





6. CSDA FINANCE CORPORATION PROGRAM & POLICY OVERVIEW INFORMATION PAGE 17  
*Presenter(s): Neil McCormick, CEO*  
 Review of the CSDA Finance Corporation programs, policies, and bylaws.
7. CSDA FC MARKETING & CONSULTANTS REPORTS INFO/DISCUSSION PAGE 36  
*Presenter(s): Cathrine Lemaire, Program Manager; Bill Morton, Lease Purchase Consultant; Saul Rosenbaum, Underwriter; Albert Reyes, Bond Counsel; Rick Brandis, Consultant; Nicki Tallman, Consultant; David McMurchie, Legal Counsel*  
 Review and discussion of general Finance Corporation marketing, status reports on prospects, and updates on in-process and closed financings.
8. 2017 CSDA FINANCE CORPORATION SCOPE OF WORK UPDATE INFO/DISCUSSION PAGE 40  
*Presenter(s): Neil McCormick, CEO; Cathrine Lemaire, Program Manager*  
 Review and progress update of the approved 2017 scope of work reflecting the priorities established by the Board at their November 2016 meeting.
9. 2017 ALLIANCE COOPERATIVE MARKETING UPDATE INFO/DISCUSSION PAGE 42  
*Presenter(s): Neil McCormick, CEO; Cathrine Lemaire, Program Manager*  
 Review and progress update of the 2017 Alliance Cooperative Marketing Plan based on feedback from each respective Partner Board of Directors.
10. 2017 ALLIANCE COLLABORATIVE OPPORTUNITIES UPDATE INFO/DISCUSSION PAGE 48  
*Presenter(s): Neil McCormick, CEO; Cathrine Lemaire, Program Manager*  
 Review and progress update related to the 2017 Alliance Collaborative Opportunities for 2017.
11. 2017 CSDA FINANCE CORPORATION BOARD MEETINGS INFORMATION PAGE 52  
*Presenter(s): Neil McCormick, CEO*  
 Review of the 2017 Board meetings of the CSDA Finance Corporation.
12. INDIVIDUAL REPORTS/COMMENTS/OTHER BUSINESS  
 a. Board Members INFORMATION  
 b. Staff INFORMATION  
 c. Consultants INFORMATION
13. ADJOURNMENT

**UPCOMING EVENTS:**

SDLA Conference	February 26-March 1, 2017	La Jolla
SDRMA Safety/Clims Education Day	March 28, 2017	Sacramento
SDLA Conference	April 23-26, 2017	San Luis Obispo
Special Districts Legislative Days	May 16-17, 2017	Sacramento
GM Leadership Summit	June 25-27, 2017	Newport Beach
SDLA Conference	July 9-12, 2017	Napa Valley
Annual Conference & Exhibitor Showcase	September 25-28, 2017	Monterey
Board Secretary/Clerk Conference	October 22-24, 2017	Anaheim