

GREAT LAKES REGION AWARDS



“Chapter Leadership”

It's that time of the year for all Regions and Chapters to look for new incoming leadership. For any organization to run smoothly and efficiently you need good leadership. And that takes good recruitment, development and recognition.

RECRUITMENT – *Who are you looking for?*

People who have an obvious commitment to CSI

People who are effective leaders and proven performers

Effective communicator and good listener

New blood, keep your leadership fresh and encourage participation of new members

Program passionate - Got someone interested in fund raising, golfing, product shows, communications, etc.? – there's a committee for them

TRAINING/DEVELOPMENT – *How are you preparing your leadership?*

Expectations – Does your Chapter have leadership handbooks, provide training and planning sessions? Provide them with goals and expectations

There are leadership training videos, guides and PowerPoint presentations on the Regional website for most leadership positions and committees

Encourage attendance to the Regional conference – We are offering two leadership forums this year – Chapter Leadership/Administration and Chapter Committees – learn best practices with other chapters and bring some to share

Participate in the Institute “Chapter and Region Leaders” Community on their website, lots of great tools and opportunities to share information and get questions answered

Last year a “Level Up Leadership Workshop” was offered at the National Conference, watch for another in Denver this year

Mentors – Somebody has done this before, find mentors, pass on knowledge

RECOGNITION/RETAINAGE – *Reminder, we're all volunteers*

Induction ceremonies, year-end certificate of appreciation, passing of the baton

Regular reminders of leadership to the chapter – listed in newsletter and website, regular introductions at chapter meetings/events, special nametags

Provide financial support for leadership to represent your chapter and attend Regional and Institute conferences, the Region also has money budgeted

Burnout – Avoid the committee of one and find replacements before burnout

Finally, don't forget to register your leadership with Institute. They continue to provide more support for programs and leadership. But they need contact information to be able to keep you up-to-date.



Gregg Jones, AIA CSI CDT CCS
Region President FY2022
CSI Great Lakes Region
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GREAT LAKES INSTITUTE DIRECTOR'S MESSAGE

In January, I proposed five Challenges each member of the Great Lakes Region should consider in 2022. In February, I discussed the first two: **Challenge One: Run for Chapter or Region Office** and **Challenge Two: Vote in the Spring CSI Elections**. Look at the February issue of the *GLR Newsletter* to find more detailed explanations of these first two challenges. This month, we will discuss the following:

Challenge Three: Attend a Spring Certification Class. Attend classes to pass the CDT, CCS, CCCA, or CCPR Certification Exams. Do you know how to use the various documents associated with the design and construction process? Do you know what the difference between a Construction Document and a Contract Document? Learn pointers to help you pass exams, but also enhance your professional career whether you take an exam or not. Several Chapters in our Region offer classes and there are virtual options in our Region and across the country as well.



Jack Morgan, Institute Director

Challenge Four: Attend the GLR Conference. The GLR Conference to be held on April 21-23 in Covington, KY. by the host Cincinnati Chapter. Registration is now open on the GLR Website. After two years of virtual Conferences, we have a chance to attend a live event for training, education, and having a great time. We need to support the Cincinnati Chapter that is hosting this educational and fun event. I look forward to gathering again as a Region.

Challenge Five: Bring a non-member to a Chapter Meeting. CSI's existence depends on existing members bringing new non-members to our Chapter events. Most seasoned members can point to one or more persons that are now members because of their efforts. CSI has many advantages that happen with strong events. Sponsor the non-member by paying the guest fees for an event. Step up and bring a non-member to your events to strengthen CSI!

The Institute Board met in January for the Winter Board Meeting. One of the items discussed:

Chapter/Regional Affiliations Key Message: The Components group continues to move forward with the goals and initiatives set forth by the CVTF and the Chapter Realignment. Specifically:

- New regional boundaries were agreed upon.
- New affiliation agreements are in draft and can be viewed on the Chapter/Leader Dashboard.
- Final agreements will be distributed in February, with signed agreements due July 1, 2022.
- Chapter President signs, with the Chair of the Board of Directors signing for National.
- Leader Roster updates from chapters and regions are due on May 1, 2022.

Staff Contact: Liz Icenogle, licenogle@csinet.org

More Board Meeting items next Month.

Drop me a line or call about any praises, concerns, or questions about CSI.

Thanks!

