GLR MEETING REPORT

Great Lakes Region

Date Held: February 24, 2012 Time: 11:30 am
Location: Teleconference
Event: Great Lakes Region
Subject: Executive Committee Meeting

1. President Brandilyn B. Fry, CSI, CDT
2. President-Elect Thad Goodman, CSI
3. Vice President Ivette Bruns
4. Secretary D. Blake Wagner, CSI, CCCA
5. Treasurer Jack P. Morgan, CSI, CCS, CCCA

The following comments and/or decisions are the result of a meeting held regarding the above-referenced subject:

1. CALL TO ORDER: 11:38, Brandilyn Fry
2. ROLL:
   a. Five present
3. SECRETARY REPORT: (Blake)
   a. Minutes from the January 20 Executive Committee conference call.
      (1) Reviewed and not approved
4. TREASURER REPORT: (Jack)
   a. Reviewed January statements for Checking and CD accounts, FY2012 budget, and payments made from checking ledger.
      (1) Reports filed for audit
5. PRESIDENT’S REPORT (Brandi)
   a. No Report
6. INSTITUTE DIRECTORS REPORT (Gary)
   a. No Report
7. GREAT LAKES REGION CONFERENCE (GLRC)
G L R  M E E T I N G  R E P O R T

a. Funding Options
   (1) Reviewed options one and two as well as comments received by Brandi
   (2) Option two preferred
   (3) Jack will add to budget for place to track for next year’s treasurer

8. MEMBERSHIP SURVEY
a. Membership survey compiled and ready to send

9. NEW BUSINESS
a. WebEx Certification Seminar being offered by Indianapolis Chapter

10. REVIEW MEMBERSHIP STATUS
a. Numbers from Institute:

   **Membership Status – Great Lakes Region:**

<table>
<thead>
<tr>
<th>Category</th>
<th>Count (2/24/12)</th>
<th>Change Over 8/5/11</th>
</tr>
</thead>
<tbody>
<tr>
<td>Emerging Professionals</td>
<td>25</td>
<td>+ 4</td>
</tr>
<tr>
<td>Professional</td>
<td>963</td>
<td>+ 10</td>
</tr>
<tr>
<td>Professional – Distinguished</td>
<td>3</td>
<td>0</td>
</tr>
<tr>
<td>Professional – Emeritus</td>
<td>21</td>
<td>0</td>
</tr>
<tr>
<td>Professional – Lifetime</td>
<td>1</td>
<td>- 1</td>
</tr>
<tr>
<td>Professional – Retired</td>
<td>29</td>
<td>- 2</td>
</tr>
<tr>
<td>Student</td>
<td>40</td>
<td>- 8</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>1,082</strong></td>
<td><strong>+ 3</strong></td>
</tr>
</tbody>
</table>

11. NEXT MEETING:
   a. Friday March 16th, 2012 11:30 AM

12. ADJOURNMENT: Noon, called by Brandilyn Fry.

Respectfully submitted by:
D. Blake Wagner, CSI, CCCA
GLR Secretary
To advance building information management and education of project teams to improve facility performance

The Construction Specifications Institute

Great Lakes Region of CSI 6555 Aintree Place, Indianapolis, IN, 46250-4423

Office of the Treasurer

Great Lakes Region of the Construction Specifications Institute
January 2012 Region Treasurer Report

