Greetings to the members of Great Lakes Region!

New Program Announcement

The SARS-COV-2 pandemic has generated a difficult and unpredictable business environment, and many of our members are suffering financial hardships as a result. We at the Great Lakes Region firmly believe in the value of CSI membership and that maintaining membership in this organization can help you maintain your skills and connect with opportunities that may allow you to recover from the current situation more rapidly. The GRL wants to help.

We have established a new grant for GRL members who are suffering financial difficulties but want to remain in CSI. Each grant recipient will receive reimbursement of their Institute dues ($275 for a professional member). Members are responsible for paying their chapter dues.

Please click here for details and to apply.

I want to thank the North Central Region for creation of this program & the Great Lakes Region Board of Directors for their quick action and support!

I wish you the best possible Holiday Season,

Thad Goodman, FCSI, CDT, CCPR, LEED Green Associate
Great Lakes Region President
Construction Design Manager
Mobile 614-214-5666
thadg@nationalgypsum.com
As the calendar year draws to a close and the holidays are approaching, how do feel your Chapter did in 2020? I would like to hear from you about what your Chapter has done so far this year or planning to do in 2021. The Great Lakes Region continues to function despite COVID-19.

**CSI Learning Library**
CSI’s Learning Library continues to grow. New content offerings with support from our partners and subject matter experts including bi-weekly WebReaches, new one-off programming like Specs 101 series, and joint hosting of all CONSTRUCT 2020 education sessions through the end of 2020. The Learning Library is available to member and non-member alike. Look for a new public online Learning Community that will serve as a central place for promotion of learning content and allow for continued engagement between professionals around that content. It is scheduled to launch the end of November. Contact Staff Liaison: Matt Fochs, mfochs@csinet.org.

**Certification**
CSI continues to invest in exam maintenance and development to ensure exam content is relevant and valuable to the AECO Community.

Current state of Certifications:
- CDT continues to be the most-in-demand certification.
- CSI recertifications are currently on track with historic recertification rates and above what is generally considered to be a healthy recertification rate within the certification field.
  - CCCA and CCS exams returned after a one year pause for research.
  - Exam testing rates are on-par with where we left off prior to the pause.
  - CCCA/CCS/CCPR recertifications are 81% through September 30, 2020.
- CDT re-certification preparation is underway.
  - CDT certification holders will be required to re-certify every three years beginning in 2021 with those who earned their CDT in 2018 or prior (deadline to report credits is 6/30/21 for the first CDT renewals).
- CCPR research is underway. The goal is to increase interest in the exam and increase the number of credential holders.
  - A team of 13 product reps, with guidance from the certification research firm, provided input on the job analysis survey. They reconvened in October to review survey results and update the CCPR exam domains.
  - Launch timeline: Summer/Fall 2021.
- Contact Staff Liaison: Gina Sutherland, gsutherland@csinet.org.

Drop me a line or call about any praises, concerns, or questions about CSI.

Thanks!
Jack

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**GREAT LAKES INSTITUTE DIRECTOR’S MESSAGE**

Jack P. Morgan, FCSI, CDT, CCS, CCCA, AIA, SCIP, USGBC, LEED Green Associate

morwalsoplad1@gmail.com

317-508-4516

Great Lakes Region, CSI – Institute Director
The CHAPTER CHALLENGE, which began in 2018, is still in full effect. The purpose of this CHALLENGE is to increase membership. In this CHAPTER CHALLENGE, the Chapter members must recruit new members with no cost to the new member. The Chapter will pay for the first year’s chapter dues, and the Region will pay for the first year’s Institute dues. This is for PROFESSIONAL and EMERGING PROFESSIONAL members only (renewals and industry members are not included).

Your involvement does not stop there! Once the new members attend their first Chapter meeting, the Chapter has to engage those new members, embrace them by making them a part of the Chapter, getting them involved, and giving them a sense of belonging.

