



COLORADO CHAPTER
YOUNG LEADERS



Join the dynamic
**leading network of
real estate professionals**
who create strategic value
for their enterprises.

YOUNG



LEADERS

AN INTRODUCTION

○ WHAT IS CORENET GLOBAL?

CoreNet Global is the preeminent organization for Real Estate and Workplace professionals worldwide. As the leading professional association for the corporate real estate industry, we represent 6,500 members based in 45 chapters in major cities globally.

WHO'S INVOLVED?

We are the only association to convene the entire industry across the supply and demand sides, including the corporate occupier or end user, outsourced service partner and economic development sectors.

OUR MISSION

The CoreNet Global mission is to serve as a dynamic, fully developed network of **professionals who create strategic value for their enterprises.**

○ WHO ARE THE YOUNG LEADERS... (AND WHY GET INVOLVED?)

The Young Leaders committee is comprised of corporate real estate and workplace executives from various industries including banking, legal, media, insurance, real estate brokerage, engineering, architecture and project management.

Our mission is to **enhance educational growth and networking opportunities** for real estate professionals 35 years of age and under. We are dedicated to developing and cultivating relationships with peers, as well as senior professionals to support career development.

Through various educational workshops, luncheons, networking events and mentorship programs, our members will gain the tools necessary to advance their career in real estate to the next level.

○ YL EXCLUSIVE OPPORTUNITIES

- ACCESS. Meet and work with the upper echelon of Corporate Real Estate experts.
- INSIGHT. Find out the current trends in corporate real estate – and bring them back to your organization.
- LEADERSHIP. Chair events, coordinate programs, present new ideas and innovations
- SUPPORT. Develop mentorship with a senior industry leader.
- CONNECT. Interact with the most successful corporate real estate and workplace professionals from all sectors of the industry to broaden your knowledge of careers in corporate real estate
- KNOWLEDGE. Learn your local market through site tours and events.
- LEARN. Enhance your critical knowledge through in-depth education and knowledge sharing programs.
- GROW. Members grow both personally and professionally through various awards programs, best practice discussions and events at the local and global levels.
- BELONG. By bringing together the entire spectrum of the corporate real estate industry, members focus on new trends and topics through communities and special interest groups.

BENEFITS & FEES

Within each corporate real estate role, certain other benefits will arise through active involvement:

END USER

- Develop relationships with Corporate Real Estate End Users who face the same challenges you do
- Meet service providers and better understand industry offerings

SERVICE PROVIDER

- Develop relationships with Corporate Real Estate End Users and learn the challenges they face
- Develop partnerships with service providers in the market

ECONOMIC DEVELOPMENT

- Develop relationships with Corporate Real Estate End Users and service providers who are interested in expanding their portfolios
- Understand trends in the market

IN TRANSITION


- Develop relationships with Corporate Real Estate End Users and Service Providers who may have exciting career opportunities
- Bolster your skill set and market understanding to make you more competitive

MEMBERSHIP RATES & APPLICATION

*Refer to the [Membership Application online](#) for most current rates and membership conditions.

Please direct membership inquiries to:

CoreNet Global | 133 Peachtree Street NE, Suite 3000, Atlanta, GA 30303 | 404.589.3200 | membership@corenetglobal.org



Jenny West, CoreNet Young Leader Chair, jenny_west@gensler.com
Josh Gould, CoreNet Denver Chapter President, josh.gould@rnl.com

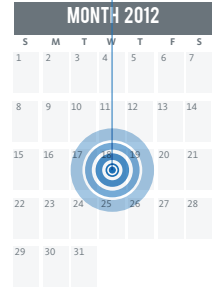
PARTICIPATE

Larry King, Membership Chair, l.king@interiorarchitects.com
Pauline Bargell, Membership Officer, pbargell@steelcase.com

BECOME A YOUNG LEADER

Candi Barrow, Chapter Administrator, c.b.events@q.com

SPONSOR AN EVENT



YL Monthly meetings occur on the 3rd Wednesday of each month, with exceptions to quarterly Denver Chapter Learning events, noted in gray below.

