To all the Great Lakes Region CSI Members,

Here are this month’s ramblings from a trusted product representative…

How powerful are the words that you speak? Are they more powerful when put in print? If judged, which version would give your name more credit and which would be more detrimental?

I ask the questions because we communicate with each other every day… but do we take thought on how they truly affect others? Through the spoken word, email, text, social media updates and even the US Postal Service we exchange information to make each other’s lives better or possibly worse.

So, I was at a jobsite meeting earlier this month with other manufacturer representatives, sub-contractors, the general contractor and even the architect. We were all there to discuss the pros and cons of the building materials, some clean-up issues and so on. As the discussion progressed with the tour of the facility, one of the subcontractors mentioned that they would never use manufacturer “X” again due to lead times, pricing, production issues, color and so on. The architect asked how “X” got on the jobsite without approval, only to be shown the list of multiple manufacturers listed in the specification, including “X”.

If I look at a specification and there is a list of thirteen acceptable manufacturers from “A” through “M” and then “N” is listed as an or equal, I assume that anyone can participate. Then, looking deeper, some of these manufacturers are out of business, some have been bought out by others on the same list and a few are all owned under a single corporate umbrella… are they all equal? As a product representative for over twenty years, I do not believe so. Every company has its strengths and its weaknesses, and it is up to the construction community to communicate and update our records.

Work together people! Get information from a trusted source! Even the Lone Ranger had Tonto! “If we can’t solve this via email, instant messaging, texting, or a phone call, we will probably need to meet in person.” – author unknown

Michael Rathburn, CSI
2019-2020 Great Lakes Region President
District Sales Manager - CENTRIA
msrathburn@centria.com
Baseball is approaching the Playoffs and the NFL Football season is here. Have you taken advantage of what CSI at all levels can do for you?

“Save the Date” flyers have been sent out by the GLR Conference Committee. The 2020 GLR Conference will be held April 23-25 in Covington, KY, across the river from Cincinnati. The Cincinnati Chapter is the host Chapter. The Covington Radisson Hotel will be the venue. Stay tuned as the GLRC committee will be sending additional information concerning the GLR Conference.

Registration continues for CONSTRUCT 2019 to be held October 8-11, 2019 in National Harbor, MD. close to Washington, DC. I encourage any CSI member to attend at least one day of the Show. Many hours of Continuing Education are available, the Expo displaying the latest products, networking, and a fun time to be had by all. As stated earlier, many Great Lakes Region Members are receiving many CSI Awards. They will receive these on Thursday, October 10 at 6 pm -7:30 pm. at the Honors and Awards Ceremony. There is no charge for attending this event.

Registration for CDT Exams are scheduled for this Fall. Dean Borst of the Columbus Chapter will be offering a One Day CDT Boot Camp in Columbus October 19. More information is found else where in this GLR Newsletter. CDT and other Certification Exams will be offered next Spring.

I want to invite members to consider worthy candidates for Fellowship in your Chapters for next Spring. The application contains many steps that are required, but now is the time to consider starting the application and start accumulating information. I and any Fellow Member in the Region would be happy to answer any questions that you might have of the steps leading to Fellowship. The main question to consider is what I have done that has made a difference for a CSI Member, Chapter, Region, or Institute. If you have, consider this important step!

Check out you Chapter’s Newsletters and Websites to find information about your next Chapter meeting and other activities. Enrich your CSI experience by attending these activities.

Drop me a line or call about any concerns or questions about CSI.

Thanks!

Jack

Jack P. Morgan, FCSI, CDT, CCS, CCCA, AIA, SCIP, USGBC, LEED Green Associate
morwalsopladi@gmail.com
317-508-4516
Great Lakes Region, CSI – Institute Director
The TOP TEN reasons to attend the Great Lakes Region Conference. April 23-25th 2019

1. **Chapter Presidents** are Directors of the Region Board. Required to attend the annual board meeting as a voting member/send a proxy.

2. **New Chapter Officer Leadership Training**
   Recently Elected Chapter Officers. Get training to be the best you can be.

3. **Share Best Practices.**
   Officer, Committee or General member - See how other chapters celebrate success.

4. **Leadership Training.**
   Industry best practices benefit everyone.

5. **Fun, Fun, Fun.**
   Zoo Tours. Ball Games. Shopping. Building Tours. Host Chapter events focus on fun.

6. **New to CSI?**
   Find out what the Region is all about

7. **Get an Award!**
   Comprehensive Awards program- submit and show off!

8. **See the Host City**
   Come see the host city. Experience it with someone who lives in the area/show you all the best places!

9. **See old friends.**
   One of the best things is seeing good friends from year to year.

