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IBM Corp.

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**Nicholas E. Siroscopy**

Ford Land

**David Arwady**

Trammell Crow Co.

**Marilyn Wilbarger**

Grubb & Ellis Co.

**Chapter Administrator**

**Paula Arwady**

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**President's Message**



On April 1, 2006, a new chapter board of directors will start a new one-year term.

By mid-March you will receive a ballot to vote for the proposed board. You may vote either for the proposed nominations or you can insert a name and the position for which you are nominating this person. I urge you to vote and support your chapter.

**Future planning**

Recently Joanne Sisson and I attended two days of intensive workshops sponsored by CoreNet Global in Atlanta. This forum concentrated on chapter leadership and best practices. A task force was created by Jeff Elie, chairman of CoreNet Global, to review operational issues raised by many local chapters and to develop a "Chapter Charter". I found this forum very beneficial, especially the breakout sessions of peer-to-peer discussions involving various chapters.

A summary of these discussions is being compiled, and will be passed to the CoreNet Global board, the task force and the participants in this forum. The Chapter Charter is intended to define the relationship between the

members, chapters, the global board and the service organization in Atlanta. It will address questions including who will be the main contact with our membership: the chapters, the global board or the Atlanta service organization? How will the trends driving the organization's future influence the chapters' relationship with global and their impact on the educational programs, member classifications, recruitment and the future growth of the chapters?

**The chapter's role**

There are conflicting opinions on these issues, especially in defining the chapters' role and how and if the chapters represent their members. Striking a balanced approach between the chapter and global role is critical to the chapters' growth and survival.

Smaller and geographically spread out chapters may find it difficult to operate as semi-autonomous units. Larger chapters, on the other hand, will continue their autonomy and semi-independence from global. Your opinion is important. Feel free to send me your thoughts via email: fbrifat@hedev.com or call me at 248.262.1835.

**Thank you**

As I near the end of my term on April 1, I would like to thank the Michigan Chapter members for your support to

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**Nedderman,  
Ilitch win  
2006 awards**

The Michigan Chapter of CoreNet Global congratulates Carl Nedderman, global director of real estate for Whirlpool Corporation, on being selected as the Corporate Real Estate Executive of the Year, and Ilitch Holdings, Inc./Olympia Development, LLC, on being named Real Estate Owner/Developer of the Year.

Corporate Real Estate Executive of the Year: Carl Nedderman, Whirlpool Corp.

The Corporate Real Estate Executive of the Year award is presented to an individual who has made a considerable contribution to his or her company and community. In addition to

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**COMING EVENTS:**

LEEDS presentation/Lions training facility • March 23

Synergy • April 26  
Breslin Center • East Lansing

Awards Gala • May 11  
Ritz Carlton • Dearborn

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## Michigan Awards Gala is May 11

The board of the Michigan Chapter of CoreNet Global wishes to invite you to the 4th Annual CoreNet Michigan Awards Gala scheduled for Thurs., May 11, 2006, at the Ritz Carlton Hotel in Dearborn. Please join us in honoring our *Real Estate Owner/Developer of the Year* and the *Corporate Real Estate Executive of the Year* (read about the winners on pg. 1 and below)

The gala has been recognized as the premier networking event of the year for real estate professionals. We are honored to have Mary

Kramer, publisher of *Crain's Detroit Business*, act as master of ceremonies for the event.

Profits from the gala will again be donated to the Detroit Riverfront Conservancy (read more at right).

The gala is expected to draw at least 300 people,

most of whom represent the corporate and commercial real estate community in Michigan.

Sponsorship opportunities for this event are still available at various levels, each affording different benefits. Please contact Kathy Banicki for details at 248.588.6200 or [kbanicki@tectest.com](mailto:kbanicki@tectest.com).

*Sponsor the gala!*  
Opportunities begin at \$1,000

Contact Kathy Banicki  
248.588.6200 or [kbanicki@tectest.com](mailto:kbanicki@tectest.com)

## Nedderman, Illitch Holdings win 2006 awards

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Carl Nedderman

his responsibility for Whirlpool Corporation's global portfolio consisting of 51.3 million square feet and 433 locations, Carl is also vice president of Harbor Shores Community Redevelopment LLC, a 500-acre local community waterfront development initiative which will significantly increase the local tax base, create jobs and give the area a facelift, making Benton Harbor a better place to live and attract talent.

Recent recipients of this award include Mathew Cullen of General Motors, David DenBaas of Comerica, Inc. and Sean McCourt of Ford Land.

