

PRESIDENT'S ADDRESS



"Looking Back and Looking Ahead"

Time flies by. We have finished up the first six months of this CSI 2022 fiscal year and ended the 2021 calendar year. A lot has happened this last year in CSI. At the Institute level we had our first national conference after year off, new branding has been implemented, the Institute introduced a new dues structure, the CCPR has been updated and has a new look, and the regional presidents have been meeting regularly. Regionally two of our members (Ed Avink and Dean Bortz) were added to the College of Fellows. And at the Chapter level, I have seen notices for a number of great programs, certification trainings, special events, golf outings and product shows.

In the next six months, we have even more to look forward to. At the Institute level, we will see the new dues structure implemented and a better understanding of the expectations and responsibilities of the Institute/Regions/Chapters through our Affiliation Agreements. And I see a number of Chapters are planning even more great programs, certification training, special events, and product shows.

Finally, on April 21-23, we will have our 2022 Great Lakes Regional Conference (in-person!) at the Radisson Hotel in Covington, Kentucky. A special thanks to the Cincinnati/Louisville/Bluegrass planning committee and sponsors who have hung in there as this program has been postponed for a couple of years due to the pandemic. This year we are offering something for everyone - **a CDT Boot Camp, Product Rep Academy, Chapter Leadership Forums, a Companion Tour of Cincinnati, Annual Regional Meeting, and Awards Banquet.** Registration is now open on the Cincinnati CSI Chapter website - <https://csicincinnati.org/meetinginfo.php?id=47&ts=1640892510#Schedule> for both the Conference and lodging. We also have several sponsorships opportunities still available. Check out the website, and I look forward to seeing you there!



Happy New Year!



Gregg Jones, AIA, CSI, CDT, CSS
Region President FY2022
Great Lakes Region CSI
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GREAT LAKES INSTITUTE DIRECTOR'S MESSAGE

A New Year is here. I am in the last months of being your Institute Director. Because of these events, I thought I would offer you some challenges to contemplate in these upcoming months.

Challenge One: Run for a Chapter or Region Office. Consider what openings are available and throw your hat in the ring for one of these. CSI is an all-volunteer organization at the chapter and region levels and depend on you to help run a portion of a chapter or region office. Legacy Training remains on the Great Lakes Region Website. The GLR Conference to be held on April 21-23 in Covington, KY, is another source for training for various positions. As an office holder you help your Chapter or region to be stronger.

Challenge Two: Vote in the Spring CSI Elections. When those candidates are presenting themselves, read their resumes and vote for your choice. Candidates will be running for Chapter, Region, and Institute Offices. This includes candidates running to replace me as Institute Director. Unfortunately, the voting is traditionally low. Don't you owe those running your support by voting? Vote to help improve CSI!

Challenge Three: Attend a Spring Certification Class. Attend classes of the CDT, CCS, CCCA, or CCPR Certifications. You can learn pointers to help you pass exams, but also your professional career wither you take an exam or not. Several Chapter offer classes and there are virtual options as well.

Challenge Four: Attend the GLR Conference. The GLR Conference to be held on April 21-23 in Covington, KY. by the host Cincinnati Chapter. Registration is now open on the GLR Website. After two years of virtual Conferences, we have a chance to attend a live event for training, education, and having a great time. I look forward to gathering again as a Region.

Challenge Five: Bring a non-member to a Chapter Meeting. Membership depends on us bringing new non-members to our Chapter events. Most seasoned members can point to one or more persons that are now members. CSI has many advantages that happen with strong events. Step up and bring a non-member to your events.

The Institute Board will be meeting this month for the Winter Board Meeting. I will report on the highlights next month.

Drop me a line or call about any praises, concerns, or questions about CSI.

Thanks!

Jack

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Institute Director from the Great Lakes Region



Jack Morgan, Institute Director

GREAT LAKES REGION CHAPTER CHALLENGE 2021

The CHAPTER CHALLENGE, which began in 2018, is still in full effect. The purpose of this CHALLENGE is to increase membership. In this CHAPTER CHALLENGE, the Chapter members must recruit new members with no cost to the new member. The Chapter will pay for the first year's chapter dues, and the Region will pay for the first year's Institute dues. This is for PROFESSIONAL and EMERGING PROFESSIONAL members only (renewals and industry members are not included).

