



*Ensuring industries
everywhere have access
to low-risk, safe and
successful applications of
automation technology*



CSIA Certification: What are the Benefits to Clients?

CSIA Certification is a program of the Control System Integrators Association (CSIA). It is a certification uniquely designed for control system integration companies. The audit to achieve certification verifies business practices and is available only to CSIA members.

Why is CSIA Certification a good thing for clients?

- Because CSIA Certification indicates that an integrator complies with CSIA's Best Practices in the following areas of their business:
 - General Management
 - Human Resources Management
 - Financial Management
 - Marketing, Business Development and Sales Management
 - Project Management
 - System Development Lifecycle
 - Supporting Activities
 - Quality Assurance Management
 - Service and Support
- Because an audit is required every three years to assure continued compliance
- Because CSIA Certification removes the burden from the client of auditing the business practices of the system integrator. However, technical capabilities must still be determined. Good business practices are as critical for success as technical capabilities.
- Because having a CSIA Certification program for control system integrators is like requiring licenses for doctors, certification for accountants, and licenses for plumbers & electricians. You're more likely to get good results when your service provider has proper credentials.
- Because, in summary, working with a CSIA Certified company reduces the risk of project failure and increases the probability of success!

Learn more at www.controlsys.org