GLR MEETING REPORT

Great Lakes Region

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Date Held: June 14, 2013  Time: 11:30 am
Location: Teleconference
Event: Great Lakes Region
Subject: Executive Committee Meeting

1. President Thad Goodman, CSI
2. President-Elect Jack P. Morgan, CSI, CCS, CCCA
3. Vice President Ivette Ramirez Bruns, CSI, CCS
4. Vice President Jim McDonald, CSI
5. Treasurer Ralph Pitman, CSI
6. Secretary D. Blake Wagner, CSI, CCCA
7. Conference Chair (non-quorum) Michael Adams

The following comments and/or decisions are the result of a meeting held regarding the above-referenced subject:

1.  CALL TO ORDER: 11:33, Thad Goodman

2.  ROLL: Seven present

3.  SECRETARY REPORT: (Blake)
   a.  Minutes from the April 2013 Executive Committee meeting.
       (1)  Approved (Jack/Ivette)
   b.  May minutes tabled for approval at next meeting

4.  TREASURER REPORT: (Ralph)
   a.  Reviewed treasures report and discussed member dues revenues and statistics
       (1)  Filed for audit
   b.  Reviewed draft 2013/14 budget
   c.  Jack on Institute Committee to review Regional Allocation
   d.  One CD has sent a statement that it is due for renewal
       (1)  Low percentage, 0.4%
       (2)  3 year term
       (3)  Ralph to do research and move money in the best interest of the Region
           (Wagner/Morgan)
5. PRESIDENT’S REPORT (Thad)
   a. Chapter Visits update
      (1) Jack and Michigan went to all Michigan meeting in Lansing
   b. PPT Template Leadership training – Progress Report
      (1) Specific training presented at conference and to be posted on website
      (2) Reviewed training schedule on Cleveland website, need to adjust to include Trade Show Committee as a track

6. INSTITUTE DIRECTORS REPORT (Thad)
   a. Regional Allocation Program
      (1) Lots of discussion at June Institute Board Meeting
      (2) Now looking for a new/better way to do it
      (3) Will be big topic of discuss in Cleveland
      (4) Send questions/comments to

7. STRATEGIC PLANNING (Brandi) – No report

8. OLD/NEW BUSINESS
   a. Region Conference Update (Michael)
      (1) On schedule on timeline
      (2) Picked up (3) sponsors, 2500
      (3) 7/33 room nights sold
      (4) 10-current registration
      (5) June 27 is baseline date for attending numbers
      (6) Group email sent to everyone last week from Mike
      (7) Thad’s monthly address was focused on the Region Conference
      (8) Thad calling all region presidents to remind them to get registered by June 27
      (9) Working to get new officers to attend
      (10) Cleveland coordinating volunteers now, need to know registration numbers to finish getting volunteers
   b. Leadership Direction from Casey Robb for FY2014
      (1) Step up your game
      (2) Emerging professionals
      (3) Trusted advisors (golden reps)

9. NEXT MEETING:
   a. Friday, July 19, 2013 at 8:00 AM at Region Conference

10. ADJOURNMENT: 12:14 PM, called by Jack Morgan
## Membership Status – Great Lakes Region:

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<th>Category</th>
<th>Count (5/13/13)</th>
<th>Change Over July [-38]</th>
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<tr>
<td>Professional – Retired</td>
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<td>Student</td>
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**TOTAL 1,067**

Respectfully submitted by:
D. Blake Wagner, CSI, CCCA
GLR Secretary