



Great Lakes Region Newsletter

VOLUME V ISSUE II

August 2020

PRESIDENT'S ADDRESS



Greetings to the members of Great Lakes Region!

It's Region Conference Time!!

If you have never attended a region conference, now is your chance to get a taste of what goes on. I say a taste. One of the things I like the best about the conference is the personal contact. This time? Not so much, but we will still have dialog and push out information via the chat function.

Perhaps price has been an obstacle - problem solved! For CSI members, it's \$25.00 for the entire event. Invite your non-CSI friends. They can enjoy all of it or just pieces and parts for \$35.00.

Keynote Address

Listen to Marvin Kemp, AIA, FCSI, CDT, Institute Chairman of the Board, as he shares his views of where CSI is headed. Marvin stepped into the role in July 2020 and has hit the ground running. Share the view from the top of CSI's 130 chapters and 7,500 members.

CEU University

Perhaps COVID-19 has stopped your firm from being in the office. Perhaps there are no product representatives coming into your office for technical training. We can help! There are three AIA LU/HSW presentations during this event. Air Barrier questions, Fire-Rated Glass, and Elevator Applications. Choose one or join them all.

Product Rep Academy

We haven't forgotten our manufacturing/agent friends. Three sessions are specifically designed to improve performance as a product representative. Learn how to be a better resource for your architectural customer in the Trusted Advisor program, taught by former President of CSI. How do you utilize your companies guide specifications? Does your company HAVE guide specifications? Learn about this valuable tool in our Guide Specs program, taught by the person who controls specifications in the largest grocery store chain in the nation. Listen to one of the premier design professionals in the Midwest - a former Great Lakes Region President speaks about her expectations from the product reps that call on her.

Chapter Leadership Forums

Chapter leaders and committee members are the chapter leaders. We have opened the doors for any questions you have about how to do...Anything! Join the chapter and committee leadership forums to get your questions answered and share best practices.

Awards/Annual Meeting

CSI is a volunteer organization. Each chapter has members how go over and above every year to make programs and events successful. Help us to congratulate them in our awards ceremony. We wrap up the event with our annual meeting. Learn about what's in store for the remainder of the CSI Fiscal Year 2021.

Thank you for your involvement and your membership. I look forward to "seeing" you soon.

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GREAT LAKES INSTITUTE DIRECTOR'S MESSAGE

We continue to hear new COVID-19 cases that are reported daily, but we note that CSI continues to report that activities of many types are continuing to occur as we move forward.

The Institute Board met this June—virtually. Last month, I reported on two items of note.

Another item of note:

- Earlier this year, a Component Relation Task Force started to meet. Chapter and Region Leaders discussed their relationship with each other and how those relationships can improve. The Task Force continues to meet to find what paths are available for improved conditions.
- Update on information reported last month about the release of the Third Edition of the PDPG. The release date is now August 3, 2020 from the CSI bookstore. In addition, the 2020 version of MasterFormat will be available for purchase.



Jack Morgan, Institute Director

The **GLR Conference** is virtual this year. The dates have been expanded to Monday, August 10, 2020 through Thursday, August 13, 2020. The plan is to have fewer sessions per day through the week and not concentrate the activities to a weekend. There will be many opportunities to participate virtually with Sessions offering LUs, workshops of Best Practices of Region Leadership, and wrap up with the Annual Meeting and Awards Banquet. This gives the Region Member more flexibility to attend sessions that are of interest and allows less cost per session. The Registration cost per CSI Member is only \$25. Visit the Cincinnati Chapter Website, which has links to the Conference website. The Conference Leadership has succeeded in rescheduling the Radisson Hotel in Covington, KY for an in-person event next April.

I am working for noteworthy Chapter Programs that have been presented throughout the Region. We have a Speaker's Bureau that contains several Programs that have been presented in the past months. By listing the Program highlights of one Chapter's Programs, another Chapter would have a potential source for new Programs for their Chapter. Contact information is included. I invite new programs to be listed. Forms and other Programs are found on the Region Website.

Drop me a line or call about any praises, concerns, or questions about CSI.

Thanks!