10. **Meet New People.**
    One of the best things is meeting new people from year to year.

11. **Vote!**
    The Region has one face to face meeting each year. It happens at the Region Conference. Come and let your voice be heard.
April 23\textsuperscript{rd} - 25\textsuperscript{th}, 2020
Host Chapter: Cincinnati
Radisson Hotel
668 W 5th St, Covington,
KY 41011
CSI Columbus and CSCC Construction Management present
CDT BOOT CAMP AUTUMN 2019
Saturday October 19 8 AM – 4 PM
Davidson Hall Room 229
Columbus State Community College
550 East Spring Street, Columbus OH 43215

SCHEDULE

7:30 – 7:59 AM  Registration
8:00 – 8:05 AM  Welcome and Introduction, CDT Exam Candidate Booklet
8:06 – 8:50 AM  Fundamentals
8:51 – 8:59 AM  Break
9:00 – 9:50 AM  Project Concept, Delivery & Design Process
9:51 – 9:59 AM  Break
10:00 – 10:59 AM Construction Documents 1
11:00 – 11:45 AM Lunch (on your own)
11:45 - 12:35 PM Construction Documents 2
12:36 - 12:44 PM Break
12:45 - 1:35 PM  Procurement & Preconstruction
1:36 - 1:44 PM  Break
1:45 - 2:35 PM  Construction, Life Cycle and Operations & Management
2:36 - 3:00 PM  Open Forum & Feedback

RSVP seating limited to first 20 attendees. A donation of $75 is requested with 100% going to the CSI Columbus CSCC Scholarship fund. Make checks payable to: CSI Columbus and mail to: CSCC Construction Management, DH 205, PO Box 1609, Columbus, OH 43216-1609.

NEW for 2019! Eligible for 6.0 AIA-CES continuing education units.

Questions? Contact Dean Bortz, CSI, CDT, CCPR: 614-287-5033 dbortz@csccc.edu

SPRING 2020 CDT BOOT CAMP  SATURDAY April 18, 2020
CERTIFICATION QUIZ

1. Payment and Performance Bonds are what type of document?
   a. Information available to bidders.
   c. Preconstruction submittal.
   d. Closeout submittal.

2. Product equivalency, manufacturer, installation, operating costs, maintenance costs, and warranty are major factors to be considered for:
   a. Alternates.
   b. Shop Drawing submittals.
   c. Substitution requests.
   d. Change Order request.

3. Special Warranties/Guarantees can:
   a. Be provided by manufacturer, contractor, or installer.
   b. Be longer or shorter than the Correction Period.
   c. Exclude labor and consequential and incidental damages.
   d. All of the above.

4. The NCS is comprised of which of the following standards:
   a. OmniClass.
   b. CSI CAD Layer Guidelines.
   c. MasterFormat.
   d. CSI Uniform Drawing System.

5. Which of the following is not included in typical site studies?
   a. Environmental issues.
   b. Hazardous materials.
   c. Similar facilities.
   d. Archeological Surveys.

Answers with source info can be found at bottom of Page 2.

