As you may or may not be aware, the 2018 Great Lakes Region Conference is scheduled for Friday, April 20, 2018. The location has been finalized. The Conference will be held at the Crown Plaza Hotel and Conference Center in Indianapolis. The Illinois Street Ballroom along with a breakout room has been reserved. A block of hotel rooms have been reserved and will remain available until Tuesday, March 20, 2018.

Invitations will be sent out via USPS with the various registration options as well as hotel contact information.

We will be inviting sponsorships to help defray conference costs. A couple of sponsorships have already been signed. With the truncated conference schedule, there will be limited sponsorships available. Those interested will have to act fast to get on board. Be on the lookout for these opportunities.

The training schedule has been set, and we are in the process of filling speaker roles. The Great Lakes Region Vice Presidents, Mark Lods and Dave Fryman, with the assistance of Ed Brown will be soliciting individuals for speaker roles.

Much work remains, but we are on track and will have an excellent program for the attendees!

--Glenn Baines, Region Conference Chair
Merry CHRISTmas and Happy Holidays!

“Tis the Season!” What a beautiful time to slow down, take pause, and celebrate this time in our lives!

My wish for all of our Great Lakes Region Members is to take a little time and congratulate yourselves and each other for all of your hard work along with self and family sacrifices you have contributed to make your Chapters, your Region, and the National Organization of CSI so successful! It is a true accomplishment!

Not quite a miracle because we are an outstanding group of Volunteers!

As you read this month’s NEWLETTER, you will see what ALL is going on! We are adding monthly “blurs” from each Chapter as to what they are doing to increase their membership by 20 percent, increase their Certification attendees by 10 members per Chapter, improve their Monthly Program Attendance, and plans to send 10 or more Chapter members to the Regional Conference on April 20, 2018.

As we prepare for the New Year, I want to THANK YOU for a fantastic 2017!

--Regional Conference

Please see update from Glen Baines on Page 1.

--Certification

Please see comments from Chuck Thompson and Ed Avink on Page 3.

--Membership

Respectfully,

Ken Schmidt

Please contact me for more details!

317-979-1700
The Grand Rapids Chapter will not be holding any review classes for the Spring Exam. Instead, for the first time, we will be doing a review class in 2018. The class will start the first Monday and Tuesday after Labor Day in September and will end the second week of November. This schedule overlaps the open exam window but will still leave four weeks for candidates to find a day at the Prometric sites. The Detroit Metro and Toledo Chapters will be doing the same. This is based on a 10-week schedule; however, this is an assumption as we have not received any information from the Institute.

Other Chapters have not gotten back to me with their schedules, including Indianapolis. As a side note, many Chapters have not gotten back to me with their Certification Contact information, even after my requests to the Chapter Presidents.

On another note, the pre-order ‘privilege’ for instructors to order the new PDPG was only a partial delivery. The advertised electronic PDF in the back of the book was not there. The cross-reference matrix of what was different from the old to the new PDPG has not materialized. The instructors Project Delivery Education Program (PDEP) has also not been made available...What were they thinking?

--Ed Avink, Certification Chair

The Indianapolis Chapter CSI will, again this year, offer a webcast of their CDT and CCS classes for the 2018 Spring Exam. Currently, we are not offering the same for the CCCA or CCPR. The important caveat, however, is that we must first have people interested in taking the Indianapolis classes. We have had inquiries, but no firm commitments. You can get more information about when classes will take place and contact information for the instructors on the website (Indianapolis.csinet.org) under Certification. Continue to check the website for updates regarding availability of classes.

--Chuck Thompson

CONGRATULATIONS

THAD GOODMAN PASSED HIS CCPR EXAM!!

Thad is promoting throughout the Great Lakes Region CCPR study classes starting February 2018. Classes will be on Fridays, and the duration will be approximately seven weeks. Stay tuned for more details!

This certification has not had prep classes until now!
As we approach the end of the year as well as the holidays, there is a new addition to CSIresources.org that I want to highlight.

Northeast Region Director Cam Featherstonhaugh and his Member Connection Committee have added a new Community called the “Suggestion Box” to the CSI website. This is a fully moderated community where Cam; his committee; and CSI’s Community Manager, Lizzie Urban, will take comments and suggestions on how CSI operates and bring more value to the membership.

There are two goals behind the formation of this Community:

1. Allow members a place to speak and be heard about what they want and need from CSI (to reach their full professional potential).
2. Unclutter other (more technical) threads so that advancement of knowledge stays the focus there.

Lizze will be watching and parsing the posts to get those types of requests to the right party for follow-up.