Jack

Jack P. Morgan, FCSI, CDT, CCS, CCCA, AIA, SCIP, USGBC, LEED Green Associate

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Great Lakes Region, CSI – Institute Director

CERTIFICATION QUIZ ANSWERS
ANSWERS: 1. - b [PDPG 8.2.7]*; 2. - b [PDPG 16.10.1]*; 3. - c [PDPG 16.10.1]*; 4. - c [PDPG 13.6]*;
5. - a [PDPG 14.5]*
*PDPG Second Edition (August 2020, GLR Newsletter Electronic)



CSI 2020 Virtual
Great Lakes Region Conference

August 10 - 13 2020

Managed by the Cincinnati Chapter of the Construction Specifications Institute

	12:00 PM - 1:00 PM	1:15 PM - 2:15 PM	2:30 PM - 3:30 PM
	Continuing Education College	Product Rep Academy	CSI Chapter Leadership Forums
Monday AUG 10	Keynote Address The Future: A Place We Will Create Together	Trusted Advisor Status: Becoming a Golden Rep	Chapter Leadership and Administration Forum
Tuesday AUG 11	Air Barrier Material Evaluations and Testing: Why Peanut Butter is Good for a Sandwich, But NOT for Your Air Barrier <i>Earns 1 AIA LU/HSW</i>	The Good, the Bad, and the Ugly: Dealing with Design Professional's Specifications	
Wednesday AUG 12	Code Considerations in Fire Rated Glass <i>Earns 1 AIA LU/HSW</i>	Guide Specifications Workshop	Chapter Committees Forum
Thursday AUG 13	Elevators: What are you Specifying? <i>Earns 1 AIA LU/HSW</i>	CSI Great Lakes Region EXCOMM Meeting	CSI Great Lakes Region Annual Meeting and Awards

KEYNOTE ADDRESS

The Future: A Place We Will Create Together

Monday 12:00 PM - 1:00 PM

CSI's future is not a place we will be visit but a place we will create together. There are three main areas that I will focus on in my keynote: building a greater sense of community, elevating our professions and becoming a Center for Innovation. Each of these has roots in our Ends that were written in 2015 and re-envisioned by the CSI Board in 2019. These Ends continue to be the road map for our organization and our industry. Creating a greater sense of community builds on what CSI does best: communicating with each other and networking to solve problems. Elevating our professions involves showing ourselves as heroes in our offices and on our job sites and lifting our members expectations of what they can be, so they can reach their career goals. Becoming a Center for Innovation also builds on the strength that caused a group of folks to create CSI 70 years ago: see a problem, solve it and make our industry better.

Speaker: Marvin Kemp, AIA, FCSI, CDT - CSI Institute Board Chair



Marvin Kemp, AIA, FCSI, CDT is Board Chair for CSI and a Principal with Design Collective, Inc. of Baltimore, MD. He is a member of the firm's Education Committee and has worked actively in the firm's Mentor Program for over 10 years. A 1994 graduate of Mississippi State University, he has been practicing architecture for over 25 years, specializing in higher education design and construction and holds licenses to practice architecture in Maryland and Mississippi. Marvin has been a member of the Baltimore Chapter of CSI for 19 years and has volunteered in many capacities at the chapter, region and Institute levels. An avid blogger and Tweeter, Marvin has also presented in the Baltimore Chapter's CDT prep courses for over ten years and has presented at several Middle Atlantic Region chapters, at the MAR Leadership Orientation Seminars and multiple times at CONSTRUCT.

PRODUCT REP ACADEMY

All 3 hours of Product Representative Academy classes are designed to be of interest to all levels of experience. These sessions provide practical help for being more effective in your job.

Trusted Advisor Status: Becoming a Golden Rep

Monday 1:15 PM - 2:15 PM

We have all heard the term- Trusted Advisor. What is it? How do you become one? Who decides? Sit in and find out.

The Good, The Bad, The Ugly Specifications: Dealing with Design Professionals

Tuesday 1:15 PM - 2:15 PM

Specifications are a necessary part of the business. If you are not in listed, you seldom get on the project. What does the specifier know about your products and how they work? How do you communicate the value of what your company brings to the project? You have identified that your product is right for the job- Now how do you get into the specs? Attend and find out. We will also include information on architectural etiquette.

Guide Specification Workshop

Wednesday 1:15 PM - 2:15 PM

Guide Specifications for the company's products should be available electronically on the company's website. What are the rules? How do yours compare to the Industry standards? How do you stack up against the Competition? Attend this session if you aren't sure. Bring your companies guide specification for a review.

CSI CHAPTER LEADERSHIP FORUM

We have blocked out 2 hours each for these sessions. Come and share your ideas, thoughts, gripes, and questions about your chapters or CSI in general in an open format forum.

Chapter Leadership and Administration Forum

Monday 2:30 PM - 3:30 PM

Join Region and Chapter Leaders for this opportunity to share question and answers, best practices for your chapter. Bring your questions, comments, success stories, new ideas. This session is designed to be interactive and informative. The Great Lakes Region has a wide variety of events through-out the year that bring people together. Come prepared to share what works for your chapter, as well what has not. The session will begin with a brief overview of success stories from CSI Chapters around the country.