- The Denver Chapter announces its first annual **young leaders program calendar for 2012**. Each month focuses its agenda to align with alternating professional development categories.

Connect. Learn. Grow. Belong.



2012

18 JANUARY	Toast to the New Year! Kick off the year with a casual happy hour and candid discussion of the years' events to come with a special guest from Toastmaster's.	VESTA Commercial Interiors
15 FEBRUARY	StrengthsFinder 2.0 What are your top 5 leadership talents? Find out how your natural skills are built to lead from a special guest from Gallup and the book by Tom Rath.	Newmark Knight Frank Frederick Ross
22 MARCH	Denver Chapter Learning Event This evening event begins with an exclusive CRE only roundtable, followed by the Chapter Learning Event.	CBRE, Construction, BOX, Great-West, etc.
18 APRIL	Speed Mentoring Meet Denver's most successful real estate industry leaders at this fun opportunity.	HAWORTH®
10 MAY	Denver Chapter Learning Event This morning event will feature global, high profile CRE speakers.	CBRE, Construction, BOX, etc.
20 JUNE	Refining Your Personal Brand Improve your personal brand equity and get live feedback on your own 10 second introduction from a trained sales coach facilitator.	NINE dot ARTS
18 JULY	Speed Networking Can you say what you do in 6 words or less? Fine tune yours just in time before a fun scavenger hunt style mixer.	
23 AUGUST	Bocce for the Community Make an impact on Denver's community in this outdoor social. Sign up your team, compete for prizes and the ultimate charity donation!	
19 SEPTEMBER	Denver Chapter Learning Event This evening event will feature global, high profile CRE speakers.	
17 OCTOBER	Tour & Taste See Denver's newest iconic Museum, the Clifford Still Museum, then head over to Pint's Pub for their infamous whisky tasting.	
8 NOVEMBER	Denver Chapter Learning Event This evening event begins with an exclusive CRE only roundtable, followed by the Chapter Learning Event.	
12 DECEMBER	YL Celebration Belong in the leading professional network and cheers to the holiday season.	

Jenny West, CoreNet Young Leader Chair, jenny_west@gensler.com
Josh Gould, CoreNet Denver Chapter President, josh.gould@rnl.com

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GROW

CoreNet Global is the source for the best insight and perspective on corporate real estate and workplace infrastructure. Members grow both personally and professionally through various awards programs, both at the local and global levels.

- Use Career Services to grow and stand out from the crowd
- Get recognized through one of CoreNet Global's prestigious awards
- Get involved in a mentorship program
- Share knowledge and best practices to excel in your company and your industry



BELONG

By bringing together all facets of the corporate real estate industry, CoreNet Global has become the association of choice. Join the network, get involved!

- Serve on a chapter committee or task force, or become a chapter leader
- Become active on the global Board of Directors or on global committees and task forces
- Focus on a specific area of interest such as Workplace, Sustainability, Portfolio and more
- Become involved with the Community Reinvestment Challenge (CRC)



CONNECT

It's not just what you know, it's who you know that makes the difference. Interact with the most successful corporate real estate and workplace professionals in the world. Expand your networks and affiliate with the foremost association in the industry.

- Local Chapters
- Global Summits
- Regional Symposiums
- Global Communities
- Special Interest Groups



LEARN

True leaders are driven not only by excellence but also by the thirst to know. Enhance your critical knowledge through in-depth education and knowledge sharing programs taught by the industry's finest.

- Peer Collaboration and Learning
- Education Courses for all Corporate Real Estate Topics
- CoRE Webinar Series
- Chapter Workshops
- e-Learning Series: CoRE Fundamentals
- Corporate On-Site Learning Programs
- Master of Corporate Real Estate (MCR) Learning Series Designation
- Senior Leader of Corporate Real Estate (SLCR) Learning Series Certificate



JOIN

Be a part of the leading young professional development group [here](#).
Learn more about the corporate membership [here](#).