GREAT LAKES REGION CHAPTER CONTACTS & MEETINGS

<table>
<thead>
<tr>
<th>Chapter</th>
<th>President</th>
<th>Email</th>
<th>Meeting Date</th>
<th>Meeting Location</th>
<th>Meeting Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Akron-Canton</td>
<td>William Ahern</td>
<td><a href="mailto:wahern@hasenstabin.com">wahern@hasenstabin.com</a></td>
<td>Third Thursday</td>
<td>Varies</td>
<td>5:00 pm</td>
</tr>
<tr>
<td>Blue Grass</td>
<td>Scott Noel</td>
<td><a href="mailto:snoel@n3dgroup.com">snoel@n3dgroup.com</a></td>
<td>Third Thursday</td>
<td>Common Ground Coffee</td>
<td>12:00 pm</td>
</tr>
<tr>
<td>Cincinnati</td>
<td>David Proudfit</td>
<td><a href="mailto:Dsp-csi@cinci.rr.com">Dsp-csi@cinci.rr.com</a></td>
<td>Second Wednesday</td>
<td>Old Montgomery Inn</td>
<td>Varies</td>
</tr>
<tr>
<td>Cleveland</td>
<td>John Workley</td>
<td><a href="mailto:john.workley@vocon.com">john.workley@vocon.com</a></td>
<td>Third Wednesday</td>
<td>Varies</td>
<td>Varies</td>
</tr>
<tr>
<td>Columbus</td>
<td>Brian McNally</td>
<td><a href="mailto:bmcnally@meyersarchitects.com">bmcnally@meyersarchitects.com</a></td>
<td>Second Monday</td>
<td>Boathouse Restaurant</td>
<td>11:30 am</td>
</tr>
<tr>
<td>Dayton-Miami</td>
<td>Kenneth Oren</td>
<td><a href="mailto:kenoren@plasterinfo.org">kenoren@plasterinfo.org</a></td>
<td>Third Tuesday</td>
<td>Varies</td>
<td>Varies</td>
</tr>
<tr>
<td>Evansville</td>
<td>Mike Vannatter</td>
<td><a href="mailto:mikevannatter@sigecom.net">mikevannatter@sigecom.net</a></td>
<td>Second Thursday</td>
<td>Varies</td>
<td>Varies</td>
</tr>
<tr>
<td>Grand Rapids</td>
<td>Justin DeMarco</td>
<td><a href="mailto:Justin.demarco@basf.com">Justin.demarco@basf.com</a></td>
<td>Second Thursday</td>
<td>84th Street Pub &amp; Grille</td>
<td>6:00 pm</td>
</tr>
<tr>
<td>Indianapolis</td>
<td>David Fryman</td>
<td><a href="mailto:Dave.lodsap@gmail.com">Dave.lodsap@gmail.com</a></td>
<td>Third Thursday</td>
<td>Willows on Westfield</td>
<td>5:30 pm</td>
</tr>
<tr>
<td>Lansing</td>
<td>Roger Donaldson</td>
<td><a href="mailto:rogeraia@comcast.net">rogeraia@comcast.net</a></td>
<td>First Tuesday</td>
<td>Tony M.’s</td>
<td>12:00 pm</td>
</tr>
<tr>
<td>Louisville</td>
<td>Cindy Sturgill</td>
<td><a href="mailto:Cynthia.r.sturgill@gmail.com">Cynthia.r.sturgill@gmail.com</a></td>
<td>Second Tuesday</td>
<td>Varies</td>
<td>Varies</td>
</tr>
<tr>
<td>Metro Detroit</td>
<td>Kevin Bush</td>
<td><a href="mailto:kbush@kalwall.com">kbush@kalwall.com</a></td>
<td>Second Tuesday</td>
<td>Varies</td>
<td>5:00 pm</td>
</tr>
<tr>
<td>Toledo</td>
<td>Gerald Marquette</td>
<td><a href="mailto:jmarquette@hansenmarketing.com">jmarquette@hansenmarketing.com</a></td>
<td>Third Wednesday</td>
<td>Scrambler Maries</td>
<td>7:00 am</td>
</tr>
</tbody>
</table>
# 2019-2020 CSI GREAT LAKES REGION CONTACTS

## OFFICERS

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
<th>Email</th>
<th>Phone</th>
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</thead>
<tbody>
<tr>
<td>Michael Rathburn</td>
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<td>616-295-2232</td>
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<tr>
<td>Edmund Brown</td>
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<td>Rachel Middleton</td>
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<td>unavailable</td>
</tr>
</tbody>
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## COMMITTEE CHAIRS

<table>
<thead>
<tr>
<th>Name</th>
<th>Chair</th>
<th>Email</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ed Brown</td>
<td>By-laws Chair</td>
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</tr>
<tr>
<td>Open Position</td>
<td>Awards Chair</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Thad Goodman</td>
<td>Academy Liaison</td>
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<td>Region Conference Chair</td>
<td><a href="mailto:mlackowski@ghafari.com">mlackowski@ghafari.com</a></td>
<td>313-530-8602</td>
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<td>Chris Grimm</td>
<td>Education Chair</td>
<td><a href="mailto:cgrimm@aec-specs.com">cgrimm@aec-specs.com</a></td>
<td>202-670-2271</td>
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<td><a href="mailto:dblakewagner@gmail.com">dblakewagner@gmail.com</a></td>
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<td><a href="mailto:bstanford@tnemec.com">bstanford@tnemec.com</a></td>
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<tr>
<td>Phil Babinec</td>
<td>Planning Chair</td>
<td><a href="mailto:pbabinec@gbbn.com">pbabinec@gbbn.com</a></td>
<td>513-241-8700</td>
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<tr>
<td>Jack Morgan</td>
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<td><a href="mailto:morwalsoplad1@gmail.com">morwalsoplad1@gmail.com</a></td>
<td>317-508-4516</td>
</tr>
<tr>
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<td><a href="mailto:gbeimers@comcast.net">gbeimers@comcast.net</a></td>
<td>616-295-2232</td>
</tr>
</tbody>
</table>

## NEWSLETTER STAFF

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<tr>
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<th>Role</th>
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<tr>
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</tbody>
</table>

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