Chapter Committees Forum

Wednesday 2:30 PM - 3:30 PM

Join Region and Chapter Leaders as Chapter Committee work is discussed. Trade Shows, Certification, Programs, Education and Membership are the pillars of committee work in the Chapters around the Great Lakes Region. Be prepared to share best practices and learn from others who hold similar positions. Discussion will also include committees of one, recruitment tips and tricks to get others to help you support your efforts.

CONTINUING EDUCATION COLLEGE

Need those CEU's? Sign up for the Continuing Education College and receive 3 AIA/HSW credits on topics that will help you design better buildings.

Air Barrier Material Evaluations and Testing: Why Peanut Butter Is Good for A Sandwich, But NOT for Your Air Barrier

Presented by the Air Barrier Association of America (ABAA)

Tuesday 12:00 PM - 1:00 PM

Air barrier technology has been around for decades, but the use of air and water resistive barrier material in buildings is fairly new. Some air and water resistive barrier materials have been used in other applications for years and now are being used for the air and water control layer. Now that the application has changed, does the material still perform in the new application? As the air and water resistive barrier industry has grown over the past decade, new materials have come on the market. These materials have a short track record, but should you shy away from using them? This presentation shows how you can sort out the different materials and how you can get help in choosing the right one for your project.

Presenter: Laverne Dagleish, ABAA Executive Director

As director of ABAA, Laverne works to champion energy conservation in buildings while educating the building owners and designers about the benefits of energy conservation such as durability, comfort, reduced maintenance, reduced HVAC equipment costs and the positive impact on the environment. He travels North America to educate building owners and designers on the benefits of effective and working air barrier systems in buildings. This education mission includes working with standards development organizations, training and education groups, government policy departments, and quality assurance program developers for the construction industry.



CONTINUING EDUCATION COLLEGE (CONT)

Code Considerations in Fire Rated Glass

Wednesday 12:00 PM - 1:00 PM

Presented by SAFTI FIRST Fire Rated Glazing Solutions

With the advent of new and better performing fire rated glazing products in the market today, there is much confusion on which products are appropriate for certain applications based on current code requirements. This program aims to clarify the difference between fire protective vs. fire resistive glazing products as it relates to protecting people and property. We will also review updated IBC and fire and safety requirements when designing for life safety, identify the correct, code-approved glazing products based on the application, and provide you with the latest fire rated glazing product information.

Presenter: Adam Olson, CSI, Architectural Consultant, Olson Architectural Products, Inc.



Adam Olson is a second-generation architectural consultant and sales representative for a dozen companies focusing on vertical building elements. With specialization in fire-rated glazing, fiberglass translucent panels, metal wall panels, and unique glass systems. Handling the states of Ohio, Indiana and Kentucky. Adam has been involved with CSI almost from the start of his career coming on 18 years now.

Elevators: What are you Specifying?

Thursday 12:00 PM - 1:00 PM

Presented by Executive Elevator Company

What type of elevator should you be specifying for your projects? This session will discuss elevator systems design over the last 100 years including pros and cons of changes over the last 25 years. This includes traction elevators, hydraulic elevators, roped hydraulic elevators, telescopic systems and MRL systems. You will learn to distinguish between the different elevator designs currently being offered in the US market, understand the advantages and limitations of each drive system design based on function and ease of maintenance, determine the appropriate design that would best fit the end users long term needs, and evaluate ADA required requirements.

Presenter: Todd Irvin, CSI, Executive Elevator Company



Todd trained in the elevator industry under his father who was an engineer for Armor Elevator serving the New York Market. Having worked in the field, he gained a knowledge of elevator systems design dating back to the 1920's. He has held his QEI (Qualified Elevator Inspector) and CET (certified elevator technician) for 20 years. He served on the board of directors for NAEC (National Assoc. of Elevator Contractors), Currently he serves as CEO and co-founder of Executive Elevator which serve both Louisville and Indianapolis. Todd is the current president of the CSI Louisville Chapter.

CONSTRUCTION SPECIFICATIONS INSTITUTE CDT EXAM

FALL 2020 EXAM CYCLE (CDT®, CCSSM, CCCASM)

Early Registration: August 3 - 31, 2020

Standard Registration: September 1 - 30, 2020

Late Registration: October 1 - 30, 2020

Exam Window: November 2 - December 4, 2020

Results Notification: January 2021 via email

New! Two (2) testing options.

1. In-person at Prometric testing center. Required to bring your own mask and wear it during the exam. Testing center hours and appointments vary by region with reduced occupancy to assure safe social distancing within the exam seating.
2. Remote Proctored Testing (RPT). Secure, virtual, online monitored exam from your home office. Technical and space requirements must be confirmed.

REGISTRATION OPENS AUGUST 3!