In addition to addressing the questions posted, the Committee will be “seeding” the suggestion box with questions and comments that were received at the Annual Business Meeting on the comment cards at CONSTRUCT last September.

The Committee and CSI are excited to have a new avenue of communication with the members and anticipate a useful and robust addition to CSIresources.org.

Visit CSIresources.org and join the “Suggestion Box” Community by signing up!

I want to wish you and your families a happy Holiday Season and best wishes in the New Year!

---

Update on a milestone event reported last month!

The Columbus Chapter will be celebrating its 60th Anniversary as a Chapter on Monday, February 12, 2018. Networking starts at 11:30 am and will finish by 1:00 pm. Additional information will be provided.

Congratulations to the Columbus Chapter for being an outstanding Chapter in the Great Lakes Region.

As mentioned on Page 1, The Great Lakes Region (GLR) Conference Planning Committee has announced the date and place of the GLR Conference - the Crown Plaza Hotel and historic Union Station in Indianapolis. The Conference is set for Friday, April 20, 2018.

All are welcome to attend the Indianapolis Chapter’s April program, Corporate Mindfulness, also at Union Station on Thursday, April 19, 2018 at 6:30 pm.

As reported earlier, the GLR Speakers Bureau is now posted on the website, which is a place for all Chapters to share their noteworthy programs and speaker contacts to help other Chapters organize effective programs, especially smaller Chapters. Chapter Program Chairs and/or Presidents are encouraged to post their Programs and to check out the programs listed.

---

Great Lakes Region Quizmaster

1. The Design Negotiate Build Process is more conducive to:
   A. Value analysis and repricing
   B. Complex negotiations
   C. Protracted counteroffers
   D. Multiple contracts

2. All of the following Articles are in PART 3 - EXECUTION except:
   A. Examination
   B. Application
   C. Fabrication
   D. System startup

3. An Alternate becomes part of the Contract Documents:
   A. When the bids are opened
   B. When the Owner makes a decision to accept
   C. On A/E’s recommendation
   D. When stipulated in the Owner/Contractor Agreement

4. All of the following activities are associated with the Project Conception Stage except:
   A. Predesign
   B. Planning
   C. Commissioning
   D. Programming

5. Which of the following is a Stage of the Facility Life Cycle:
   A. Preliminary Project Description
   B. Facility Maintenance
   C. Project Permitting
   D. Project Conception

Answers with source info can be found at bottom of Page 1.
Good morning to all,

As the current past President of the Great Lakes Region, I am the chair of the nomination committee for new open director/officer positions for the 2018/2019 fiscal year. Currently we need to fill four (4) positions being:

--President Elect
--Vice President
--Treasurer
--Emerging Professional

After serving the Great Lakes Region as an Officer, felt that it is very important that all, of the chapters and chapter members, need to be represented on the Region board at one time and or another. I know that we are all busy and have other jobs to do but I always found that I had time to do my duty as an officer/director on the Region Board and still complete my duties for ProgressiveAE.

We have one of the greatest Regions within the Institute and we need to continue to be that outstanding Region every year and need everyone to participate and to provide new ideas for the success of CSI and the Great Lakes Region.

I currently have already one volunteer to have their name be place for nomination for one of the positions. It is my goal that we have at least two nominees for each position so we can vote for the party to serve, rather than twisting someone's arm to serve and only have one for each position. IT IS YOUR RESPONSIBILITY, as chapter presidents and secretaries/treasurers to work with in your chapters to make an all-out effort to have your chapter represented on the Region Board. Maybe some outgoing officers/directors in your chapter might be ready to move on to continue to make our Region the best in the Institute.

I know that having been a member of CSI and involved in my Chapter helped me advance over the years and that is one reason I wanted to continue to serve and give of my time and talents to give back for what I was given.

This is my first e-mail but will be sending out more as time goes on and if you do not want any more e-mails you can by getting me nominations for the open positions, if not I will continue to market for nominations.

Thank you for the great work you have done,

--Henry (Hank) Hondorp, GLR Past President
1. **Invest in education.** The CSI Academy: Risk Management will be launched April 26-27, 2018 in Chicago. This one-and-a-half day conference features two tracks of focused educational content: Project Conception and Project Execution. Architecture, Engineering, and Construction (AEC) professionals will meet to learn and network. Sponsorships range from $750 to $10,000.

