other regions and used as a template for the creation of their awards programs. Please review it here to see how to reward active leaders in your chapter. Gregg Jones (Grand Rapids) and Jack Morgan (Indianapolis) are the current Awards Committee Co-Chairs.

Chapter Challenge- Introduced in 2018. It’s a way to introduce your friends and colleagues to CSI. More on this on page 3 of this newsletter.

Member Relief Program- Introduced December 2020, still in effect. Details and information here.
Ghosts of Christmas Past: CSI Columbus Chapter

Many CSI Chapters have scholarships and programs designed to engage with learning and emerging professionals. As the Columbus Chapter fades into the rear-view mirror of the Construction Specifications Institute, we take a moment to look back at some of the ways the chapter would reach out to the next generation of Built Environment.

**Student Affiliate**

CSI Columbus was one of the few chapters in the CSI system to have an active student affiliate. A student affiliate is a formal agreement between a CSI Chapter and a local learning Institution. These agreements include language in chapter by-laws recognizing students and student activities, the ability to hold election positions, voting, etc.

The Columbus CSI Chapter has had a collaboration with The Columbus State Community College that has spanned 18 years. This relationship provided a solid stream of students who interact with the parent chapter and beyond. Great Lakes Region President-Elect, Craig Stanton, is a former chapter officer the CSI-S at Columbus State.

These relationships begin as students are introduced to CSI through local members who visit classes and provide insight to what CSI is and what it provides to the industry. The students are invited to attend chapter functions, sit in on board meetings, and learn about the leadership of the chapter. These students often volunteer at golf outings and trade shows to get to know the local design community. Often the students are offered jobs through this type of interaction without going through a formal interview process since a relationship has developed.

**Scholarships**

**The George A. Van Niel Student Scholarship.** Traditionally awarded to three grad students from The Ohio State University’s Knowlton School of Architecture. The submission criteria included a 50-question test on the CDT study materials, a written response to a product rep request for information from a fictitious job site situation, and constructing a 3-part spec for a fictitious project. These have included creative buildings like Igloos and temporary shelters for Occupy Wall Street. Three students each year walk away with CSI cash totaling $2500.00

**The Dean M. Bortz CSI, CDT Scholarship.** Submission criteria include a recap of scholastic performance; letters of recommendation from teachers and local Industry leaders; an essay on why CSI and its formats are important to the Built Environment. Tie breaking score lean toward those who are CSI-S members and have committed time/energy to the organization. The chapter allocates $750.00 to a winning student each year. Additional funds and awards vary each year from the efforts of Dean Bortz, FCSI, CDT, CCPR, MA and Margaret Owens, Ph D, who donates their time and 100% of the dollars collected from the CSI Columbus CDT Boot Camps held each CSI cycle. These selfless contributions mean the dollars awarded exceed the amounts awarded to OSU.
CERTIFICATION QUIZ

1. The special procedures used to ensure cost compliance include which of the following:
   a. Cash allowance, material allowances, quality allowances
   b. Alternates, unit prices, stipulated sum
   c. Alternates, unit prices, allowances
   d. Guaranteed maximum price, unit prices, design allowances

2. The purpose of an Objective Needs Assessment is to:
   a. Test and validate goals
   b. Determine space requirements
   c. Document expected performance levels
   d. Confirm the budget
   e. Prioritize needs vs wants
   f. B & C
   g. All of the above
   h. None of the above

3. The Conditions of the Contract include:
   a. Contract Forms, General Conditions, Supplementary Conditions
   b. General Conditions and Supplementary Conditions
   c. General Conditions, Supplementary Conditions, Division 01
   d. Documents within the Project Manual, except the Bidding Requirements

4. All of the following may be accomplished through issuing a Change Order except:
   a. Change in the bid date
   b. Decrease in Contract Sum
   c. Extension of Contract Time
   d. Reduction in scope of work

5. The contract clauses that establish payment responsibilities are found in:
   a. General Conditions
   b. Division 01 General Requirements
   c. Payment Bond
   d. Addendum

Answers with source info can be found at bottom of Page 2.

GREAT LAKES REGION CHAPTER CONTACTS & MEETINGS

<table>
<thead>
<tr>
<th>Chapter</th>
<th>President</th>
<th>Email</th>
<th>Meeting Date</th>
<th>Meeting Location</th>
<th>Meeting Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Akron-Canton</td>
<td>Robert Lucius/Jillian Tipton</td>
<td><a href="mailto:robert.lucius@allegion.com">robert.lucius@allegion.com</a>/ <a href="mailto:jtipton@aiaakron.com">jtipton@aiaakron.com</a></td>
<td>Third Thursday</td>
<td>Varies</td>
<td>5:00 pm</td>
</tr>
<tr>
<td>Cincinnati</td>
<td>Kirk Paisley</td>
<td><a href="mailto:Kirk.paisley@bdclarchitects.com">Kirk.paisley@bdclarchitects.com</a></td>
<td>Second Tuesday</td>
<td>Old Montgomery Inn</td>
<td>Varies</td>
</tr>
<tr>
<td>Cleveland</td>
<td>John Workley</td>
<td><a href="mailto:John.workley@vocon.com">John.workley@vocon.com</a></td>
<td>Third Wednesday</td>
<td>Varies</td>
<td>Varies</td>
</tr>
<tr>
<td>Dayton-Miami</td>
<td>Thomas Boardman</td>
<td><a href="mailto:tboardman@ljbinc.com">tboardman@ljbinc.com</a></td>
<td>Third Tuesday</td>
<td>Varies</td>
<td>12:00 pm</td>
</tr>
<tr>
<td>Evansville</td>
<td>John Bolton</td>
<td><a href="mailto:jbolton@haferdesign.com">jbolton@haferdesign.com</a></td>
<td>Third Tuesday</td>
<td>Evansville Country Club</td>
<td>6:00 pm</td>
</tr>
<tr>
<td>Grand Rapids</td>
<td>Brian Welsh</td>
<td><a href="mailto:brianw@hdjinc.com">brianw@hdjinc.com</a></td>
<td>Second Thursday</td>
<td>Varies</td>
<td>6:00 pm</td>
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<tr>
<td>Indianapolis</td>
<td>Tony Julian</td>
<td><a href="mailto:tjulian@circledesigngroup.com">tjulian@circledesigngroup.com</a></td>
<td>Third Thursday</td>
<td>Varies</td>
<td>5:30 pm</td>
</tr>
<tr>
<td>Lansing</td>
<td>Brian Delaney</td>
<td><a href="mailto:delaney@mayottearchitects.com">delaney@mayottearchitects.com</a></td>
<td>First Tuesday</td>
<td>Mayotte Group Office</td>
<td>12:00 pm</td>
</tr>
<tr>
<td>Louisville</td>
<td>David Heyne/Robin Miller</td>
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<td>Second Thursday</td>
<td>Varies</td>
<td>Varies</td>
</tr>
<tr>
<td>Metro Detroit</td>
<td>Jonathan Selleck</td>
<td><a href="mailto:jselleck@wje.com">jselleck@wje.com</a></td>
<td>Second Tuesday</td>
<td>Varies</td>
<td>5:00 pm</td>
</tr>
<tr>
<td>Toledo</td>
<td>Trent McNutt</td>
<td><a href="mailto:tmcnutt@redoxcoatings.com">tmcnutt@redoxcoatings.com</a></td>
<td>Third Wednesday</td>
<td>Scrambler Maries</td>
<td>7:00 am</td>
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## OFFICERS

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
<th>Email</th>
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<th>Title</th>
<th>Email</th>
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