



CSDA Finance Corporation
Board of Directors Regular Meeting

AGENDA

Thursday, January 17, 2019
1:00 PM to 2:00 PM

CONFERENCE CALL

Call-in: (571) 297-3003 Pin: 603732

CSDA Finance Corporation, 1112 I Street, Suite 200, Sacramento, CA 95814
Jo MacKenzie 1112 I Street, Suite 200, Sacramento, CA 95814
Matthew McCue, 66575 2nd Street, Desert Hot Springs, CA 92240
Alex Brandon 8372 Green Rd. Pinon Hills, CA 92372
George Emerson 245 Moreton Bay Lane #5 Goleta, CA 93117
Vincent Ferrante 21196 Valle San Juan Dr. Salinas, VA 93907

**A COPY OF THIS AGENDA MUST BE POSTED AT EACH LOCATION AT LEAST 72 HOURS
PRIOR TO THE SCHEDULED MEETING**

**THE FOLLOWING ARE ITEMS OF BUSINESS TO BE TRANSACTED OR DISCUSSED AT THE REGULAR
MEETING OF THE BOARD OF THE CSDA FINANCE CORPORATION ON THIS DAY:**

1. CALL TO ORDER/ESTABLISH QUORUM

2. ADJUSTMENTS AND APPROVAL OF AGENDA

ACTION

3. PUBLIC COMMENT

The public may address any item on the Agenda by submitting a speaker card to the Executive Assistant prior to or during the time the matter is addressed by the Board. Anyone wishing to speak to the Board on any item within the subject matter jurisdiction of the District and NOT on the Agenda may do so at this time. Please approach the podium and give your name and address for the record. Individual presentations should be limited to three minutes.

4. CONSENT CALENDAR

ACTION

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Presenter(s): Jo MacKenzie, President; Neil McCormick, CEO

- a. Minutes of the special meeting of December 10, 2018
- b. Receive and file Year-End 2018 Financials.
 - Year-End Budget v. Actuals
 - Year-End Balance Sheet



5. CSDA FC MARKETING & CONSULTANTS REPORTS INFO/DISCUSSION PAGE 6
Presenter(s): Cathrine Lemaire, Program Manager; Bill Morton, Lease Purchase Consultant; Saul Rosenbaum, Underwriter; Albert Reyes, Bond Counsel; Rick Brandis, Consultant; Nicki Tallman, Consultant; David McMurchie, Legal Counsel
 Review and discussion of general Finance Corporation marketing, status reports on prospects, and updates on in-process and closed financings.

6. 2019 CSDA FINANCE CORPORATION SCOPE OF WORK UPDATE INFO/DISCUSSION PAGE 9
Presenter(s): Neil McCormick, CEO; Cathrine Lemaire, Program Manager
 Review and progress update of the approved 2019 scope of work reflecting the priorities established by the Board at their November 2018 meeting.

7. 2019 ALLIANCE COOPERATIVE MARKETING UPDATE INFO/DISCUSSION PAGE 11
Presenter(s): Neil McCormick, CEO; Cathrine Lemaire, Program Manager
 Review and progress update of the 2019 Alliance Cooperative Marketing Plan based on feedback from each respective Partner Board of Directors.

8. 2019 CSDA FINANCE CORPORATION BOARD MEETINGS INFORMATION PAGE 16
Presenter(s): Neil McCormick, CEO
 Review of the 2019 Board meetings of the CSDA Finance Corporation.

9. INDIVIDUAL REPORTS/COMMENTS/OTHER BUSINESS
 - a. Board Members INFORMATION
 - b. Staff INFORMATION
 - c. Consultants INFORMATION

10. ADJOURNMENT

UPCOMING 2019 CSDA EVENTS:

SDRMA Spring Education Day	March 26, 2019	Sacramento
SDLA Conference	April 7- 10,2019	San Diego
Special Districts Legislative Days	May 21-22, 2019	Sacramento
GM Leadership Summit	June 23-25, 2019	Newport Beach
SDLA Conference	July 7-10, 2019	Napa
Annual Conference & Exhibitor Showcase	September 25-28, 2019	Anaheim
Board Secretary/Clerk Conference	November 12-14, 2019	Monterey