



William DuBois, CSI, CCS
Candidate – Institute Secretary



Year Joined CSI:	1991
Home Chapter:	Metropolitan New York
Firm:	Specifications Products, LLC
Occupation/Position	VP of Business Development
Email:	bDuBois@SpecificationProducts.com
Education:	Bachelor of Architecture, 1972, Clemson University Master of Architecture, 1974, Clemson University
Professional Registrations, Licenses and Certifications:	Registered Architect, State of South Carolina, License #1974 Construction Document Technologist (CDT) Certified Construction Specifier (CCS)
CSI Awards:	Certificate of Appreciation; Princeton Chapter, 1995 Certificate of Merit and Appreciation; Metropolitan NY Chapter, 2003 Certificate of Merit and Appreciation; Metropolitan NY Chapter, 2005 Chapter President’s Certificate; Metropolitan NY Chapter, 2008 Chapter Service Award; Metropolitan NY Chapter 2011 Chapter President’s Certificate; Metropolitan NY Chapter, 2011 Chapter Service Award; Metropolitan NY Chapter, 2016 Certificate of Merit and Appreciation; Construction Specifications Institute, 2016 Citation of Service; CSI Northeast Region, 2016
Other Professional/Civic Organizations and Awards:	American Institute of Architects
Current/Previous Experience as a Board Member for Organization(s) other than CSI:	Sharon Mews Homeowners Association; Current Secretary;

Candidate Statement:

To my fellow members of CSI, I am truly honored to be nominated for the opportunity to represent you as Institute Secretary. I believe that we members of CSI have a responsibility to promote the improved

performance of the facilities we create, and lead the advancement of all construction industry professionals through education, certification, and networking.

As an architect and specifier for over 45 years, I have found that my professional success has truly been based upon the cultivation of relationships. Listening well and then knowing when to speak up, and treating my colleagues with respect has been the backbone of my development of a trusted network of professionals. Throughout my career I have been able to work with this network of individuals to produce great projects, influence change, and stimulate growth & innovation.

Looking back to when I joined CSI 26 years ago, I did not realize that being a member of this professional organization would become such an important factor in my career development. I owe much of my personal and professional success to the business relationships, construction knowledge and professional skills that I've gained through CSI participation. When I first joined CSI, the Philadelphia Chapter was the closest chapter to where I live and I commuted to chapter meetings once a month from Princeton NJ. Several years later I became one of the founding members who chartered the Princeton Chapter, where I served as the Chapter Charter Secretary. Being actively involved in the birth of the Princeton Chapter afforded me the opportunity to become deeply entrenched in the workings of a CSI chapter and familiar with the operations of the Institute. Eventually my employment transitioned to New York City, where I immediately became active in the Metropolitan NY Chapter. Over my seventeen years as a Metropolitan NY Chapter member, I have served as Technical Chair, Awards Chair, Membership Chair, Planning Chair, Director, Secretary, Vice President, President, and Immediate Past President.

I believe that the combination of my hands-on experience as a leader in chapters of varying sizes and characteristics, along with my years of relationship building and project delivery as a design professional have provided me with a balanced perspective to the unique challenges that face the construction industry. If I may become Institute Secretary, I will utilize my particular skill of being a good listener and embrace the opportunity to participate with energy and vision. I have previously served on the Institute Board through the arduous process of getting our budget under control and then selecting our new CEO. The following year of my two-year term was the most rewarding when we refreshed our governance policies setting the path for a bright and optimistic future. I am excited about the possibility to have the opportunity to re-engage with the Board and be an active part of evolving CSI into the future.

What leadership skills do you possess that you could apply as a member of CSI's Board?

Being a leader in construction to me means being able to listen carefully to the issues at hand and be open to understand the essence of the various challenges. One may only lead others when their concerns are understood and presented back in a manner that inspires their actions to follow. As Institute Secretary I believe I will be able to capture the actions of the Board in an accurate record that can be easily understood.

What skills and experience make you uniquely qualified for the position for which you are a candidate?

Over my career as an architect and construction specifier I have become quite familiar with the language of our construction profession and possess a passion for clear communications. Having been a part of the year long process of carefully rebuilding CSI's governing policies and coordinating the By-law revisions I have not only learned from the inside out how the organization operates but understand the process that can move the Institute forward into becoming "The Go-To-Organization" that it has the potential to be. I've been a CSI member for 26 years and believe the organization to be the most rewarding investment of extra-curricular activities. I personally believe and wish more construction professionals realize this to be true in their lives. I believe that CSI returns personal investment with compounded career advancement.

What do you think should be changed about CSI or what changes would you make? What shouldn't change about CSI?

It's been two years since we brought in our current CEO and already we're beginning to see significant improvements. There is a lot of work to be done and I understand that change takes time and patience. With our new governance policies in place, the Board has been functioning much more efficiently with greater focus on the value proposition of membership. Our website has been greatly improved but I believe we have further to go before it will become the essential tool to deliver education, access to technical information, and connectivity to professional colleagues. Business life today is all about having instant 24/7 accessible information. CSI needs to be the essential "go-to-app" on all construction professional's personal devices with CSI members getting the premium benefits - BAM!

What we must never lose is the sense of community that CSI has built over the years. I've never met a more wonderful group of colleagues than the CSI members who are so passionate about our organization. This statement brings to my mind the moments of both tears and laughter that were shared during my previous term on the Board. Everyone should know that, from what I have experienced, our elected Board members are deeply devoted to making our organization the best it can possibly be!

What do you see as critical to CSI's future success?

The future success of CSI depends upon its relevance in the business of commercial construction. The value proposition of membership must be clearly understood, not only by our members, but also by the entire construction industry. I believe the real mission of CSI is to provide an environment for our members to achieve their full professional potential through clear and concise construction communications, leadership skills, education, certification, and a vital professional network. If CSI provides the construction industry with the means to connect and interact with trusted colleagues, access to current clear, concise, complete, and correct information essential to healthy business interactions, we will become the pathway to consistently successful projects and the teams of individuals who execute them.