



**CSDA Finance Corporation**  
**Board of Directors Regular Meeting**

**AGENDA**

---

**Friday, February 5, 2021**

**11:00 AM to 12:00 PM**

Zoom Meeting:

<https://us02web.zoom.us/j/84427457061?pwd=ejd3Q080Z0hyMWhRcXQzd3BaTW5udz09>

Meeting ID: 844 2745 7061

Passcode: 484031

Call-in: 1 669 900 6833 US (San Jose) or 1 312 626 6799 US (Chicago)

CSDA Finance Corporation, 1112 I Street, Suite 200, Sacramento, CA 95814

Jo MacKenzie 1578 Palomar Drive, San Marcos, CA 92069

Vincent Ferrante 21196 Valle San Juan Dr. Salinas, CA 93907

Arlene Schafer 292 Bucknell Road, Costa Mesa, CA 92626-6183

Glenn Lazof, 13900 River Road, Locke, CA #N30 95690

George Emerson 245 Moreton Bay Lane #5 Goleta, CA 93117

Paul Hughes, 1275 Meadow Crest Drive, So Lake Tahoe, CA 96150

Matthew McCue, 66575 2nd Street, Desert Hot Springs, CA 92240

**A COPY OF THIS AGENDA MUST BE POSTED AT EACH LOCATION AT LEAST 72 HOURS  
PRIOR TO THE SCHEDULED MEETING**

THE FOLLOWING ARE ITEMS OF BUSINESS TO BE TRANSACTED OR DISCUSSED AT THE REGULAR  
MEETING OF THE BOARD OF THE CSDA FINANCE CORPORATION ON THIS DAY:

1. CALL TO ORDER/ESTABLISH QUORUM

2. ADJUSTMENTS AND APPROVAL OF AGENDA

ACTION

3. PUBLIC COMMENT

The public may address any item on the Agenda by submitting a speaker card to the Executive Assistant prior to or during the time the matter is addressed by the Board. Anyone wishing to speak to the Board on any item within the subject matter jurisdiction of the District and NOT on the Agenda may do so at this time.

Please approach the podium and give your name and address for the record. Individual presentations should be limited to three minutes.



4. CONSENT CALENDAR ACTION PAGE 3  
*Presenter(s): Jo MacKenzie, President; Neil McCormick, CEO*  
 a. Minutes of the regular meeting of December 17, 2020  
 b. Receive and file Year-End 2020 Financials.
  - Year-End Budget v. Actuals
  - Year-End Balance Sheet
5. CSDA FC MARKETING & CONSULTANTS REPORTS INFO/DISCUSSION PAGE 7  
*Presenter(s): Neil McCormick, CEO; Bill Morton, Lease Purchase Consultant; Saul Rosenbaum, Underwriter; Albert Reyes, Bond Counsel; Rick Brandis, Consultant; Nicki Tallman, Consultant; Jeff Lan, Consultant; David McMurchie, Legal Counsel*  
 Review and discussion of general CSDA Finance Corporation marketing, status reports on prospects, and updates on in-process and closed financings.
6. 2021 CSDA FINANCE CORPORATION SCOPE OF WORK UPDATE INFO/DISCUSSION PAGE 11  
*Presenter(s): Neil McCormick, CEO*  
 Review and progress update of the approved 2021 scope of work reflecting the priorities established by the Board at their November 2020 meeting.
7. 2021 CSDA FINANCE CORPORATION BOARD MEETINGS INFORMATION PAGE 16  
*Presenter(s): Neil McCormick, CEO*  
 Review of the scheduled 2021 Board meetings of the CSDA Finance Corporation.
8. INDIVIDUAL REPORTS/COMMENTS/OTHER BUSINESS
  - a. Board Members INFORMATION
  - b. Staff INFORMATION
  - c. Consultants INFORMATION
9. ADJOURNMENT

**UPCOMING 2021 CSDA EVENTS:**

SDRMA Safety/Claims Education Day	March 3-4, 2021	Virtual
Special Districts Legislative Days	May 18-19, 2021	Virtual
GM Leadership Summit	June 27-29, 2020	Squaw Valley
Annual Conference & Exhibitor Showcase	August 30 – September 2, 2021	Monterey
SDLA Conference	September 26-29, 2021	South Lake Tahoe
Board Secretary/Clerk Conference	October 25-27	Anaheim