### *Real Estate Owner/Developer of the Year: Illitch Holdings*

The Real Estate Owner/Developer of the Year award is presented to an individual or company that has made a significant impact on the community. Ilitch Holdings, with its renovation of the Fox Theatre, moving its corporate offices to Detroit and building Hockeytown Cafe, Comerica Park, and City Theatre, has contributed tremendously to the development of downtown. Lifelong Detroiters, the Ilitches have remained committed to investing in Detroit and doing business here.

Previous recipients of this award are Michael Kojaian, Ford Motor Company and Compuware Corporation.

Both awards will be presented during the 4th Annual CoreNet Michigan Awards Gala which is scheduled for Thurs., May 11, at the Ritz Carlton Hotel in Dearborn.



*Illitch Holdings' Fox Theatre in Detroit*

## \$10,000 donated to Riverfront Conservancy

CoreNet Global Michigan Chapter donated \$10,000 to the Detroit Riverfront Conservancy, funds generated by the 2005 CoreNet Global Michigan Awards Gala.

The Michigan Chapter's Fred Rifat (*below right*) presented the donation to DRC's Matt Cullen (*below left*) and Faye Alexander Nelson (*below center*) at the Jan. 12th CoreNet Global Michigan Chapter Annual Economic Forecast.



## Chapter events

### Economic forecast

More than 350 people enjoyed January's forecast featuring Carl Tannenbaum, chief economist, LaSalle Bank, who gave his perspective on economic changes impacting business, financial markets and Michigan.

### Bloomfield Park

Developer Craig Schubiner of the Harbor Companies presented his plans for Bloomfield Park, a live-work-play community in Pontiac bordering Bloomfield Hills, at the February meeting.

## New members

### James Dobleske

Senior Vice President  
Jones Lang LaSalle  
james.dobleske@am.jll.com  
313.961.6650

### William W. Trombley

Director,  
Clayco  
trombleyw@claycorp.com  
734.462.1041

### Candace Butler

Manager, Economic Development  
General Motors Corporation  
candace.j.butler@gm.com  
313.665.6598

### Leanne Bowen

Project Manager  
Jones Lang LaSalle  
leanne.bowen@am.jll.com  
313.961.6650

### Michael G. Kalil

Chief Operating Officer  
Farbman Group  
Penegor@Farbman.com  
248.353.0501

### Ray De Winkle

Vice President  
The Right Place Program  
dewinkler@rightplace.org  
616.458.3768

### Steve Ramsthal

Vice President of Operations  
Auto Club Group – AAA  
sdransthal@aaamichigan.com  
248.692.0328

### Leslie Wendel

Corp. Real Estate Manager  
Daimler Chrysler  
law52@daimlerchrysler.com  
248.576.8523

## New Orleans DDA chief and MSU's Izzo in Synergy lineup

The Michigan Chapter of CoreNet Global is an active steering committee participant for the Synergy Conference scheduled for April 26 at the Breslin Center in East Lansing.

This all-day, statewide conference for commercial real estate professionals from both the private and public sector features engaging guest speakers, lively panel discussions and informative breakout sessions with wide-ranging topics. Last year was a sellout. The theme of the 2006 Synergy Conference will be "Rebuilding". Speakers include Kurt Weigle, director of the downtown development for New Orleans, Jack DeBoer, a nationally known expert in commercial real estate and Tom Izzo, coach of the Michigan State University Spartan basketball team. Breakout sessions include "Doing Business with Corporate Real Estate Executives" presented by CoreNet Michigan panel; and sessions with Mike Lipsey.

Discounted and FREE registration!

As a Synergy Conference steering committee member, the Michigan Chapter offers its members two key benefits. First, the registration fee for any CoreNet Global member who signs up during a monthly meeting will be \$150 versus the standard \$190 fee. You must provide a business card, check or credit card information and complete the registration form at the monthly meeting to be eligible for this discount. Second, a drawing will be held among the Synergy registrants at each monthly program for one lucky CoreNet Global member to attend FREE. If there are over 10 registrants at a monthly meeting, names will be drawn for two free registrations. The registration forms are available at the monthly meeting registration table.

## Tour Lions' training facility

See the most beautiful, state-of-the-art training facility in the NFL in CoreNet Global's March 23 program, held jointly with CREW-Detroit. This is a rare opportunity to visit behind the scenes – the press rooms, locker room, indoor & outdoor fields and eat in the Lion's Café.

Roger Gaudette of Ford Land and Chris Beck of Gensler will present on the process followed to obtain LEEDS Silver Certification for this facility.