Jack

Jack P. Morgan, FCSI, CDT, CCS, CCCA, AIA, SCIP, USGBC, LEED Green Associate
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ANSWERS: 1. - c [PDPG 1.14.5]*; 2. - b [PDPG 4.2.3.1]*; 3. - b [PDPG 8.12.5.2]*; 4. - c [PDPG 1.11.1.14]*;
5. - b [PDPG 8.9.6]*
*PDPG Third Edition (March 2022, GLR Newsletter Electronic)

GREAT LAKES REGION CHAPTER CHALLENGE 2022

The CHAPTER CHALLENGE, which began in 2018, is still in full effect. The purpose of this CHALLENGE is to increase membership. In this CHAPTER CHALLENGE, the Chapter members must recruit new members with no cost to the new member. The Chapter will pay for the first year's chapter dues, and the Region will pay for the first year's Institute dues. This is for PROFESSIONAL and EMERGING PROFESSIONAL members only (renewals and industry members are not included).

Your involvement does not stop there! Once the new members attend their first Chapter meeting, the Chapter has to engage those new members, embrace them by making them a part of the Chapter, getting them involved, and giving them a sense of belonging.

If you have any questions or need any other information, please contact one of the following:

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WHAT DOES THE REGION DO?

Last month we outlined some of the things the Region does for its members.

Here are some of the things your Region and Region Officers do better than anyone else can in the Construction Specifications Institution Structure:

Leadership Training If you've ever thought about applying for a Chapter Leadership position, it's as simple as looking [here](#) to see what kind of thing are expected.

Programs Bureau- Programs Chairs have a place to go to fill up a hole or two in the annual calendar. If you see a monthly program that stands out, please pass those thoughts on to Jack Morgan, who oversees the submissions. Visit the Speakers Bureau [here](#).

Awards- The format and organization of our Awards program is very robust and well thought out. It's been seen by other regions and used as a template for the creation of their awards programs. Please review it [here](#) to see how to reward active leaders in your chapter. Bill Ahern (Akron/Canton) is the current Awards Committee Chair.

Chapter Challenge- Introduced in 2018. It's a way to introduce your friends and colleagues to CSI. More on this on page 3 of this newsletter.

Member Relief Program- Introduced December 2020, still in effect. Details and information [here](#).

Your Region officers are always willing to add a program or help vet out a new idea. If have an idea or new program you would like to suggest- I would be honored if you message me at thadg@nationalgypsum.com or call 614.214.5666.

CERTIFICATION QUIZ

1. If the contractor installs an item of work in accordance with the contract documents, knowing it is in violation of the building codes, without informing the A/E, who is responsible for the cost of correction?
 - a. The A/E
 - b. The Owner
 - c. The Contractor
 - d. None of the Above
2. A Unit Price is:
 - a. A cost determined by the A/E
 - b. Amount determined by number of units multiplied by a unit cost in the Agreement
 - c. A cost listed on the Bid Form
 - d. A cost determined by the Contractor
3. Marked up drawings that indicate changes incorporated into the work during construction are called:
 - a. As-built drawings
 - b. Record drawings
 - c. Shop drawings
 - d. Contractor-certified drawings
4. Under Section Format, name the three parts:
 - a. General, Materials, Installation
 - b. Scope, Products, Execution
 - c. General, Products, Execution
 - d. Scope, Materials, Installation
5. The Owner must sign which of the following:
 - a. Supplemental Instructions
 - b. Change Order
 - c. Addenda
 - d. Proposal Requests

Answers with source info can be found at bottom of Page 2.

