Hello, my fellow members, hope all is doing well. Winter is here. For some, snow has made its way in different areas. Whatever your holiday plans and activities, please enjoy your holiday and upcoming new year’s day and please stay safe and healthy.

Many CSI holiday parties abound: 
https://www.csiresources.org/events/calendar

This time of the year many think of “Giving”. As you give to your families doing the holidays, also think of giving yourself professionally through volunteering for the new year: 
https://www.csiresources.org/communities/volunteer

Scott Taylor, CSI, CDT, SCIP, aAIA
Great Lakes Region President
staylo2021@outlook.com
216-870-1970
CSI Great Lakes Region -

Mark Dorsey, MBA, FASAE, CAE and CEO of CSI will be presenting on CSI Leadership and the Future of CSI at the CSI Indianapolis Chapter on Thursday, January 19, 2023. If you have any questions you would like me to ask, please let me know.

Mark will also briefly discuss Crosswalk for Microsoft Word, which was introduced at the Convention. Crosswalk, the App for accessing CSI Standards, is making advances to be more readily accessible from Word platform. Learn more at About Crosswalk | Crosswalk. Ask for a demonstration.

CSI Certification is a big part of who I am and I encourage everyone to consider studying and taking one of the CSI Certifications. The Spring Cycle has been introduced and information can be found on the CSI website. If your Chapter is providing CSI Certification study classes, please let me know and we will put in the next CSI Great Lakes Region Newsletter.

Have you updated your CSI Profile on the CSI website? Home - Construction Specifications Institute (csiresources.org). Please do so and stay informed. Emails from CSI, especially CSIWeekly are great communication tools between your Chapter and National. Join a community or two on the CSI National website.

The next CSI Master Specifiers Retreat (MSR) is scheduled for February 1-3, 2023. It will be held at the Marriott Sanibel Harbor Resort & Spa in Fort Myers, FL. (Recovery from the hurricane is underway. Updates if the MSR will be impacted will be shared at the end of November.) This is an opportunity to meet with senior product representatives who provide detailed information on building products. There are also education sessions focused on improving your practice and invaluable networking opportunities to grow your professional circle. The next MSR is on July 12-14, 2023 at the Zermatt Utah Resort & Sap in Midway, Utah. Application for that is coming soon.

The 2023 CSI National Convention will be held in Minneapolis, MN. More information to follow.

Please reach out if you have anything CSI you want to discuss.

Ivette Ramirez Bruns CSI CCS CDT
ibruns@ratiodesign.com
IN OTHER NEWS

GREAT LAKES REGION BYLAWS ARE BEING REVIEWED FOR UPDATES

GREAT LAKES REGIONAL STRATEGIC PLAN IS BEING REFRESHED

MORE INFORMATION TO COME IN THE FOLLOWING MONTHS
Who do you call? Sometimes we have technical resources right in our backyard that maybe some don’t know we have. For November 2022, here are a handful of technical resources to keep in mind for that next or current project:

**International Masonry Institute**  
Joseph Alberts  
Director of Industry Development and Technical Services  
jalberts@imiweb.org

**Owens Corning**  
Adria Aldridge  
Sr. Business Development Manager  
adria.aldridge@owenscorning.com

**W.R. Meadows**  
Bryon Allen  
Sales  
ballen@wrmeadows.com

**Rust-Oleum**  
Jay Allred  
A&E Business Specialist  
jay.allred@rustoleum.com

**CertainTeed Architectural**  
Al Almassian  
Architectural Specifications Manager  
al.almassian@saint-gobain.com
AROUND THE REGION

2023 Great Lakes Regional Conference
April 20-22, in Cleveland, Ohio.
Conference Theme and Location: TBD.

Call for Conference Sponsorships are open. For sponsorship information please contact Mark Jacobson at mark.jacobson@kuraray.com

All Chapter Leaders, please be reminded that the Region will sponsor $100 each for up to two leaders for attending the conference, whether current leader(s) and or upcoming leader(s). For more information please contact Ken Schmidt kschmidt@sewardassociates.net

CERTIFICATIONS

CSI is the construction community’s authority on communication and construction documentation. Through CSI’s Certification Program, you can strengthen and demonstrate your understanding of the entire construction process and concrete skills in:

- Construction documentation development and administration
- Specification writing and enforcement
- Product research and sourcing
- Communication with the design and contracting teams

CSI’s Certifications: Construction Document Technologist (CDT), Certified Construction Contract Administrator (CCCA), Certified Construction Specifier (CCS), and Certified Construction Product Representative (CCPR).