If you have any questions or need any other information, please contact one of the following:

**Great Lakes Region Chapter Challenge Advisor**
Ken Schmidt - Operations Manager  
Seward Associates  
317-979-1700  
kschmidt@sewardassociates.net

**Chapter Challenge Coordinator**
Elizabeth Woodrow - Operations Manager  
Construction Specialty Industries LLC  
3250 N Post Rd Ste 152  
Indianapolis IN 46226  
317-847-1483  
w@constructionspecialtiesinc.net

**Great Lakes Region Membership Chair**
Blair Reese  
313-269-3868  
breese@ghafari.com

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### AROUND THE REGION

**AKRON-CANTON CHAPTER MEETING - VIRTUAL**  
DECEMBER 17, 2020 5:00PM

**WHAT IS YOUR LEGAL RISK DURING COVID-19?**

You are invited to join the Akron-Canton Chapter in hearing from Lisa Wampler, Esq, Managing Partner of Cohen Segilas, as she discusses the relevant contractual provisions that can both expose and protect your company in light of the impact of COVID-19. She will also provide tips and tricks on how to best position yourself to ensure payment during these unprecedented times. Come and learn how you can protect yourself and your company. Attendees receive 1 AIA HSW LU.

**LISA WAMPLER, ESQ.**, is a trusted advisor to her clients throughout the construction process. With an active and diverse construction litigation practice, she represents owners, general contractors, construction managers, and the different trades in complex matters involving all phases of the construction process. Lisa has substantial experience serving electrical and mechanical subcontractors and is cognizant of their specific needs.

Lisa works with her clients to manage risks to avoid litigation when possible. This includes negotiating and reviewing contracts to prevent future issues. She also advises clients on preparing claims for extra work, inefficiencies, delays, and changed conditions while construction is ongoing for both private and public sector projects. She is a graduate of The Dickinson School of Law of the Pennsylvania State University, J.D., and Pennsylvania State University, B.A. and was recently listed in "Best Lawyers® in America" for Construction Litigation.

*REGISTER HERE*
LEADERSHIP OPPORTUNITIES

The Great Lakes Region of CSI is looking for those of you who wish to move forward in leadership! The following positions need to be filled for the next term.

NOMINATIONS ARE OPEN FOR THESE POSITIONS. IF INTERESTED, PLEASE CONTACT MICHAEL RATHBURN

President Elect: Your position starts with your election to the President-Elect so that you may effectively take over as President
* Regular conversations with the current President
* Sharing of e-communications
* Discussions of CSI issues (Regional and Chapter)
* Participate in event planning and coordination for Chapters: Meetings, Trade Shows, Awards, Etc.
* Participate in event planning and coordination for Region: CONSTRUCT, Leadership, Offices/Committees

Second VP: This position should start as soon as possible to train and assist under the tutelage of the President and President-Elect.
* Regular conversations with the current President Elect and President
* Sharing of e-communications
* Discussions of CSI issues (Regional and Chapter)
* Participate in event planning and coordination for Chapters: Meetings, Trade Shows, Awards, Etc.
* Participate in event planning and coordination for Region: CONSTRUCT, Leadership, Offices/Committees

There are many responsibilities that come with leadership, but you are not alone. Many generations of CSI leaders regularly participate and are active at both chapter and region levels. Assistance is only a phone call away. CSI is a living organization that helps one another, both personally and professionally. Take a moment and assess what CSI has helped you accomplish and consider leading the next generation.

Michael Rathburn, CSI
2019-2020 Great Lakes Region Past President
District Sales Manager - CENTRIA
msrathburn@centria.com

LEAP INTO LEADERSHIP

Last year, Region Leaders created and beta tested a new program called Leap into Leadership.

It is designed to link chapter officers to those who are interested in serving as an officer or committee member. Often the next generation of leaders at the chapter level do not have an organized way to find each other. Each year there are opportunities as chapter leaders move up, retire, take a break from their positions.

Region Leaders have common questions about how to fill these positions at the chapter level. The Leap program was created to provide a structured organized way for chapter leaders to educate members on some key positions.