GREAT LAKES REGION CHAPTER CONTACTS & MEETINGS

Chapter	President	Email	Meeting Date	Meeting Location	Meeting Time
Akron-Canton	Pam Neely	pneely@inprocorp.com	Third Thursday	Varies	5:00 pm
Blue Grass	Thad Goodman	thadg@nationalgypsum.com	Third Thursday	Common Ground Coffee	12:00 pm
Cincinnati	David Proudfit	dsp-csi@cinci.rr.com	Second Tuesday	Old Montgomery Inn	Varies
Cleveland	Scott Mitchell Taylor	smtaylor@conspectusinc.com	Third Wednesday	Varies	Varies
Columbus	Craig Stanton	Craig.stanton@simplifiedconstructiongroup.com	Second Monday	Main Columbus Library	11:30 am
Dayton-Miami	Thomas Boardman	tboardman@ljbinc.com	Third Tuesday	Varies	12:00 pm
Evansville	Jack Morgan	morwalsopladd1@gmail.com	Third Tuesday	Comfort at the Cross-eyed Crickets	6:00 pm
Grand Rapids	Gary Beimers	gbeimers@comcast.net	Second Thursday	Varies	6:00 pm
Indianapolis	Ivette Bruns	ibruns@ratiodesign.com	Third Thursday	Varies	5:30 pm
Lansing	Brian Delaney	delaney@mayottearchitects.com	First Tuesday	Tony M's	12:00 pm
Louisville	Todd Irvin	toddi@exelevator.com	Second Thursday	Varies	Varies
Metro Detroit	Jonathan Selleck	jselleck@wje.com	Second Tuesday	Varies	5:00 pm
Toledo	Trent McNutt	tmcnutt@redoxcoatings.com	Third Wednesday	Scrambler Maries	7:00 am



The 2022 CSI Great Lakes Region Conference

Cincinnati, Ohio - April 21 - 23, 2022

Call for Sponsors & Advertisers

The purpose of CSI is to bring all partners from the construction industry together. The 2020 CSI Great Lakes Region Conference will bring together CSI members and guests from Ohio, Kentucky, Indiana, Michigan, and West Virginia. Through your sponsorship or advertisement, you will be able to reach the design, contractor, and supplier communities from five states at the same time by sponsoring or advertising at a single event. Being a Great Lake Region Conference sponsor or advertiser will provide you with a great connection of your product, and company (and your face if you attend) to many CSI members and guests throughout the region.

We thank those of you who have already purchased sponsorships or advertisements, especially those of you who already made purchases for the 2020 Conference that was cancelled due to the Covid-19 pandemic and have maintained your sponsorship for the 2022 Conference.

We are especially looking for advertisers for the on-site conference program. We have many opportunities available.

Click [here](#) to go to the 2022 Great Lakes Region Conference page on the CSI Cincinnati website. There you will find out all about the conference. **Purchasing a sponsorship or advertisement online is easy!**

Scroll down to Sponsorship and Advertising Opportunities where you will find a complete list along with costs.

Click on the "PURCHASE SPONSORSHIP AND ADVERTISING" box to take you to the 2020 Great Lakes Region Conference Sponsorship Opportunities Catalog.

Review the sponsorship opportunities and select the ones that best fit you by clicking "VIEW PRODUCT."

Review your selection and what it provides, then click "ADD TO CART."

Once you have made all your selections, click "VIEW CART" then follow the instructions and purchase your sponsorship through PayPal.

(Note: "Account Login" is only for those registered on the CSI Cincinnati Website. Typically continue as guest)

SUMMARY OF SPONSORSHIP AND ADVERTISING OPPORTUNITIES

Pre-Conference Program

CDT Boot Camp - \$500 (One Available)

Event Sponsors

- Platinum Level Sponsor- \$3,500 (**SOLD OUT**)
- Gold Level Sponsor- \$2,500 (One Available)
- Silver Level Sponsor- \$1,500 (Two Available)
- Bronze Level Sponsor \$750 (One Available)

One-Off Sponsorships

- \$500 ea.- Hospitality Suite Sponsor (**SOLD OUT**)
- \$100 ea.- Friday Breakfast Sponsor (**SOLD OUT**)
- \$150 ea.- Friday Lunch Sponsor (**SOLD OUT**)
- \$250 ea.- Friday Awards Banquet Sponsor (One Available)
- \$100 ea.- Saturday Breakfast Sponsor (Two Available)
- \$250 ea.- Gift Bag Sponsor (Four Available)
- \$400 ea.- Companion Tour Sponsor (Four Available)
- \$500 ea.- On-Site Conference Program Print Cost Sponsor (**SOLD OUT**)

On-Site Conference Program Advertising

- \$350 ea.- Back Page- half-page (8" W x 5-1/8" H) (One Available)
- \$600- Inside Cover- full page (8" W x 10-1/2" H)
- \$500 - Non-specific ad locations- full page (8" W x 10-1/2" H)
- \$275 ea.- Non-specific ad locations- half page (8" W x 5-1/8" H)
- \$150 ea.- Non-specific ad location- quarter page (3-7/8" W x 5-1/8" H)

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