<http://youngleaders.corenetglobal.org>

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United States Membership Application



Mr.
 Mrs.
 Ms.
 Other: _____
 Date of Birth (required for Young Leader): _____

Name: _____ Designations: _____

Company Name: _____ Job Title: _____

Mailing Address: _____

City / State / Zip: _____

Work Phone: _____ Work Mobile: _____ Personal Mobile: _____

E-mail: _____ Company Website: _____

How did you hear about us? Website Attended an event E-mail Other: _____

Were you referred by a friend or colleague? (name) _____

What is your organization's PRIMARY INDUSTRY? (please select only one)

- | | | | |
|--|---|--|---|
| <input type="checkbox"/> Appraising | <input type="checkbox"/> Energy/ Utilities | <input type="checkbox"/> Legal Services/ Law | <input type="checkbox"/> Publishing |
| <input type="checkbox"/> Architecture | <input type="checkbox"/> Engineering | <input type="checkbox"/> Lease Auditing | <input type="checkbox"/> Public Relations |
| <input type="checkbox"/> Bio Tech/ Pharmaceuticals | <input type="checkbox"/> Environmental Consultation | <input type="checkbox"/> Hospitality/ Lodging | <input type="checkbox"/> Relocation Consulting |
| <input type="checkbox"/> Brokerage – Mortgage | <input type="checkbox"/> Financial Services | <input type="checkbox"/> Manufacturing | <input type="checkbox"/> Restaurants |
| <input type="checkbox"/> Brokerage – Real Estate | <input type="checkbox"/> Food/ Beverage Services | <input type="checkbox"/> Marketing / Advertising | <input type="checkbox"/> Retail |
| <input type="checkbox"/> Business Services | <input type="checkbox"/> Government/ Public Admin | <input type="checkbox"/> Marketplace Research | <input type="checkbox"/> Surveying/ Land Planning |
| <input type="checkbox"/> Consulting – Real Estate | <input type="checkbox"/> Healthcare/ Life Sciences | <input type="checkbox"/> Non-Profit/ University | <input type="checkbox"/> Transportation |
| <input type="checkbox"/> Contracting/ Construction | <input type="checkbox"/> Industrial | <input type="checkbox"/> Office Equipment/ Furnishings | <input type="checkbox"/> Telecommunications |
| <input type="checkbox"/> Development | <input type="checkbox"/> Insurance | <input type="checkbox"/> Petroleum | <input type="checkbox"/> Other: _____ |
| <input type="checkbox"/> Distribution | <input type="checkbox"/> Interior Design | <input type="checkbox"/> Professional Services | |
| <input type="checkbox"/> Economic Development | <input type="checkbox"/> Investing | <input type="checkbox"/> Property Management | |

Section A: Membership

- Select your membership type based on your duties within your organization. Complete descriptions can be found on page 2.
- Select the current month.
- Circle the appropriate amount due. **Note:** All rates are US dollars (\$).

Membership Type	Jan	Feb	Mar	Apr	May	Jun
<i>End User</i>	637	579	521	463	405	348
<i>End User Young Leader*</i>	211	192	173	153	134	115
<i>Service Provider</i>	779	708	638	567	496	425
<i>Service Provider Young Leader*</i>	312	283	255	227	198	170
<i>Economic Developer</i>	779	708	638	567	496	425
<i>Economic Developer Young Leader*</i>	312	283	255	227	198	170
<i>Academic, Journalist, Retired & Student**</i>	87	79	71	63	55	48

Membership Type	Jul	Aug	Sep	Oct [†]	Nov [†]	Dec [†]
<i>End User</i>	290	232	174	794	745	695
<i>End User Young Leader*</i>	96	77	58	263	247	230
<i>Service Provider</i>	354	283	213	975	913	850
<i>Service Provider Young Leader*</i>	142	113	85	390	365	340
<i>Economic Developer</i>	354	283	213	975	913	850
<i>Economic Developer Young Leader*</i>	142	113	85	390	365	340
<i>Academic, Journalist, Retired & Student**</i>	40	32	24	111	103	95

* Young Leader applies to those 35 years and younger. Must submit proof of age.

** Student members must submit transcript and copy of student ID.

[†] This price includes membership for the remainder of the current year and through the coming membership year.

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United States Membership Application



Section B: Affiliations

Choose up to three (3) Chapters and/or Communities to affiliate with.

