



**CSDA Finance Corporation
Board of Directors Regular Meeting**

AGENDA

**Thursday, April 4, 2019
1:00 - 3:00 PM
1112 I Street, Suite 200, Sacramento, CA 95814
Call in (415) 604-5516 Room Number: 1212717#**

CSDA Finance Corporation, 1112 I Street, Suite 200, Sacramento, CA 95814
Jo MacKenzie, 1112 I Street, Suite 200, Sacramento, CA 95814
Vincent Ferrante, 1112 I Street, Suite 200, Sacramento, CA 95814
Alex Brandon, 1112 I Street, Suite 200, Sacramento, CA 95814
George Emerson, 245 Moreton Bay Lane #5 Goleta, CA 93117
Paul Hughes, 1275 Meadow Crest Drive, So Lake Tahoe, CA 96150
Matthew McCue, 66575 2nd Street, Desert Hot Springs, CA 92240
Glenn Lazof, 2910 Hilltop Dr. Richmond, CA 94806

**A COPY OF THIS AGENDA MUST BE POSTED AT EACH LOCATION AT LEAST 72 HOURS
PRIOR TO THE SCHEDULED MEETING**

THE FOLLOWING ARE ITEMS OF BUSINESS TO BE TRANSACTED OR DISCUSSED AT THE
REGULAR MEETING OF THE BOARD OF THE CSDA FINANCE CORPORATION ON THIS DAY:

1. CALL TO ORDER/ESTABLISH QUORUM

2. ADJUSTMENTS AND APPROVAL OF AGENDA ACTION

3. PUBLIC COMMENT

The public may address any item on the Agenda by submitting a speaker card to the Executive Assistant prior to or during the time the matter is addressed by the Board. Anyone wishing to speak to the Board on any item within the subject matter jurisdiction of the District and NOT on the Agenda may do so at this time. Please approach the podium and give your name and address for the record. Individual presentations should be limited to three minutes.

4. CONSENT CALENDAR ACTION PAGE 3

Presenter (s) Jo MacKenzie, President; Neil McCormick, CEO

- a. Minutes of the special meeting of February 4, 2019
- b. Receive and file CSDA Finance Corporation financial report through February 28, 2019
 - Budget v. Actuals
 - Balance Sheet

5. 2018 CSDA FINANCE CORPORATION FORM 990 APPROVAL ACTION PAGE 6

Presenter (s) Neil McCormick, CEO; Rick Wood, Finance and Administration Director

Review and approval of CSDA FC completed IRS Form 990 for fiscal year 2018.



6. **CSDA FC MARKETING & CONSULTANTS REPORTS** **INFO/DISCUSSION PAGE 13**
Presenter(s): Neil McCormick, CEO; Cathrine Lemaire, Program Manager; Bill Morton, Lease Purchase Consultant; Saul Rosenbaum, Underwriter; Albert Reyes, Bond Counsel; Rick Brandis, Consultant; Nicki Tallman, Consultant; David McMurchie, Legal Counsel
 Review and discussion of general Finance Corporation marketing, status reports on prospects, and updates on in-process and closed financings.
7. **2019 CSDA FC SCOPE OF WORK UPDATE** **INFO/DISCUSSION PAGE 15**
Presenter(s): Neil McCormick, CEO; Cathrine Lemaire, Program Manager
 Review and progress update of the approved 2019 scope of work reflecting the priorities established by the Board at their November 2018 meeting.
8. **2019 ALLIANCE COOPERATIVE MARKETING UPDATE** **INFO/DISCUSSION PAGE 18**
Presenter(s): Neil McCormick, CEO; Cathrine Lemaire, Program Manager
 Review and progress update of the 2019 Alliance Cooperative Marketing Plan.
9. **2019 ALLIANCE COLLABORATIVE OPPORTUNITIES UPDATE** **INFO/DISCUSSION PAGE 20**
Presenter(s): Neil McCormick, CEO
 Review and progress update related to the Alliance Collaborative Opportunities for 2019.
10. **2019 CSDA FINANCE CORPORATION BOARD MEETINGS** **INFORMATION PAGE 23**
Presenter(s): Neil McCormick, CEO
 Review of the 2019 Board meetings of the CSDA Finance Corporation.
11. **INDIVIDUAL REPORTS/COMMENTS/OTHER BUSINESS**
- | | |
|------------------|-------------|
| a. Board Members | INFORMATION |
| b. Staff | INFORMATION |
| c. Consultants | INFORMATION |
12. **ADJOURNMENT**

UPCOMING 2019 CSDA EVENTS:

SDLA Conference	April 7- 10,2019	San Diego
Special Districts Legislative Days	May 21-22, 2019	Sacramento
GM Leadership Summit	June 23-25, 2019	Newport Beach
SDLA Conference	July 7-10, 2019	Napa
Annual Conference & Exhibitor Showcase	September 25-28, 2019	Anaheim
Board Secretary/Clerk Conference	November 12-14, 2019	Monterey