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| 5. | <u>CSDA FC MARKETING & CONSULTANTS REPORTS</u>
<i>Presenter(s): C. Lemaire, Program Manager; B. Morton, Lease Purchase Consultant; S. Rosenbaum, Underwriter; J. Libunao, Trustee; A. Reyes, Bond Counsel; R. Brandis, Consultant; D. McMurchie, Legal Counsel</i>
Review and discussion of general Finance Corporation marketing, status reports on prospects and updates on in-process and closed financings. | DISCUSSION | PAGE 9 |
| 6. | <u>BOARD VACANCY APPOINTMENTS</u>
<i>Presenter(s): J. MacKenzie, President</i>
Discuss potential candidates and recommend up to two appointments to fill current and expected vacancies on the CSDA Finance Corporation Board of Directors. | ACTION | PAGE 14 |
| 7. | <u>2016 CSDA FINANCE CORPORATION SCOPE OF WORK UPDATE</u>
<i>Presenter(s): N. McCormick, CEO; C. Lemaire, Program Manager</i>
Review and progress update of the approved 2016 scope of work reflecting the priorities established by the Board at their November 2015 meeting. | INFO/DISCUSSION | PAGE 34 |
| 8. | <u>2017 PROPOSED FINANCE CORPORATION SCOPE OF WORK</u>
<i>Presenter(s): N. McCormick, CEO; C. Lemaire, Program Manager</i>
Development and approval of scope of work for 2017 based on Board input and discussion to determine priorities. | ACTION | PAGE 37 |
| 9. | <u>2017 PROPOSED ALLIANCE COOPERATIVE MARKETING PLAN</u>
<i>Presenter(s): N. McCormick, CEO; C. Lemaire, Program Manager</i>
Approval of the 2017 Alliance Cooperative Marketing Plan based on feedback from each respective Partner Board of Directors. | ACTION | PAGE 39 |
| 10. | <u>2017 PROPOSED ALLIANCE COLLABORATIVE OPPORTUNITIES</u>
<i>Presenter(s): N. McCormick, CEO</i>
Approval of the 2017 Alliance Collaborative Opportunities based on feedback from each respective Partner Board of Directors. | ACTION | PAGE 44 |
| 11. | <u>2017 CSDA FINANCE CORPORATION BUDGET APPROVAL</u>
<i>Presenter(s): N. McCormick, CEO; R. Wood, Finance & Administration Director</i>
Consider approval of the draft 2017 CSDA Finance Corporation budget including adjustments necessary based on the approved 2017 scope of work. | ACTION | PAGE 47 |
| 12. | <u>2017 CSDA FINANCE CORPORATION BOARD MEETINGS</u>
<i>Presenter(s): N. McCormick, CEO</i>
Review of the 2017 Board meetings of the CSDA Finance Corporation. | INFORMATION | PAGE 49 |
| 13. | <u>INDIVIDUAL REPORTS/COMMENTS/OTHER BUSINESS</u> | | |
| | a. Board Members | INFORMATION | |
| | b. Staff | INFORMATION | |
| | c. Consultants | INFORMATION | |
| 14. | <u>ADJOURNMENT</u> | | |

UPCOMING EVENTS:

Board Sec/Clerk Conference November 14-16, 2016