**Location:** Lion's Training Facility, 222 Republic Drive, Allen Park

**Time:** 11:45 a.m.-registration; noon-LEEDS program; 1 p.m.-tour facility; 1:30 p.m.-buffet lunch and networking

**Cost:** \$55-members; \$75 for guests. Open to members only; if limit of 50 CREW members and 50 CoreNet Global members hasn't been reached by March 15. Non-member registrations accepted but not processed until then; those nonmembers accepted will be notified.

Continuing education credits offered locally

## Chapter Learning Program debuts April 6

Please mark your calendars for April 6, the date of our first chapter learning event of the year.

In cooperation with CoreNet Global, we are planning a series of CoRE Curriculum educational events this year. For the April 6 session, we are firming up plans to bring in John

Studebaker of Studebaker Energy to deliver a course entitled "Utilities: An Overlooked Source of Lower Occupancy Costs"

We are tentatively planning a session that would go from 8 a.m. until 11 a.m. or 12 noon at AAA in Dearborn. We are also looking into delivering a

webcast of the event for those who cannot make it to Dearborn. For a full description of the course, see the CoreNet Global website under the "Learning" tab.

In addition to providing this as a benefit to existing members, we are using the CoRE Curriculum programs

to attract new members, so please feel free to promote this among any of your colleagues who may be interested in this timely topic.

Please watch your e-mail for a more formal announcement, but in the meantime, again, mark your calendars for April 6!

## President's Message

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the chapter and continued interest in attending the chapter's monthly events.

Our chapter is facing challenges in recruiting and sustaining membership primarily due to Michigan's weak economy and cutbacks by many of our larger end users. On the positive side, we have developed strong, exciting and multifaceted programs and have improved communications with our members and the media, thanks to the hard work of committee chairs, committee members and our board. Likewise, our annual gala and golf outing have become extremely popular and great networking events.

Finally, I would like to thank our sponsors. Without them we could not bring you many of the programs and events.

Fred Rifat  
Michigan Chapter President

## Holiday social at Palazzo di Bocce • Dec. 7



*Left: Rob Peterson rolls a bocce ball as Veronica Shepard, Todd Pardon and Carey Suhan watch*



*Right: Tysen McCarthy, Todd Pardon, Levi Smith and Barbara Smith*

## Join a committee!

### Communications Committee:

Rob Peterson, General Motors Corporation,  
313.655.6617 or robert.j.peterson@gm.com

### Education Committee

Steve Opper, Wieland-Davco Corp.  
517.372.8650 or steve.opper@wieland-davco.com

### Gala

Kathy Banicki, Testing Engineers & Consultants  
248.588.6200 or kbanicki@tectest.com

### Golf

David DenBaas, Comerica  
248.371.6888 or dsdenbass@comerica.com

### Membership

James Dingeman, CB Richard Ellis  
248.351.2003 or jamie.dingeman@cbre.com

### Programs

John Erb, DTE  
313.235.8321 or erbj@dteenergy.com

## Upcoming events

Lions training facility/LEEDS presentation • March 23 • 11:45 am - 1:45 pm

The Detroit Lions Training facility is the site of a joint meeting with CREW Detroit including a presentation by on the process followed to gain LEEDS accreditation for the building, as well as a tour and lunch in the Lion's own café. This meeting will be limited to 50 attendees from each organization, and will be offered to members first, so sign up quickly!

**Sponsored by**

**Gensler**

Synergy • April 26 • 7:30 am - 5 pm

This all-day state-wide conference for private and public sector commercial real estate professionals will be the monthly meeting for CoreNet on April 26 at the Breslin Center in East Lansing. **Learn how to attend at a discounted price or free on page 3!**

## 2006 program schedule

DATE	TOPIC	LOCATION	TIME	SPONSOR
March 23	Detroit Lions Practice Facility tour/LEEDS presentation – joint meeting with CREW	Lion's Practice Facility, Allen Park	11:45 am - 1:45 pm	Gensler
April 6	Chapter Learning Program	AAA Dearborn	8 am - 11 am	
April 26	Synergy Conference	Breslin Center, East Lansing	7:30 am - 5 pm	various
May 11	CoreNet Global Michigan Awards Gala	Ritz-Carlton, Dearborn	6:30 - 11 pm	various
June 8	TBD			
July 17	Annual CoreNet Global Michigan Golf Outing	Oakhurst Golf & Country Club, Clarkston	9 am - 6 pm	various

*To register, contact Paula Arwady at paarwady@aol.com or 248.377.0833 (fax)*