It provides some templates of what each position does, sets expectations and time requirements. It’s a great way to have something to hand to a member who has indicated interest in leadership and want to know what’s involved.

It leads to a series of webinars that mirror our Legacy Training PowerPoints, providing one more way a member can investigate the position from a distance. See if it works for them. See what kind of time it would take. See what someone already in the position is doing. Reduce the learning curve of the position. Provide a mentor to chat with, share and answer questions.

The live webinars will be Mid-March to match the traditional timelines of chapter elections.

CONTACT YOUR CHAPTER PRESIDENT FOR MORE INFORMATION.
WHAT DOES THE REGION DO?

Last month we outlined some of the things the Region does for its members.

Here are some of the things your Region and Region Officers do better than anyone else can in the Construction Specifications Institution Structure:

**Leadership Training** If you’ve ever thought about applying for a Chapter Leadership position, it’s as simple as looking [here](#) to see what kind of thing are expected.

**Speakers Bureau**- Programs Chairs have a place to go to fill up a hole or two in the annual calendar. If you see a monthly program that stands out, please pass those thoughts on to Jack Morgan, who oversees the submissions. Visit the Speakers Bureau [here](#).

**Awards**- The format and organization of our Awards program is very robust and well thought out. It’s been seen by other regions and used as a template for the creation of their awards programs. Please review it [here](#) to see how to reward active leaders in your chapter. Bill Ahern (Akron/Canton) is the current Awards Committee Chair.

**Chapter Challenge**- Introduced in 2018. It’s a way to introduce your friends and colleagues to CSI. More on this on page 3 of this newsletter.

**Member Relief Program**- Introduced this month. More on this in the President’s address. Your Region officers are always willing to add a program or help vet out a new idea. If have an idea or new program you would like to suggest- I would be honored if you message me at thadg@nationalgypsum.com or call 614.214.5666.
### CERTIFICATION QUIZ

1. When interpreting Contract Documents, the A/E should:
   a. Show no partiality to Owner or Contractor
   b. Protect the client’s best interest
   c. Protect the A/E from possible liabilities
   d. Achieve the original design intent of the A/E

2. The best way to proceed with bidding and contract award even though certain design decisions have not been made is using:
   a. Unit Prices
   b. Quantity Allowances
   c. Cash Allowances
   d. Alternates
   e. All of the Above

3. The Conditions of the Contract include:
   a. Contract Forms, General Conditions, and Supplementary Conditions
   b. General Conditions and Supplementary Conditions
   c. General Conditions, Supplementary Conditions, and Division 01
   d. Documents with Project Manual, except the Bidding Requirements

4. Submittal requirements for Mechanical and Electrical Work are specified in:
   a. General Conditions
   b. Supplementary Conditions
   c. Division 01
   d. Division 23 and 26

5. The Contractor, during foundation excavations, uncovers a large telephone trunk line. The line is NOT located on the construction documents. The Contractor should:
   a. Continue footing excavation and call the telephone company
   b. Stop all work and call the site representative
   c. Notify the Owner and continue with excavation in areas unaffected by the trunk line
   d. None of the Above

Answers with source info can be found at bottom of Page 2.

