GLR MEETING REPORT

Great Lakes Region

Date Held: July 20, 2012
Location: Cincinnati, OH
Event: Great Lakes Region Meeting
Subject: Monthly Meeting

In Attendance:
1. President Thad Goodman, CSI
2. President-Elect Jack P. Morgan, CSI, CCS, CCCA
3. Vice President James C. McDonald, CSI, CDT
4. Vice President Ivette Ramirez Bruns, CSI, CCS
5. Secretary D. Blake Wagner, CSI, CCCA
6. Institute Director Gary L. Beimers, FCSI, CDT
7. Director – Akron-Canton Jason Rickenbacher, CSI, CDT (proxy)
8. Director – Bluegrass Scott Noel, CSI
9. Director – Cleveland Bob Schrock, CSI (proxy)
10. Director – Cincinnati Allen Tomes, CSI
11. Director – Columbus David Peterson, CSI (proxy)
12. Director – Fort Wayne No representative
13. Director – Grand Rapids Lisa Berryman-Render, CSI, CDT
14. Director – Indianapolis Ed Brown, CSI, CCCA (proxy)
15. Director – Louisville Randal J. Reifsnider, CSI, CCS, AIA
16. Director – Metro Detroit Vic West, CSI (proxy)
17. Director – Saginaw Valley David Proudfit, FCSI
18. Director – Toledo Bret E. Penrod, CSI
19. Education Chair (non-quorum) Helaine K. Robinson, CSI, CCS, CCCA
20. Technical Chair (non-quorum) Edwin L. Avink, CSI, CCS

Absent:
1. Treasurer Ralph Pitman, CSI
2. Immediate Past President Brandilyn B. Fry, CSI, CDT
3. Director – Dayton-Miami Valley Todd Joseph Poeppelmeier, CSI, MBA
4. Director – Evansville Mike L. Vannatter, BA, CSI, CCPR
5. Director – Lansing Mr. Matthew A. Guzinski, CSI
6. Certification Chair (non-quorum) David Robert Trudell, CSI, CCS, CCCA

The following comments and/or decisions are the result of a meeting held regarding the above-referenced subject:

1. CALL TO ORDER: 12:05 PM, Thad Goodman
2. **ROLL CALL:** See results above.
   a. A quorum was present (12 minimum constitutes quorum).

3. **SECRETARY REPORT** (Blake)
   a. Table minutes approval to next Quarterly meeting
   b. Hold Board meetings Quarterly, four meetings for fiscal year (Morgan/Lisa) - Approved
      (1) Notices will be sent to Presidents and President-Elects at each chapter

4. **TREASURER REPORT** (Jack)
   a. Reviewed June statements for Checking and CD accounts, payments made from checking ledger, and FY2012 budget.
      (1) Reports filed for audit.
   b. Board suggests using CD as opposed to Savings Account to avoid fees
   c. Approve FY2013 Budget (Proudfit/McDonald)

5. **PRESIDENTS REPORT** (Thad)
   a. Bylaws
      (1) Notice was given two weeks prior to the meeting
   b. Chapter Reports (Directors)
      (1) Reports were requested from FY2012 Presidents, four have been received
   c. Region Reports (ExComm)
      (1) Reports will be posted to website
   d. Membership Status (Scott)
      (1) Region has an Institute Membership Committee member in Region, Scott Noel
         (a) Each region has been asked to assign a member to the committee, not all regions responded
      (2) Institute focus a year ago was growing membership, this year’s goal is retention
         (a) 2200 new members in past year, not trick is to connect them
      (3) Review LIFE:
         (a) Listen to each member
            1) Personal contact is a must!
         (b) Identify talents and interests
            1) Conduct INTERVIEWS, not surveys
         (c) Find a way to help every member be involved
         (d) Engage with each member
      (4) LIFE is a living document that needs to be implemented and updated

6. **INSTITUTE DIRECTORS REPORT** (Gary)
   a. June Institute Board meeting recap
      (1) CSI Building Technology Education Program
         (a) Goal is to provide resources to teach on building technology, Task Team has been formed and direction is being determined
(2) Need to identify new Region Certification Chair, David Trudell has now joined the Institute Certification Committee and cannot serve on another Certification committee at the same time

b. New Institute Director for GLR will be elected this year, along with President-Elect, VP, and Secretary

c. Gary chairing Program Coordination Committee
   (1) Watch for call for participants in Institute Task Teams and Committees
   (2) Have had problem finding people with interest to staff the various Task Teams and Committees

d. Institute working on CDTg specialized to Government sector

e. Casey Robb’s fast 3-points
   (1) Communicate the CSI message, your elevator speech
   (2) Find out what members are passionate about, i.e. Building Information Task Team
   (3) Leverage relationship with BSD Speclink

f. Product Rep Practice Guide will be next released and will be out this fiscal year

g. Bylaws updates: as of June 1, 50% of GLR chapters have submitted bylaws updates
   (1) Bluegrass, Dayton-Miami Valley, Evansville, Fort Wayne, Indianapolis, Metro-Detroit, Saginaw Valley, and Toledo
   (2) Bylaws must be updated to receive outstanding chapter

7. NEXT MEETING:
   a. Region Caucus on September 13, 2012, 5:45-6:30

8. ADJOURNMENT: 12:01 PM, called by Thad Goodman

Respectfully submitted by:
D. Blake Wagner, CSI, CCCA
GLR Secretary