	DATES	MEMBER	NON-MEMBER
Early	8/3 - 8/31	\$375	\$625
Standard	9/1 - 9/30	\$460	\$795
Final	10/1 - 10/30	\$545	\$935
Student (CDT® Only)	All Dates	\$165	
Exam Window	November 2 - December 4		

CSI COLUMBUS AND CSCC CONSTRUCTION MANAGEMENT

Presents

CDT BOOT CAMP AUTUMN 2020

SATURDAY, OCTOBER 17, 2020

9 AM - 4 PM EST

VIA WEBEX

COLUMBUS STATE COMMUNITY COLLEGE

550 E SPRING ST, COLUMBUS OH 43215

SCHEDULE

8:30 - 8:59 AM	Registration
9:00 - 9:05 AM	Welcome and Introduction, CDT Exam Candidate Booklet
9:06 - 9:50 AM	Fundamentals
9:51 - 9:59 AM	Break
10:00 - 10:50 AM	Project Concept, Delivery, & Design Process
10:51 - 10:59 AM	Break
11:00 - 11:59 AM	Construction Documents 1
12:00 - 12:45 PM	Lunch (on your own)
12:45 - 1:35 PM	Construction Documents 2
1:36 - 1:44 PM	Break
1:45 - 2:35 PM	Procurement & Preconstruction
2:36 - 2:44 PM	Break
2:45 - 3:30 PM	Construction, Life Cycle, and Operations Management
3:36 - 4:00 PM	Open Forum & Feedback

Attendance is limited to the first 20 attendees. RSVP with check or money order for \$95, payable to CSI Columbus. Mail to: CSCC Construction Management, DH 205, PO Box 1609, Columbus OH 43216-1609. 100% of remittance goes to the CSI Columbus CSCC Scholarship Fund. *Eligible for 6.0 AIA-CES Continuing Education Units.* Questions? Contact Dean Bortz, CSI, CDT, CCPR at 614-287-5033 or dbortz@csc.edu. **SPRING 2021 CDT BOOT CAMP - SATURDAY, APRIL 17, 2021**

CERTIFICATION QUIZ

1. It the construction budget of a 50,000 square foot is \$5,000,000 based on \$100 per square foot, it is an example of which method of preparing the budget?
 - a. Unit Price
 - b. Cost premeasured unit.
 - c. Systems
 - d. Component cost

2. Products can be categorized into the following types:
 - a. Standard products, custom products, natural products, manufactured products
 - b. Materials, commodities, products, assemblies, equipment
 - c. Materials, standard products, custom products, assemblies, equipment
 - d. Standard products, custom products, commodities, equipment

3. An affirmation of fact or promise made by the seller to the buyer that relates to the goods and becomes a part of the basis of the bargain creates:
 - a. An implied warranty
 - b. A full warranty
 - c. An express warranty
 - d. A guarantee

4. The direct acquisition of materials and equipment by an owner:
 - a. Procurement
 - b. Bidding
 - c. Purchasing
 - d. Solicitation

5. Inspections are done by the AHJ to determine if the construction complies with:
 - a. Codes and Regulations
 - b. Plans and Specifications
 - c. Rights and Easements
 - d. Forms and Surfaces

Answers with source info can be found at bottom of Page 2.

GREAT LAKES REGION CHAPTER CONTACTS & MEETINGS

Chapter	President	Email	Meeting Date	Meeting Location	Meeting Time
Akron-Canton	Lee King	lking@solharrisday.com	Third Thursday	Varies	5:00 pm
Blue Grass	Scott Noel	snoel@n3dgroup.com	Third Thursday	Common Ground Coffee	12:00 pm
Cincinnati	David Proudfit	Dsp-csi@cinci.rr.com	Second Wednesday	Old Montgomery Inn	Varies
Cleveland	Scott Taylor	smtaylor@conspectusinc.com	Third Wednesday	Varies	Varies
Columbus	Buddy Stanford	bstanford@tnemec.com	Second Monday	Boathouse Restaurant	11:30 am
Dayton-Miami	Thomas Boardman	tboardman@ljbinc.com	Third Tuesday	Varies	Varies
Evansville	Open		Second Thursday	Varies	Varies
Grand Rapids	Ed Avink	avinke@progressiveae.com	Second Thursday	84th Street Pub & Grille	6:00 pm
Indianapolis	Ivette Bruns	ibruns@ratiodesign.com	Third Thursday	Willows on Westfield	5:30 pm
Lansing	Kevin Bush	kbush@kalwall.com	First Tuesday	Tony M. 's	12:00 pm
Louisville	Todd Irvin	toddi@exelevator.com	Second Thursday	Varies	Varies
Metro Detroit	Jonathan Selleck	jselleck@wje.com	Second Tuesday	Varies	5:00 pm
Toledo	Gerald Marquette	jmarquette@hansenmarketing.com	Third Wednesday	Scrambler Maries	7:00 am

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