



CSDA Finance Corporation
Board of Directors Regular Meeting

AGENDA

Monday, February 3, 2020

11:00 AM to 12:00 PM

CONFERENCE CALL

Call-in: (415) 604-5516 Room 1212717#

CSDA Finance Corporation, 1112 I Street, Suite 200, Sacramento, CA 95814
Jo MacKenzie 1578 Palomar Drive, San Marcos, CA 92069
Vincent Ferrante 21196 Valle San Juan Dr. Salinas, CA 93907
Matthew McCue, 66575 2nd Street, Desert Hot Springs, CA 92240
George Emerson 245 Moreton Bay Lane #5 Goleta, CA 93117
Paul Hughes, 1275 Meadow Crest Drive, So Lake Tahoe, CA 96150
Arlene Schafer 292 Bucknell Road, Costa Mesa, CA 92626-6183
Glen Lazof 13900 River Road, Locke, CA 95690

**A COPY OF THIS AGENDA MUST BE POSTED AT EACH LOCATION AT LEAST 72 HOURS
PRIOR TO THE SCHEDULED MEETING**

THE FOLLOWING ARE ITEMS OF BUSINESS TO BE TRANSACTED OR DISCUSSED AT THE REGULAR
MEETING OF THE BOARD OF THE CSDA FINANCE CORPORATION ON THIS DAY:

1. CALL TO ORDER/ESTABLISH QUORUM

2. ADJUSTMENTS AND APPROVAL OF AGENDA

ACTION

3. PUBLIC COMMENT

The public may address any item on the Agenda by submitting a speaker card to the Executive Assistant prior to or during the time the matter is addressed by the Board. Anyone wishing to speak to the Board on any item within the subject matter jurisdiction of the District and NOT on the Agenda may do so at this time. Please approach the podium and give your name and address for the record. Individual presentations should be limited to three minutes.

4. CONSENT CALENDAR

ACTION

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Presenter(s): Jo MacKenzie, President; Neil McCormick, CEO

- a. Minutes of the regular meeting of November 31, 2019
- b. Receive and file Year-End 2019 Financials.
 - Year-End Budget v. Actuals
 - Year-End Balance Sheet



5. CSDA FC MARKETING & CONSULTANTS REPORTS INFO/DISCUSSION PAGE 10
Presenter(s): Neil McCormick, CEO; Bill Morton, Lease Purchase Consultant; Saul Rosenbaum, Underwriter; Albert Reyes, Bond Counsel; Rick Brandis, Consultant; Nicki Tallman, Consultant; David McMurchie, Legal Counsel
 Review and discussion of general Finance Corporation marketing, status reports on prospects, and updates on in-process and closed financings.

6. 2020 CSDA FINANCE CORPORATION SCOPE OF WORK UPDATE INFO/DISCUSSION PAGE 19
Presenter(s): Neil McCormick, CEO
 Review and progress update of the approved 2020 scope of work reflecting the priorities established by the Board at their November 2019 meeting.

7. 2020 CSDA FINANCE CORPORATION BOARD MEETINGS INFORMATION PAGE 22
Presenter(s): Neil McCormick, CEO
 Review of the scheduled 2020 Board meetings of the CSDA Finance Corporation.

8. INDIVIDUAL REPORTS/COMMENTS/OTHER BUSINESS
 - a. Board Members INFORMATION
 - b. Staff INFORMATION
 - c. Consultants INFORMATION

9. ADJOURNMENT

CSDA FINANCE CORPORATION MEETING DATES:

Monday, February 3, 2020	11:00 – 12:00 p.m.	Conference Call
Thursday, March 26, 2020	1:00 – 3:00 p.m.	Sacramento - Suite 250
Wednesday, August 26, 2019	2:00 – 3:00 p.m.	Annual Conference
Thursday, November 12, 2020	12:00 – 2:00 p.m.	Sacramento – Suite 380

UPCOMING 2020 CSDA EVENTS:

SDRMA Safety/Claims Education Day	March 24, 2020	Sacramento
SDLA Conference	April 19-22, 2020	San Diego
Special Districts Legislative Days	May 19-20, 2020	Sacramento
GM Leadership Summit	June 28-30, 2020	Squaw Valley
Annual Conference & Exhibitor Showcase	August 24-27, 2020	Palm Desert
SDLA Conference	September 27-30, 2020	South Lake Tahoe
Board Secretary/Clerk Conference	October 26-28, 2020	Anaheim