CSI offers CDT, CCCA, CCPR, and CCS examinations twice annually in spring and fall.
Open registration for the test begins in the winter and summer respectively.

To stay up to date on all future examination information: CLICK HERE
The CHAPTER CHALLENGE, which began in 2018, is still in full effect. The purpose of this CHALLENGE is to increase membership. In this CHAPTER CHALLENGE, the Chapter members must recruit new members with no cost to the new member. The Chapter will pay for the first year’s chapter dues, and the Region will pay for the first year’s Institute dues. This is for PROFESSIONAL and EMERGING PROFESSIONAL members only (renewals and industry members are not included).

Your involvement does not stop there! Once the new members attend their first Chapter meeting, the Chapter has to engage those new members, embrace them by making them a part of the Chapter, getting them involved, and giving them a sense of belonging.

Who can you recommend today?

If you have any questions or need any other information, please contact one of the following:

**Great Lakes Region Chapter Challenge Advisor**
Ken Schmidt - Operations Manager
Seward Associates
317-979-1700
kschmidt@sewardassociates.net

**Chapter Challenge Coordinator**
Elizabeth Woodrow - Operations Manager
Construction Specialty Industries LLC
3250 N Post Rd Ste 152
Indianapolis IN 46226
317-847-1483
ew@constructionspecialtiesinc.net

**Great Lakes Region Membership Chair**
Blair Reese
313-269-3868
breese@ghafari.com

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**WHAT DOES THE REGION DO?**

Here are some of the things your Region and Region Officers do better as part of the Construction Specifications Institution Structure:

**Leadership Training** If you’ve ever thought about applying for a Chapter Leadership position, it’s as simple as looking [here](#) to see what kind of thing are expected.

**Programs Bureau**- Programs Chairs have a place to go to fill up a hole or two in the annual calendar. If you see a monthly program that stands out, please pass those thoughts on to Jack Morgan, who oversees the submissions. Visit the Speakers Bureau [here](#).

**Awards**- The format and organization of our Awards program is very robust and well thought out. It’s been seen by other regions and used as a template for the creation of their awards programs. Please review it [here](#) to see how to reward active leaders in your chapter. Bill Ahern (Akron/Canton) is the current Awards Committee Chair.

**Chapter Challenge**- Introduced in 2018. It’s a way to introduce your friends and colleagues to CSI. More on this on page 3 of this newsletter.

**Member Relief Program**- Introduced December 2020, still in effect. Details and information [here](#).
1. Integrated projects are distinguished by all of the following characteristics except:
   a. Development of virtual project model through input from a collaborative team
   b. Trust-based collaboration between project team members
   c. Maximized efficiency through design, fabrication, and construction
   d. “Just as needed” team involvement to reduce owner’s pre-construction expenses

2. All of the following are examples of project soft costs except which one:
   a. Relocation
   b. Commissioning
   c. Due Diligence Surveys
   d. Design Fees
   e. Topographic Surveys

3. Guidance for the proper preparation of the bid form and any attached unit price schedules should be included in the:
   a. Invitation to Bid
   b. Instruction to Bidders
   c. Specifications
   d. Addenda

4. Benefits of D-B-B method of project delivery include the following except:
   a. Project schedules can be established in advance
   b. Cost is not usually the primary consideration for selection
   c. All participants in the construction industry are familiar with it
   d. The Owner can use the same A/E Firm as contracted for the design to provide construction services

5. Which of the following is True concerning application of Integrated Project Delivery:
   a. Mutual benefit and reward because of early involvement, compensation based on value added and best for the project
   b. Collaborative team effort reduces planning and design expenses
   c. Determining of liability for decisions to generally made by the team leader in order to reduce arbitration expenses
   d. Technologies such as data exchange protocols evolve on a phase-by-phase basis

Answers with source info can be found at bottom of Page 2.