### GREAT LAKES REGION CHAPTER CONTACTS & MEETINGS

<table>
<thead>
<tr>
<th>Chapter</th>
<th>President</th>
<th>Email</th>
<th>Meeting Date</th>
<th>Meeting Location</th>
<th>Meeting Time</th>
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<tbody>
<tr>
<td>Akron-Canton</td>
<td>Lee King</td>
<td><a href="mailto:lking@solharrisday.com">lking@solharrisday.com</a></td>
<td>Third Thursday</td>
<td>Varies</td>
<td>5:00 pm</td>
</tr>
<tr>
<td>Blue Grass</td>
<td>Scott Noel</td>
<td><a href="mailto:snoel@n3dgroup.com">snoel@n3dgroup.com</a></td>
<td>Third Thursday</td>
<td>Common Ground Coffee</td>
<td>12:00 pm</td>
</tr>
<tr>
<td>Cincinnati</td>
<td>David Proudfit</td>
<td><a href="mailto:Dsp-csi@cinci.rr.com">Dsp-csi@cinci.rr.com</a></td>
<td>Second Tuesday</td>
<td>Old Montgomery Inn</td>
<td>Varies</td>
</tr>
<tr>
<td>Cleveland</td>
<td>Scott Taylor</td>
<td><a href="mailto:smtaylor@conspectusinc.com">smtaylor@conspectusinc.com</a></td>
<td>Third Wednesday</td>
<td>Varies</td>
<td>Varies</td>
</tr>
<tr>
<td>Columbus</td>
<td>Buddy Stanford</td>
<td><a href="mailto:bstanford@tnemec.com">bstanford@tnemec.com</a></td>
<td>Second Monday</td>
<td>Boathouse Restaurant</td>
<td>11:30 am</td>
</tr>
<tr>
<td>Dayton-Miami</td>
<td>Thomas Boardman</td>
<td><a href="mailto:tboardman@ljbinc.com">tboardman@ljbinc.com</a></td>
<td>Third Tuesday</td>
<td>Varies</td>
<td>Varies</td>
</tr>
<tr>
<td>Evansville</td>
<td>Open</td>
<td></td>
<td>Second Thursday</td>
<td>Varies</td>
<td>Varies</td>
</tr>
<tr>
<td>Grand Rapids</td>
<td>Ed Avink</td>
<td><a href="mailto:avinke@progressiveae.com">avinke@progressiveae.com</a></td>
<td>Second Thursday</td>
<td>Varies</td>
<td>6:00 pm</td>
</tr>
<tr>
<td>Indianapolis</td>
<td>Ivette Bruns</td>
<td><a href="mailto:ibruns@ratiodesign.com">ibruns@ratiodesign.com</a></td>
<td>Third Thursday</td>
<td>Willows on Westfield</td>
<td>5:30 pm</td>
</tr>
<tr>
<td>Lansing</td>
<td>Kevin Bush</td>
<td><a href="mailto:kbush@kalwall.com">kbush@kalwall.com</a></td>
<td>First Tuesday</td>
<td>Tony M.’s</td>
<td>12:00 pm</td>
</tr>
<tr>
<td>Louisville</td>
<td>Todd Irvin</td>
<td><a href="mailto:toddi@exelelevator.com">toddi@exelelevator.com</a></td>
<td>Second Thursday</td>
<td>Varies</td>
<td>Varies</td>
</tr>
<tr>
<td>Metro Detroit</td>
<td>Jonathan Selleck</td>
<td><a href="mailto:jselleck@wje.com">jselleck@wje.com</a></td>
<td>Second Tuesday</td>
<td>Varies</td>
<td>5:00 pm</td>
</tr>
<tr>
<td>Toledo</td>
<td>Gerald Marquette</td>
<td><a href="mailto:jmarquette@hansenmarketing.com">jmarquette@hansenmarketing.com</a></td>
<td>Third Wednesday</td>
<td>Scrambler Maries</td>
<td>7:00 am</td>
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## OFFICERS