<table>
<thead>
<tr>
<th>PNC Bank – Main Checking:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Previous Months Balance:</td>
<td>$18,591.86</td>
</tr>
<tr>
<td>January 2012 Region Income:</td>
<td>$1,157.00</td>
</tr>
<tr>
<td>January 2012 Region Interest:</td>
<td>$0.00</td>
</tr>
<tr>
<td>January 2012 Region Debts:</td>
<td>($1,099.00)</td>
</tr>
<tr>
<td>January 2012 Region Transfers:</td>
<td>$0.00</td>
</tr>
<tr>
<td>January 2012 Region Bank Charges:</td>
<td>($11.48)</td>
</tr>
<tr>
<td>January 2012 Ending Balance:</td>
<td>$18,638.38</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>PNC Bank – Main Savings:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Previous Months Balance:</td>
<td>$5,996.91</td>
</tr>
<tr>
<td>Initial Investment (9-06-11)</td>
<td>$6,000.00</td>
</tr>
<tr>
<td>January 2012 Region Income</td>
<td>$0.00</td>
</tr>
<tr>
<td>January 2012 Region Interest</td>
<td>$0.27</td>
</tr>
<tr>
<td>January 2012 Region Bank Charges</td>
<td>($0.00)</td>
</tr>
<tr>
<td>January 2012 Ending Balance</td>
<td>$5,997.42</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Certificate of Deposits :</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Account Number: xxx xxxx131 (Maturity 4.29.2014)</td>
<td>$7,165.65</td>
</tr>
<tr>
<td>Annual Interest Rate: 1.21%</td>
<td>$1,439.44</td>
</tr>
<tr>
<td>Value as of 1.27.12:</td>
<td>$8,605.09</td>
</tr>
<tr>
<td>Account Number: xxx xxxx132 (Maturity 6.27.2013)</td>
<td>$10,593.32</td>
</tr>
<tr>
<td>Annual Interest Rate: 1.05%</td>
<td>$213.83</td>
</tr>
<tr>
<td>Value as of 1.29.12:</td>
<td>$10,807.15</td>
</tr>
</tbody>
</table>

Estimated Total Holdings the Great Lakes Chapter of CSI:
Total account values: (main checking, savings, CD’s) $44,048.04

**See attachments:**
- Current Budget Report
- Transactions as of 2-04-12

Submitted for Audit

Jack P. Morgan, CSI CCS, ACCA, AIA, NCARB, SCIP
Great Lakes Region of the Construction Specifications Institute
Region Treasurer

CC: Gary Beimers, CSI / CSI Institute Director
Laura Fry, President Great Lakes Region of CSI
Thad Goodman, President/Elect Great Lakes Region of CSI
Philip Bapineau, Vice President 1 Great Lakes Region of CSI
Ivette Bruns, Vice President 2 Great Lakes Region of CSI
Blake Wagoner, Secretary Great Lakes Region of CSI
Region Directors
File
CSI GLR Member Survey 2012

Background
Are you a:
  Architect
 Specifier
  Engineer
  Product Rep
  Contractor
  Owner
  Other (please specify)

Are you a member of CSI?
  Yes; No

If yes, how long have you been a member of CSI?
  <3 years
  3-5 years
  5-10 years
  10+ years

Have you always been a member of the Great Lakes Region?
  Yes; No

If no, what other region have you been a member of? (Fill in the blank)
If no, why are you not a CSI member? (Fill in the blank)
If not a member, would you like someone to contact you?
  Yes; No

Why did/would you join CSI? (Rate each selection below on least value to highest value)
  Continuing Education/Professional Development, Networking, Certifications, Discounted Conferences, Industry News, Publications, Other (please specify)

What is the size of your company?
  Sole Proprietorship
  2-10 employees
  11-25 employees
  26-50 employees
  50 + employees

Would you be interested in joining the Great Lakes Region Board or a Great Lakes Region Committee?
  Yes; No

If you are interested in being contacted by the Great Lakes Region of CSI for involvement on a Committee or the Board, please enter your name and email address here.
Member Services

What is your general perception of the Great Lakes Region of CSI?

What do/would you look for from the Great Lakes Region (Rate each selection below on least value to highest value)

- Continuing Education/Professional Development
- Collaboration with other Organizations
- Communication and Open Forums about construction industry related topics
- Networking
- Certifications
- Discounted Conferences
- Industry News
- Publications
- Information passed down from the national level of CSI

How can the Great Lakes Region serve the Profession and the Community? (Rate each selection below on least value to highest value)

- Educate the Public
- Low-cost Continuing Education
- Volunteer & Community Projects
- Interdisciplinary networking and events
- Hosting Community Events

What Emerging Professional Topics would you like to see from the Great Lakes Region? (Rate each selection below on least value to highest value)