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**GREAT LAKES REGION CHAPTER CONTACTS & MEETINGS**

<table>
<thead>
<tr>
<th>Chapter</th>
<th>President</th>
<th>Email</th>
<th>Meeting Date</th>
<th>Meeting Location</th>
<th>Meeting Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Akron-Canton</td>
<td>Robert Lucius/Jillian Tipton</td>
<td><a href="mailto:robert.lucius@allegion.com">robert.lucius@allegion.com</a>/ <a href="mailto:jtipton@aiaakron.com">jtipton@aiaakron.com</a></td>
<td>Third Thursday</td>
<td>Varies</td>
<td>5:00 pm</td>
</tr>
<tr>
<td>Cincinnati</td>
<td>Kirk Paisley</td>
<td><a href="mailto:Kirk.paisley@bdclarchitects.com">Kirk.paisley@bdclarchitects.com</a></td>
<td>Second Tuesday</td>
<td>Old Montgomery Inn</td>
<td>Varies</td>
</tr>
<tr>
<td>Cleveland</td>
<td>John Workley</td>
<td><a href="mailto:John.workley@vocon.com">John.workley@vocon.com</a></td>
<td>Third Wednesday</td>
<td>Varies</td>
<td>Varies</td>
</tr>
<tr>
<td>Dayton-Miami</td>
<td>Thomas Boardman</td>
<td><a href="mailto:tboardman@ljbinc.com">tboardman@ljbinc.com</a></td>
<td>Third Tuesday</td>
<td>Varies</td>
<td>12:00 pm</td>
</tr>
<tr>
<td>Evansville</td>
<td>John Bolton</td>
<td><a href="mailto:jbolton@haferdesign.com">jbolton@haferdesign.com</a></td>
<td>Third Tuesday</td>
<td>Evansville Country Club</td>
<td>6:00 pm</td>
</tr>
<tr>
<td>Grand Rapids</td>
<td>Brian Welsh</td>
<td><a href="mailto:brianw@bdjinc.com">brianw@bdjinc.com</a></td>
<td>Second Thursday</td>
<td>Varies</td>
<td>6:00 pm</td>
</tr>
<tr>
<td>Indianapolis</td>
<td>Tony Julian</td>
<td><a href="mailto:tjulian@circledesigngroup.com">tjulian@circledesigngroup.com</a></td>
<td>Third Thursday</td>
<td>Varies</td>
<td>5:30 pm</td>
</tr>
<tr>
<td>Lansing</td>
<td>Brian Delaney</td>
<td><a href="mailto:delaney@mayottearchitects.com">delaney@mayottearchitects.com</a></td>
<td>First Tuesday</td>
<td>Mayotte Group Office</td>
<td>12:00 pm</td>
</tr>
<tr>
<td>Louisville</td>
<td>David Heyne/Robin Miller</td>
<td><a href="mailto:dhaye@fullcicle-arch.com">dhaye@fullcicle-arch.com</a>/ <a href="mailto:robincslouisville@gmail.com">robincslouisville@gmail.com</a></td>
<td>Second Thursday</td>
<td>Varies</td>
<td>Varies</td>
</tr>
<tr>
<td>Metro Detroit</td>
<td>Jonathan Selleck</td>
<td><a href="mailto:jselleck@wje.com">jselleck@wje.com</a></td>
<td>Second Tuesday</td>
<td>Varies</td>
<td>5:00 pm</td>
</tr>
<tr>
<td>Toledo</td>
<td>Trent McNutt</td>
<td><a href="mailto:tmcnutt@redoxcoatings.com">tmcnutt@redoxcoatings.com</a></td>
<td>Third Wednesday</td>
<td>Scrambler Maries</td>
<td>7:00 am</td>
</tr>
</tbody>
</table>
## 2019-2020 CSI GREAT LAKES REGION CONTACTS

### OFFICERS

<table>
<thead>
<tr>
<th>Name</th>
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</thead>
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</tr>
</tbody>
</table>

### COMMITTEE CHAIRS

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<thead>
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<th>Name</th>
<th>Title</th>
<th>Email</th>
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