2. **Meet with product selection experts one on one.** The June 2018 Master Specifiers Retreat will be held June 5-8, 2018 in Leesburg, Virginia. Forty building product manufacturers meet with 40 specifiers and product selection experts for two days of one-on-one meetings. **Registration is open now.**

3. **Be a thought leader.** Share your expertise with CSI’s members via CSI’s weekly webinar series, WebReach. Free for CSI members to attend, WebReach offers a platform to teach your customers and prospects about emerging trends, new standards, technical details and more. CSI hosts the platform, handles all marketing, and submits credits to AIA. Cost: $3,500.

--Maureen Eyles, Construction Specifications Institute
## OFFICERS

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## GREAT LAKES REGION CHAPTER CONTACTS & MEETINGS

<table>
<thead>
<tr>
<th>Chapter</th>
<th>President</th>
<th>Email</th>
<th>Meeting Date</th>
<th>Meeting Location</th>
<th>Meeting Time</th>
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</thead>
<tbody>
<tr>
<td>Akron-Canton</td>
<td>William Ahern</td>
<td><a href="mailto:wahern@fmdarchitects.com">wahern@fmdarchitects.com</a></td>
<td>Third Thursday</td>
<td>Varies</td>
<td>5:00 pm</td>
</tr>
<tr>
<td>Blue Grass</td>
<td>Scott Noel</td>
<td><a href="mailto:snoel@n3dgroup.com">snoel@n3dgroup.com</a></td>
<td>Third Thursday</td>
<td>Common Ground Coffee</td>
<td>12:00 pm</td>
</tr>
<tr>
<td>Cincinnati</td>
<td>David Edwards</td>
<td><a href="mailto:dedwards@erlangerhardware.com">dedwards@erlangerhardware.com</a></td>
<td>Second Wednesday</td>
<td>Old Montgomery Inn</td>
<td>Varies</td>
</tr>
<tr>
<td>Cleveland</td>
<td>John Workley</td>
<td><a href="mailto:john.workley@vocon.com">john.workley@vocon.com</a></td>
<td>Third Wednesday</td>
<td>Varies</td>
<td>Varies</td>
</tr>
<tr>
<td>Columbus</td>
<td>Jerry Stickler</td>
<td><a href="mailto:barney5636@yahoo.com">barney5636@yahoo.com</a></td>
<td>Second Monday</td>
<td>Boathouse Restaurant</td>
<td>11:30 am</td>
</tr>
<tr>
<td>Dayton-Miami</td>
<td>Randall Fox</td>
<td><a href="mailto:rfox@agcofdayton.com">rfox@agcofdayton.com</a></td>
<td>Third Tuesday</td>
<td>Varies</td>
<td>Varies</td>
</tr>
<tr>
<td>Evansville</td>
<td>Mike Vannatter</td>
<td><a href="mailto:mikevannatter@sigecom.net">mikevannatter@sigecom.net</a></td>
<td>Second Thursday</td>
<td>Varies</td>
<td>Varies</td>
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<tr>
<td>Grand Rapids</td>
<td>Charlie Appleby</td>
<td><a href="mailto:applebycharlie@mwarcs.com">applebycharlie@mwarcs.com</a></td>
<td>Second Thursday</td>
<td>84th Street Pub &amp; Grille</td>
<td>6:00 pm</td>
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<tr>
<td>Indianapolis</td>
<td>Gene King</td>
<td><a href="mailto:gene@merlinking.com">gene@merlinking.com</a></td>
<td>Third Thursday</td>
<td>Willows on Westfield</td>
<td>5:30 pm</td>
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<tr>
<td>Lansing</td>
<td>Allen Ludwig</td>
<td><a href="mailto:ludwick@mayottearchitects.com">ludwick@mayottearchitects.com</a></td>
<td>First Tuesday</td>
<td>Mayotte Architects</td>
<td>Varies</td>
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<td>Louisville</td>
<td>Julie Eckert</td>
<td><a href="mailto:julie.eckert@tarkett.com">julie.eckert@tarkett.com</a></td>
<td>Second Tuesday</td>
<td>Varies</td>
<td>Varies</td>
</tr>
<tr>
<td>Metro Detroit</td>
<td>Elise Love</td>
<td><a href="mailto:elove@wje.com">elove@wje.com</a></td>
<td>Second Tuesday</td>
<td>Varies</td>
<td>5:00 pm</td>
</tr>
<tr>
<td>Toledo</td>
<td>Gerald Marquette</td>
<td><a href="mailto:jmarquette@hansonmarketing.com">jmarquette@hansonmarketing.com</a></td>
<td>Third Wednesday</td>
<td>Scrambler Maries</td>
<td>7:00 am</td>
</tr>
</tbody>
</table>