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<tr>
<th>Name</th>
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<tbody>
<tr>
<td>Thad Goodman</td>
<td>President</td>
<td><a href="mailto:thadg@nationalgypsum.com">thadg@nationalgypsum.com</a></td>
<td>614-296-5375</td>
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<td>Gregg Jones</td>
<td>President-Elect</td>
<td><a href="mailto:gregg.jones@c2ae.com">gregg.jones@c2ae.com</a></td>
<td>269-216-0222</td>
</tr>
<tr>
<td>Scott Mitchel-Taylor</td>
<td>Vice President 1</td>
<td><a href="mailto:smtaylor@conspectusinc.com">smtaylor@conspectusinc.com</a></td>
<td>216-870-1970</td>
</tr>
<tr>
<td>Craig Stanton</td>
<td>Vice President 2</td>
<td><a href="mailto:craig.stanton@simplifiedconstructiongroup.com">craig.stanton@simplifiedconstructiongroup.com</a></td>
<td>614-649-1531</td>
</tr>
<tr>
<td>Louise Schlatter</td>
<td>Secretary</td>
<td><a href="mailto:lschlatter@SSOE.com">lschlatter@SSOE.com</a></td>
<td>419-255-7763</td>
</tr>
<tr>
<td>Ken Schmidt</td>
<td>Treasurer</td>
<td><a href="mailto:kmschmidt@sewardassociates.net">kmschmidt@sewardassociates.net</a></td>
<td>317-979-1700</td>
</tr>
<tr>
<td>Michael Rathburn</td>
<td>Immediate Past President</td>
<td><a href="mailto:marathburn@centria.com">marathburn@centria.com</a></td>
<td>513-793-9160</td>
</tr>
<tr>
<td>Jack Morgan</td>
<td>Institute Director</td>
<td><a href="mailto:morwalsoplad1@gmail.com">morwalsoplad1@gmail.com</a></td>
<td>317-508-4516</td>
</tr>
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## COMMITTEE CHAIRS

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<tr>
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<tbody>
<tr>
<td>Ed Brown</td>
<td>By-laws Chair</td>
<td><a href="mailto:ebrown@guidondesign.com">ebrown@guidondesign.com</a></td>
<td>317-800-6388 x149</td>
</tr>
<tr>
<td>Bill Ahern</td>
<td>Awards Chair</td>
<td><a href="mailto:wahern@hasenstabinc.com">wahern@hasenstabinc.com</a></td>
<td>330-434-4464</td>
</tr>
<tr>
<td>Thad Goodman</td>
<td>Academic Liaison</td>
<td><a href="mailto:thadg@nationalgypsum.com">thadg@nationalgypsum.com</a></td>
<td>614-296-5375</td>
</tr>
<tr>
<td>Ed Avink</td>
<td>Certification Chair</td>
<td><a href="mailto:avinke@progressiveae.com">avinke@progressiveae.com</a></td>
<td>616-361-2664</td>
</tr>
<tr>
<td>Thad Goodman</td>
<td>Region Conference Chair</td>
<td><a href="mailto:thadg@nationalgypsum.com">thadg@nationalgypsum.com</a></td>
<td>614-296-5375</td>
</tr>
<tr>
<td>Open Position</td>
<td>Education Chair</td>
<td></td>
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<tr>
<td></td>
<td>Electronic Communications Chair</td>
<td></td>
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</tr>
<tr>
<td>Phil Babinec</td>
<td>Planning Chair</td>
<td><a href="mailto:pbabinec@gbbn.com">pbabinec@gbbn.com</a></td>
<td>513-241-8700</td>
</tr>
<tr>
<td>Blair Reese</td>
<td>Membership Chair</td>
<td><a href="mailto:breese@ghafari.com">breese@ghafari.com</a></td>
<td>313-269-3868</td>
</tr>
<tr>
<td>Michael Rathburn</td>
<td>Nominating Chair</td>
<td><a href="mailto:msrathburn@centria.com">msrathburn@centria.com</a></td>
<td>513-793-9160</td>
</tr>
<tr>
<td>Jack Morgan</td>
<td>Program Chair, Librarian Interim</td>
<td><a href="mailto:morwalsoplad1@gmail.com">morwalsoplad1@gmail.com</a></td>
<td>317-508-4516</td>
</tr>
<tr>
<td>Gary L. Beimers</td>
<td>Technical Chair</td>
<td><a href="mailto:gbeimers@comcast.net">gbeimers@comcast.net</a></td>
<td>616-295-2232</td>
</tr>
</tbody>
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## NEWSLETTER STAFF

<table>
<thead>
<tr>
<th>Name</th>
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<td>317-847-1483</td>
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