- Career Skills (presentations, resumes, writing, portfolios)
- Marketing
- Starting your own company
- Mentoring Topics
- Exhibit of Emerging Professional work in the area
- Better integration between colleges/universities and the Region
Region Conferences
Based on past region conferences, why were you/would you be most interested in attending? (Rate each selection below on least interest to highest interest)

- Educational seminars
- Chapter Committee Chair education
- Networking

Which day/time would you prefer to attend a continuing education program?
- Thursday morning
- Thursday afternoon
- Friday morning
- Friday afternoon
- Saturday morning
- Saturday afternoon

Should the Great Lakes Region hold meetings with other organizations?
- Yes; No

Which organizations? (Fill in the blank)

Would you be interested in tours of projects under construction or recently completed at a region conference?
- Yes; No

What educational seminar subject areas interest you?
- Rank: design; sustainability; technology; practice management; code; tours; specifications; BIM; construction documentation; Other (fill in the blank)

Would you like more meetings that are interactive rather than presentation style?
- Yes; No
**Communication**

How would you like to receive communication from the Great Lakes Region? (Select all that apply)
- Email, Website, mailer, Social Network (Facebook, LinkedIn, etc)

How often do you read emails from the Great Lakes Region?
- Every time, most of the time, never

Would you like to receive a monthly newsletter from the Great Lakes Region?
- Yes; No

If there is a monthly newsletter, would you contribute?
- Yes; No

Rank the following items that could be contained in the newsletter on their importance to you:
- President’s Message; Calendar; upcoming event details; other industry events; sponsor listings; contact information; committee reports; board meeting minutes; in the media; national CSI news

What method would you prefer for delivery of a newsletter?
- Electronic (email or webpage); hard copy; all of the above

What frequency of communication would you like to see from the Great Lakes Region?
- bi-weekly; monthly; quarterly; yearly

Do you use social media (Twitter, Facebook, LinkedIn, etc.)?
- Yes; No

Which?
- Twitter; Facebook, LinkedIn, other (fill in the blank)

If the Great Lakes Region were to supplement their communication with Social Media, which format would you like to see? (Select all that apply)
- Twitter; Facebook, LinkedIn, other (fill in the blank)
Other

How can the Great Lakes Region align its resources and empower its network of members and allied professionals to build teamwork?

How can CSI serve as the credible voice for the construction industry?

How can CSI be the recognized leader for knowledge about the construction industry?

How can the Great Lakes Region increase value to members through programs and services that effectively meet, anticipate, and exceed needs?

Additional comments?
GLRC Region Funding Proposal

February 6, 2012

General Provisions for both options:

1. $3,000.00 will be provided annually by the GLR for funding this program.
2. Stipend will be provided for up to two Members per chapter in the Great Lakes Region; total of 30 potential funded Members.
   a. Member receiving stipend cannot hold one of the following positions:
      i. Chapter President
      ii. Region Officer receiving a stipend from the GLR
      iii. Region Committee chair receiving a stipend from the GLR
      iv. Proxy for any of the above positions
3. Member(s) to receive stipend must be submitted to the GLR and approved by the GLR prior to the GLRC. Form to be developed by the GLR for use by the Chapters for submission of Members for consideration for funding program.
4. The GLR will control distribution of funds. Funds will be distributed directly to GLR Chapters on behalf of the funded Member.
5. Chapters will be encouraged to send Members who typically do not attend the GLRC, but this will not be a requirement outside of Item #2 above.

Option One:
The entire $3,000.00 is to be split among those taking advantage of this funding initiative. For example, if 24 attendees are approved to be part of the program, each chapter would receive $125.00 per approved attendee. Funding not to exceed cost of registration for GLRC.

Option Two:
Each approved attendee receives $100.00 (or cost of registration, whichever is less) regardless of number of approved attendees. Remaining funds (if any) are given directly to the host Chapter to offset conference expenses. For example, if there are 20 approved attendees, each Chapter would receive $100 for each attendee and the host chapter would receive the remaining $1,000.00.