Please indicate at least one (1) Affiliate, which is included in the cost of your membership (\$100).

Each additional affiliation will incur a cost of \$50.

Monies go directly to the Affiliate(s) indicated.

1st Affiliate* _____

2nd Affiliate* _____ \$50

3rd Affiliate* _____ \$50

Total Cost of Additional Affiliations \$ _____

Visit www.corenetglobal.org/Components for a complete list of Chapters and Communities.

Payment Information

Section A: Membership \$ _____

Section B: Affiliations \$ _____

Amount Due (Sections A + B) \$ _____

Check or Money Order enclosed (Payable to CoreNet Global)

Credit Card (American Express, MasterCard, Visa)

Credit Card Number: _____ Expiration Date: _____

Name on Card: _____ Signature: _____

I hereby apply for membership in CoreNet Global. I agree that if accepted, I have read and will abide by the Association's Bylaws (available at www.corenetglobal.org or by calling 800.726.8111), support its objectives and pay the dues established by the Board of Directors for my category of membership. I understand that membership in CoreNet Global is individual and non-transferable to another person in my organization. I agree to the use of photos, videos and testimonials of and by me for promotional purposes. I understand that by submittal of this application, I am subscribed to CoreNet Global email communications. Adjust your [subscriptions](#).

Applicant's Signature: _____ Date: _____

Please remit to: CoreNet Global
133 Peachtree Street NE • Suite 3000 • Atlanta, Georgia 30303
Fax: +1 404.589.3201 • membership@corenetglobal.org

Membership Type Descriptions

End User members are those individuals with real estate or real estate related responsibilities. They are focused on the workplace or infrastructure management for public, private or governmental organizations. This organization utilizes or leases real estate for its own needs, rather than for investment, sale, or development.

Service Provider members are those individuals in professions that serve the needs of the corporate real estate executive. This includes, but is not limited to: property managers, brokers, builders and developers, consultants, architects, attorneys, etc. The primary focus of the service provider member is to attract business for economic gain, i.e. to manage accounts or provide some service.

Economic Developer members include, but are not limited to, those individuals that are employed by: national, regional, state, county, and city economic development organizations; chambers of commerce, community and neighborhood development organizations.

Academic members are educators who spend at least eighty (80) percent of their time teaching in the field of real estate or real estate related education.

Journalist members are in the business of writing for, editing or publishing information relating to real estate and employed by a media source which is published at least four (4) times each calendar year. This category specifically excludes those individuals employed in advertising or sales capacities.

Retired members must have been associated with the Association for at least five (5) years as a member in good standing. Retired members are no longer working in a real estate or real estate related industry.

Student members are full-time or active degree candidates in real estate or related fields, and are not currently employed in a real estate or real estate related industry.



COLORADO CHAPTER YOUNG LEADERS

Hear what our
young leaders
are saying.



I joined CoreNet to build relationships and now I have a network of friends."

Kristen Weede Cummings
Vesta Commercial Interiors

"CoreNet's reach is so much broader than my local network in Denver, and opens up the possibility of meeting national players and analyzing competing markets from an investor's perspective. The energy of Denver's Young Leaders is top of the line!"

Whitney Hake
Cassidy Turley Fuller Real Estate

"To add value to my company."

Sarah McGarry
RNL Design

"CoreNet is where I learn how to better serve my community through new market knowledge, trend information and relationship building."

Jenny West
Gensler

"...Being relatively new in the area, CoreNet is a great place to meet like minded people."

Abbie Reece
Gensler

"CoreNet offers a distinct calendar of events that is valuable and engaging. These collaborative events consistently surprise me with an evolving agenda that provides a comprehensive industry perspective."

Jynx Messacar
Merchants Office Furniture

"CoreNet involvement has opened my eyes to what my clients, the end user, really thinks and how they go about their real estate operations. Always first class presentations and first class people."

Tanner Mason
Rare Space Tenant Advisory Services

"CoreNet is a way for me to connect with real estate professionals to extend our company's design services, while establishing long-lasting professional relationships."

Shadie Copeland
O Interior Design

BECOME PART OF IT.

<http://youngleaders.corenetglobal.org>

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