Your involvement does not stop there! Once the new members attend their first Chapter meeting, the Chapter has to engage those new members, embrace them by making them a part of the Chapter, getting them involved, and giving them a sense of belonging.

If you have any questions or need any other information, please contact one of the following:

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WHAT DOES THE REGION DO?

Last month we outlined some of the things the Region does for its members.

Here are some of the things your Region and Region Officers do better than anyone else can in the Construction Specifications Institution Structure:

Leadership Training If you've ever thought about applying for a Chapter Leadership position, it's as simple as looking [here](#) to see what kind of thing are expected.

Programs Bureau- Programs Chairs have a place to go to fill up a hole or two in the annual calendar. If you see a monthly program that stands out, please pass those thoughts on to Jack Morgan, who oversees the submissions. Visit the Speakers Bureau [here](#).

Awards- The format and organization of our Awards program is very robust and well thought out. It's been seen by other regions and used as a template for the creation of their awards programs. Please review it [here](#) to see how to reward active leaders in your chapter. Bill Ahern (Akron/Canton) is the current Awards Committee Chair.

Chapter Challenge- Introduced in 2018. It's a way to introduce your friends and colleagues to CSI. More on this on page 3 of this newsletter.

Member Relief Program- Introduced December 2020, still in effect. Details and information [here](#).

Your Region officers are always willing to add a program or help vet out a new idea. If have an idea or new program you would like to suggest- I would be honored if you message me at thadg@nationalgypsum.com or call 614.214.5666.

CERTIFICATION QUIZ

1. Division 01 Sections apply broadly to the execution of the work of all the other sections of the specifications. In addition, the expand on certain administrative and procedural provisions of the::
 - a. Drawings
 - b. Construction Agreement
 - c. Conditions of the Contract
 - d. Procurement Documents
2. The volume containing the Specifications, Conditions of the Contract, information to bidders, instructions to bidders, and the bid form is called:
 - a. Spec Book
 - b. Preliminary Project Descriptions
 - c. Project Manual
 - d. Submittals
 - e. None of the Above
 - f. All of the Above
3. Contract documents consist of:
 - a. Agreement between Owner and Contractor, Conditions of the Contract, drawings, and modifications, other documents listed in the Agreement
 - b. Agreement between Owner and Contractor, Conditions of the Contract, drawings and specifications, Project Manual, and shop drawings
 - c. Agreement between Owner and Contractor, Conditions of the Contract, drawings and specifications, instructions to bidders, bid form, addenda, modifications, other documents listed in the Agreement
 - d. None of the above
4. Division should be used to:
 - a. Provide a location for General and Supplementary Conditions
 - b. Provide a means to modify standard sections of the specifications
 - c. Provide a logical arrangement for specifying administrative, procedural, and temporary facilities
 - d. Provide a location for specifying special construction and materials the bidders might overlook
5. The agreement form, before modifications, should be reviewed carefully by the”
 - a. Owner’s Legal Counsel
 - b. Owner
 - c. Architect and Owner
 - d. Contractor

Answers with source info can be found at bottom of Page 2.

GREAT LAKES REGION CHAPTER CONTACTS & MEETINGS

Chapter	President	Email	Meeting Date	Meeting Location	Meeting Time
Akron-Canton	Pam Neely	pneely@inprocorp.com	Third Thursday	Varies	5:00 pm
Blue Grass	Thad Goodman	thadg@nationalgypsum.com	Third Thursday	Common Ground Coffee	12:00 pm
Cincinnati	David Proudfit	dsp-csi@cinci.rr.com	Second Tuesday	Old Montgomery Inn	Varies
Cleveland	Scott Mitchell Taylor	smtaylor@conspectusinc.com	Third Wednesday	Varies	Varies
Columbus	Craig Stanton	Craig.stanton@simplifiedconstructiongroup.com	Second Monday	Main Columbus Library	11:30 am
Dayton-Miami	Thomas Boardman	tboardman@ljbinc.com	Third Tuesday	Varies	12:00 pm
Evansville	Jack Morgan	morwalsoplal@gmail.com	Second Tuesday	Cork N Cleaver	6:00 pm
Grand Rapids	Gary Beimers	gbeimers@comcast.net	Second Thursday	Varies	6:00 pm
Indianapolis	Ivette Bruns	ibruns@ratiodesign.com	Third Thursday	Varies	5:30 pm
Lansing	Brian Delaney	delaney@mayottearchitects.com	First Tuesday	Tony M’s	12:00 pm
Louisville	Todd Irvin	toddi@exelevator.com	Second Thursday	Varies	Varies
Metro Detroit	Jonathan Selleck	jselleck@wje.com	Second Tuesday	Varies	5:00 pm
Toledo	Trent McNutt	tmcnutt@redoxcoatings.com	Third Wednesday	Scrambler Maries	7:00 am



