**Date Held:** July 20, 2012  
**Location:** Cincinnati, OH  
**Event:** Great Lakes Region  
**Subject:** Executive Committee Meeting

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<td>Institute Director</td>
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The following comments and/or decisions are the result of a meeting held regarding the above-referenced subject:

1. **CALL TO ORDER:** 8:10 AM, Thad Goodman

2. **ROLL:** Six present

3. **SECRETARY REPORT:** (Blake)
   a. Minutes from the May 18, 2012 Executive Committee conference call.
      (1) Approved (Morgan/Bruns)

4. **TREASURER REPORT:** (Jack)
   a. Reviewed June statements for Checking and CD accounts, FY2012 budget, and payments made from checking ledger.
      (1) Reports filed for audit
   b. Review draft budget for FY2013
      (1) Added line item for Insurance
         (a) Required in bylaws, but no insurance in effect now
         (b) Need to identify insurance carrier and purchase General Liability and D&O Insurance policies
      (2) Yount Accounting filed taxes for Region this year
         (a) Need to identify an accounting firm to use every year going forward, prefer accountant that has multiple offices throughout region
         (b) Process for
      (3) Approve budget for presentation to Board (Bruns/Beimers)

5. **PRESIDENT’S REPORT** (Thad)
a. Region Bylaws will be ratified at Annual Meeting on Saturday
b. Reviewed chapter visit request form
c. Reviewed Regions Add Value article
   (1) Need to bring this message to chapter visits
   (2) We need to act on these items, not just think about them
d. Job Description Sheet Review
e. Conference Call Schedule
   (1) Monthly ExComm Meeting
   (2) Quarterly Board Meeting

6. INSTITUTE DIRECTORS REPORT (Gary)
   a. Met in Denver a couple weeks back
   b. Monthly teleconference last week
   c. Institute President Markling has push on Member Retention, last year was on Recruitment
d. Grassroots proposal came to Board from three chapters Albuquerque, Denver, and Willamette to form CSI Building Technology Education Program to bring building information to schools of architecture
e. Resolution passed to allow withdraw of charters from South Jersey and Chippewa chapters
   (1) Keep in mind we have two chapters at risk
f. Bylaws updates: as of June 1, 50% of GLR chapters have submitted bylaws updates
   (1) Bluegrass, Dayton-Miami Valley, Evansville, Fort Wayne, Indianapolis, Metro-Detroit, Saginaw Valley, and Toledo
   (2) Bylaws must be updated to receive outstanding chapter. Discussion of possibly withholding dues payments until bylaws are updated

7. STRATEGIC PLAN REVIEW AND NEXT STEPS (All)
   a. We did well advancing the goals, will review in more detail at Board

8. NEW BUSINESS
   a. Leadership Training
      (1) Starting with this conference, we’re going to focus on leadership from top down to the chapter
   b. Membership Survey Review
   c. North Central Region

9. NEXT MEETING: TBD

10. ADJOURNMENT: 10:00 AM, called by Thad Goodman

Respectfully submitted by:
D. Blake Wagner, CSI, CCCA
GLR Secretary