

# AGM 2016

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# CoreNet Global Canadian Chapter Annual General Meeting

Webinar Presentation  
September 21, 2016

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## Call To Order



## Agenda

1. President's Remarks (audio only)
2. Committee Reports
3. Treasurer's Report
4. Approval of the Proposed Slate of Directors
5. Questions
6. Adjournment

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## President's Remarks

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# Committee Reports



## Education Committee

- The Committee held an MCR information breakfast for anyone interested in learning about the designation at the offices of Gensler in February
- Three MCR courses were held in Toronto and one in Montreal. An MCR Capstone is planned for 2017
- The Committee has plans to expand delivery of MCR courses to Calgary and Vancouver in 2017



# Professional Development Committee

- Technology and its Impact on Real Estate and the Business  
- 2 programs
- Local Projects and Areas of Local Interest - 3 programs
- Real Estate as a leader in Business Transformation  
- 1 program
- Events were well attended and participant feedback has been favourable. The Committee is already working on event dates and programming for 2017. Watch our website for more details.



## Sponsorship Committee

- Sponsorship revenue from our annual corporate sponsors continues to support the Canadian Chapter in delivering quality programming, events and education to all members.
- Sponsorship benefits have been evaluated and revised to ensure all sponsors receive maximum value for their contributions.
- Hosted the second annual corporate sponsorship lunch and will continue to schedule this forum on an annual basis.





## Membership Committee

- Canadian Chapter consistently ranks in the top 10 chapters in the world. We are currently the 7<sup>th</sup> largest of 46 chapters.
- Retention from January - March. Committee reaches out to members, remind them of the value and encourages them to renew
- Contact campaign happens from April - September. Focuses on committee volunteers contacting members for their feedback, room for improvement, and successes
- Recruitment campaign takes place from October - December. Focuses on contacting non-members and providing them the benefits of membership.



## Young Leaders Committee

- Committee successfully rolled out a breakfast education event with a panel of experts on career success with Mentor Partnership
- Committee and Sub-Committee Mentorship is in the final stages of launching its first ever Mentorship Program that will commence October through April
- Successfully co-hosted an industry social IFMA / CoreNet event to expand the awareness for CoreNet with other like organizations

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# Treasurer's Report

**Michael Miceli**  
**President Elect**



# Treasurer's Report

**Treasurer:** Michael Miceli (Manulife Real Estate)

- Audited financial statements downloadable from website
- Budget & audit process
- Investment strategy
- Strong reserve – equivalent to six months operating budget
- Process improvements and tighter controls contributing to greater fiscal stewardship

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# Nominating Report

  

## Jon Dawson

### Corporate Secretary



# Nominations

**Nominations Chair:** Jon Dawson (TD Financial Group)

- Nominations Committee Formed
- Call for Nominations – June 8<sup>th</sup>
- Deadline for Nominations – June 26<sup>th</sup>
- Candidate Interviews – July
- Recommendations presented to Leadership Council on August 10<sup>th</sup>



# Nominations

## Stepping down from the Leadership Council:

- **Karen Bayerle**, ATB Financial
- **Jon Dawson**, TD Financial Group
- **Barb Pohner**, Sirren Inc.
- **Kelly Stobbe**, Infrastructure Interior Design

Thank you for your years of service to  
CoreNet Global Canadian Chapter!



## Nominations

- **Christina Beja**, Infrastructure Ontario
- **Didhiti Bhoumik**, Toronto Office of McCarthy Tétrault
- **Louise Daignault**, TD Bank Group
- **Michael Greidanus**, Brookfield Global Integrated Solutions
- **Kevin Wright**, Herman Miller





# Nominations

**Completing the 3rd year of a 3 year term:**

- **Curtis Kjinserdahl** of Infrastructure Ontario
- **Michael Miceli**, Manulife Real Estate
- **Sholem Prasow**, Insight Management
- **Sharon Russell-Snowden**, Camino Systems



# Nominations

## Completing the 2<sup>nd</sup> year of a 3 year term:

- **Sheila Cunningham**, Rogers Communications Inc.
- **Roberta Diachok**, RCG MHPM Project Managers Inc.
- **Luc Dupont**, MAPAQ
- **Hubert Lauzon**, Desjardins Group, Real Estate Services
- **Kira Sheppard**, Canadian Tire Real Estate Limited
- **Jeff Sinsofsky**, Oxford Properties Group
- **Craig Trenholm**, Cushman & Wakefield
- **Tina Wolf**, The HON Company



## Nominations

- As of today, **Tim Peters** will be stepping down as President of the Chapter. Thank you Tim!
- Welcome **Michael Miceli**, Manulife Financial, our new Chapter President. Congratulations Michael!



# Nominations

## MOTION

- To approve the slate of directors for the 2016/2017 Leadership Council

**SECONDED**

**APPROVED**

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# QUESTIONS?

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# CLOSING REMARKS

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- The 5th Annual REMmy Awards Gala is scheduled for November 17<sup>th</sup> at Arcadian Court
- Ticket sales will be opening soon
- Reminder that we will continue to accept award submissions up until September 26<sup>th</sup>
- Information about the REMmy Awards can be found on our website

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# ADJOURNMENT