The 2022 CSI Great Lakes Region Conference

Cincinnati, Ohio - April 21 - 23, 2022

Call for Sponsors & Advertisers

The purpose of CSI is to bring all partners from the construction industry together. The 2020 CSI Great Lakes Region Conference will bring together CSI members and guests from Ohio, Kentucky, Indiana, Michigan, and West Virginia. Through your sponsorship or advertisement, you will be able to reach the design, contractor, and supplier communities from five states at the same time by sponsoring or advertising at a single event. Being a Great Lake Region Conference sponsor or advertiser will provide you with a great connection of your product, and company (and your face if you attend) to many CSI members and guests throughout the region.

We thank those of you who have already purchased sponsorships or advertisements, especially those of you who already made purchases for the 2020 Conference that was cancelled due to the Covid-19 pandemic and have maintained your sponsorship for the 2022 Conference.

We are especially looking for advertisers for the on-site conference program. We have many opportunities available.

Click [here](#) to go to the 2022 Great Lakes Region Conference page on the CSI Cincinnati website. There you will find out all about the conference. **Purchasing a sponsorship or advertisement online is easy!**

Scroll down to Sponsorship and Advertising Opportunities where you will find a complete list along with costs.

Click on the "PURCHASE SPONSORSHIP AND ADVERTISING" box to take you to the 2020 Great Lakes Region Conference Sponsorship Opportunities Catalog.

Review the sponsorship opportunities and select the ones that best fit you by clicking "VIEW PRODUCT."

Review your selection and what it provides, then click "ADD TO CART."

Once you have made all your selections, click "VIEW CART" then follow the instructions and purchase your sponsorship through PayPal.

(Note: "Account Login" is only for those registered on the CSI Cincinnati Website. Typically continue as guest)

SUMMARY OF SPONSORSHIP AND ADVERTISING OPPORTUNITIES

Pre-Conference Program

CDT Boot Camp - \$500 (One Available)

Event Sponsors

- Platinum Level Sponsor- \$3,500 (**SOLD OUT**)
- Gold Level Sponsor- \$2,500 (One Available)
- Silver Level Sponsor- \$1,500 (Three Available)
- Bronze Level Sponsor \$750 (Three Available)

One-Off Sponsorships

- \$500 ea.- Hospitality Suite Sponsor (One Available, Friday night)
- \$150 ea.- Training Session Sponsor - Product Rep Academy and Chapter Leadership Forums (One per Session, Six Available)
- \$100 ea.- Friday Breakfast Sponsor (**SOLD OUT**)
- \$150 ea.- Friday Lunch Sponsor (One Available)
- \$250 ea.- Friday Awards Banquet Sponsor (One Available)
- \$100 ea.- Saturday Breakfast Sponsor (Three Available)
- \$250 ea.- Gift Bag Sponsor (Four Available)
- \$400 ea.- Companion Tour Sponsor (Four Available)
- \$500 ea.- On-Site Conference Program Print Cost Sponsor (One Available)

On-Site Conference Program Advertising

- \$600- Back Page- full page (8" W x 10-1/2" H)
- \$350 ea.- Back Page- half-page (8" W x 5-1/8" H) if full page has not been purchased
- \$600- Inside Cover- full page (8" W x 10-1/2" H)
- \$500 - Non-specific ad locations- full page (8" W x 10-1/2" H)
- \$275 ea.- Non-specific ad locations- half page (8" W x 5-1/8" H)
- \$150 ea.- Non-specific ad location- quarter page (3-7/8" W x 5-1/8" H)

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