





Review and discussion of general Finance Corporation marketing, status reports on prospects and updates on in-process and closed financings.

6. 2015 FINANCE CORPORATION SCOPE OF WORK UPDATE INFO/DISCUSSION PAGE 14  
*Presenter(s): N. McCormick, CEO; C. Lemaire, Program Manager*  
 Review and progress update of the approved 2015 scope of work reflecting the priorities established by the Board at their November 2014 meeting.
7. 2016 PROPOSED FINANCE CORPORATION SCOPE OF WORK ACTION PAGE 16  
*Presenter(s): N. McCormick, CEO; C. Lemaire, Program Manager*  
 Development and approval of scope of work for 2016 based on Board input and discussion to determine priorities.
8. 2015 ALLIANCE COOPERATIVE MARKETING UPDATE INFO/DISCUSSION PAGE 18  
*Presenter(s): N. McCormick, CEO; C. Lemaire, Program Manager*  
 Review and update related to the approved Alliance marketing activities for 2015.
9. 2016 PROPOSED ALLIANCE COOPERATIVE MARKETING PLAN ACTION PAGE 21  
*Presenter(s): N. McCormick, CEO; C. Lemaire, Program Manager*  
 Approval of the 2016 Alliance Cooperative Marketing Plan based on feedback from each respective Partner Board of Directors.
10. 2015 ALLIANCE COLLABORATIVE OPPORTUNITIES UPDATE INFO/DISCUSSION PAGE 27  
*Presenter(s): N. McCormick, CEO*  
 Review and update related to the approved Alliance collaborative opportunities for 2015.
11. 2016 PROPOSED ALLIANCE COLLABORATIVE OPPORTUNITIES ACTION PAGE 30  
*Presenter(s): N. McCormick, CEO*  
 Approval of the 2016 Alliance Collaborative Opportunities based on feedback from each respective Partner Board of Directors.
12. 2016 CSDA FINANCE CORPORATION BUDGET APPROVAL ACTION PAGE 33  
*Presenter(s): N. McCormick, CEO; R. Wood, Finance & Administration Director*  
 Consider approval of the draft 2016 CSDA Finance Corporation budget including adjustments necessary based on the approved 2016 scope of work.
13. BRANDIS TALLMAN AGREEMENT AMENDMENT ACTION PAGE 35  
*Presenter(s): N. McCormick, CEO; C. Lemaire, Program Manager*  
 Consider approval of the amended Brandis Tallman agreement for counterparty transactions.
14. 2016 CSDA FINANCE CORPORATION BOARD MEETINGS INFORMATION PAGE 41  
*Presenter(s): N. McCormick, CEO*  
 Review of the 2016 Board meetings of the CSDA Finance Corporation.
15. INDIVIDUAL REPORTS/COMMENTS/OTHER BUSINESS
  - a. Board Members INFORMATION
  - b. Staff INFORMATION
  - c. Consultants INFORMATION
16. ADJOURNMENT



**UPCOMING EVENTS:**

SDLA Conference  
SDRMA Education Day  
Legislative Days  
GM Summit  
SDLA Conference  
CSDA Annual Conference  
Board Sec/Clerk Conference

January 24-27, 2016  
March 29, 2016  
May 17-18, 2016  
June 12-14, 2016  
July 10-13, 2016  
October 10-13, 2016  
November 14-16, 2016

Embassy Suites La Quinta  
Newport Beach Marriott Hotel & Spa  
Sacramento Convention Center  
Resort at Squaw Creek  
Embassy Suites Napa Valley  
Sheraton San Diego Hotel & Marina  
Monterey Bay Seaside Embassy Suites