

***How did you first get involved with CoreNet?***

That's an easy one, I remember exactly where I was, and who the trusted friend was, who told me CoreNet was an organization I absolutely needed to look into. Best professional advice I ever received (over 15 years ago) and tremendously thankful to that trusted friend to this day!

***What's your first memory related to CoreNet ?***

Again, a very easy one. I was at my first, or one of my very first Chapter Events , and engaged in a conversation with Ron Zappile, UTC about their Global Real Estate Portfolio. I was amazed at the breadth and scope of their Global Real Estate footprint and asked Ron how he managed to transition so quickly and smoothly into his new role as CRE lead at UTC. He smiled and said to look around at all the other Chapter members at the Event, and proceeded to tell me he had learned so much of what he needed to know from them. Needless to say I was immediately hooked on CoreNet, and to this day Ron is not only a person I admire tremendously, he's also a wonderful friend I'm honored to know, and also someone I consider to be one of my most valued mentors in my career, both professionally and personally.

***What has surprised you most by being a member and also in your various roles?***

Interesting question. I think it's maybe not a "surprise" answer, but rather an "unexpected reward" answer. I've gone from being a new member, to a Board Member, Chapter Chair, Program Chair, Executive Committee Member, Advisor and everything between, and yet the most rewarding thing is neither of those, rather it's that immediate conversation with a younger or newer member, a peer, or someone you value as a mentor and friend, where that conversation adds value in a way that will benefit all involved and serve as a platform for paying it forward in the years to come.

***What do you find most challenging about CoreNet?***

I smile at that one. The greatest challenge is actually the greatest opportunity and frankly, the most fun thing to pursue. And that's to take the lead of CoreNet Global's Mission and Goals of pursuing CRE excellence in everything we do. It's that one specific goal that drives us to our highest heights, and the one we use as our measuring stick when we tackle challenges such as Covid and the Economy as we do today.

***What do you wish other people knew about CoreNet?***

That there's a wonderful intertwining of all our volunteer committees that shape our approach to creating an exceptional learning and networking CRE experience for all End Users and Service Providers alike. Our hallmark as a Chapter is making that educational/ learning, networking experience seamless in the pursuit of excellent collaborative CRE results and world class relationships that can tackle and be ahead of any challenges in the future.

***Tell us about some of the people you've met while working on CoreNet.***

Where do you want me to start? I could never begin to do justice with that answer as no organization has had the profound impact on me that CoreNet has. That said, I have amazing friends and relationships at CoreNet Global in Atlanta, Chapters around the Globe, and of course, so, so many terrific ones here in CT/ Westchester.

***Who has influenced your decision to work with CoreNet?***

Ah, I'll be sneaky and add a few names in of people who have been influential in aspiring my passion for our Chapter, that could have been highlighted above. First, there's an amazing tightness and friendship between the former and current Presidents of the Chapter, Pete Olson (my mentor!), Scott Kosswig, Mark Nisbett, Scott Tibbo, and Becky Nolan. And before us there were co-chairs, Karen Odlum and Maureen Fahey, who while we don't see them as much as before, they are forever valued friends. And of course there are dozens and dozens of others that have served as great inspiration to me, too many to name, but you all know who you are!

***What might we be surprised to know about you?***

I'm from the Boston area and Patti's from Brooklyn, but we love Connecticut!

***What would you tell someone who is thinking about joining a local CoreNet Chapter?***

I'd tell them to take their own personal deep dive into what they see the core mission of the Chapter is, evaluate how it can add value to their career, and once they commit to becoming a member, learn, build relationships and get involved.

***What do you think will change about our chapter over the next five years?***

The fun answer to that is while there's a high level of disruption and change occurring pretty much everywhere right now, our Chapter Leadership has historically fostered a culture of adaptability and innovation in meeting the tenets of our core mission. I believe the Chapter is stronger today than it was pre-Covid (it was already very strong!) and with the addition of so many new young leaders and New Members mixed in with our amazing roster of existing members, the next five years will yield exceptional value to all our Members.

***What sorts of trends do you see with CoreNet and in the industry?***

I think the trends will be very interesting. If you look at the membership roster of our Chapter you'll find a wide spectrum of disciplines that will drive these CRE Industry trends. Given that, the real answer to your question lies within the amazing collective knowledge of our Membership, and our terrific Program Committee that will find excellent ways to explore it!

***What do you do when you aren't working or volunteering with CoreNet?***

A very timely question, as I'm retiring! I have a multitude of interests, including collecting many things and researching them, trying to make my yard look like a Nursery (good luck there!), and having many, many friendships, of which my many valued CoreNet friends are at the very top of the list. On a personal level, our 16 1/2 year old Dog Sammy has made it to retirement as well, and all our kids, spouses and grandkids live in the DC/ MD area, where I'm sure we'll be spending a good amount of time. And many of you know Patti. She's my better 95%, much younger than me and not retiring yet, and thus would like you to know that cooking dinner will soon be added to my hobby list!

***What else can you tell us about your experience with CoreNet?***

My experience at CoreNet has been the most rewarding career and personal choice I've ever made.

Be well everybody, it's an honor and a privilege to know you all!