



CSDA Finance Corporation
Board of Directors Regular Meeting
AGENDA

Wednesday, November 14, 2018

12:30 PM to 3:00 PM

1112 I Street, Suite 380, Sacramento, CA 95814

Call-in: (571) 297-3003 Pin: 603732

CSDA Finance Corporation, 1112 I Street, Suite 200, Sacramento, CA 95814

Alex Brandon, 4176 Warbler Rd., Phelan, CA 92371

Matt McCue, 66575 2nd Street, Desert Hot Springs, CA 92240

**A COPY OF THIS AGENDA MUST BE POSTED AT EACH LOCATION AT LEAST 72 HOURS
PRIOR TO THE SCHEDULED MEETING**

THE FOLLOWING ARE ITEMS OF BUSINESS TO BE TRANSACTED OR DISCUSSED AT THE REGULAR
MEETING OF THE BOARD OF THE CSDA FINANCE CORPORATION ON THIS DAY:

1. CALL TO ORDER/ESTABLISH QUORUM

2. ADJUSTMENTS AND APPROVAL OF AGENDA

ACTION

3. PUBLIC COMMENT

The public may address any item on the Agenda by submitting a speaker card to the Executive Assistant prior to or during the time the matter is addressed by the Board. Anyone wishing to speak to the Board on any item within the subject matter jurisdiction of the District and NOT on the Agenda may do so at this time. Please approach the podium and give your name and address for the record. Individual presentations should be limited to three minutes.

4. CONSENT CALENDAR

ACTION

Presenter(s): J. MacKenzie, President; N. McCormick, CEO, R. Wood, Finance & Administration Director

a. Minutes of the annual meeting of October 31, 2018

PAGE 3

b. Receive and file the 2018 Financials.

- Budget v Actual (through October 2018)

PAGE 6

- Balance Sheet (through October 2018)

PAGE 7

5. APPROVAL OF FINANCING FOR DESERT RECREATION

ACTION

PAGE 8

DISTRICT: RESOLUTION #2018-06

An action item to provide financing to Desert Recreation District through the approval of resolution #2018-06 and related documents including the site lease, lease agreement, memorandum of lease, assignment agreement, and termination agreement.

Presenter(s): N. McCormick, CEO; A. Reyes, Bond Counsel; D. McMurchie, Legal Counsel; R. Brandis, Consultant; N. Tallman, Consultant



6. 2018 CSDA FINANCE CORPORATION SCOPE OF WORK UPDATE INFO/DISC PAGE 80
Presenter(s): Cathrine Lemaire, Program Manager
 Review and progress update of the approved 2018 Scope of Work reflecting the priorities established by the Board at their November 2017 meeting.

7. 2019 PROPOSED CSDA FINANCE CORPORATION SCOPE OF WORK ACTION PAGE 88
Presenter(s): Neil McCormick, CEO; Cathrine Lemaire, Program Manager
 Development and approval of Scope of Work for 2019 based on Board input and discussion to determine priorities.

8. 2019 PROPOSED ALLIANCE COOPERATIVE MARKETING PLAN ACTION PAGE 90
Presenter(s): Neil McCormick, CEO; Cathrine Lemaire, Program Manager
 Approval of the 2019 Alliance Cooperative Marketing Plan based on feedback from each respective Partner Board of Directors.

9. 2019 PROPOSED ALLIANCE COLLABORATIVE OPPORTUNITIES ACTION PAGE 95
Presenter(s): Neil McCormick, CEO
 Approval of the 2019 Alliance Collaborative Opportunities based on feedback from each respective Partner Board of Directors.

10. 2019 CSDA FINANCE CORPORATION BUDGET APPROVAL ACTION PAGE 98
Presenter(s): N.McCormick, CEO; R. Wood, Finance & Administration Director
 Approval of the draft 2019 CSDA Finance Corporation budget including adjustments necessary based on the approved 2019 Scope of Work.

11. CSDA FC MARKETING & CONSULTANTS REPORTS INFO/DISC PAGE 100
Presenter(s): Cathrine Lemaire, Program Manager; Bill Morton, Lease Purchase Consultant; Saul Rosenbaum, Underwriter; Albert Reyes, Bond Counsel; Rick Brandis, Consultant; Nicki Tallman, Consultant; David McMurchie, Legal Counsel
 Review and discussion of general Finance Corporation marketing, status reports on prospects, and updates on in-process and closed financings.

12. 2019 CSDA FINANCE CORPORATION BOARD MEETINGS INFORMATION PAGE 103
Presenter(s): Neil McCormick, CEO
 Review of the 2019 Board meetings of the CSDA Finance Corporation.

13. INDIVIDUAL REPORTS/COMMENTS/OTHER BUSINESS
 - a. Board Members INFORMATION
 - b. Staff INFORMATION
 - c. Consultants INFORMATION

14. ADJOURNMENT