More than 300 CoreNet members and guests were treated to royal hospitality at the Annual Awards of Excellence Gala at the gorgeous office building of Boston Properties at 601 Massachusetts Ave., NW, in Washington DC. The evening included a rooftop VIP reception for major chapter sponsors and our Corporate Real Estate (CRE) End-User members. Guests enjoyed cocktails and appetizers in the reception space overlooking the city.

Ray Ritchey led everyone to the 4th floor where stunning tables and decor turned the warm-shell space into a welcoming venue fit to host the 2016 Awards of Excellence. Evening hosts, Junius Tillery and Katy Redmond, began the evening with chapter updates and then got right into the award ceremony.

The evening wrapped up with decadent desserts and the Moonshine Society band pulling the gala attendees onto the dance floor.

continued on page 2
CoreNet is pleased to announce our 2016 Awards of Excellence Winners:

**Corporate Real Estate Executive Award** -
Deane Edelman, General Dynamics IT

**Service Provider Leadership** -
Susan Liberty, McGuireWoods Consulting, LLC

**Corporate Real Estate Partnership** -
Newmark Grubb Knight Frank and Promontory Interfinancial Network
2016 Awards of Excellence Winners:

Corporate Real Estate Young Leadership - Charles Spencer, Engility

Best New Workplace Solution - Capital One and Gensler

Click here to see more Gala photos!

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Letter from the President

Fellow CoreNet Mid Atlantic Members:

Happy Spring!

It’s been a busy start to the year and how quickly the time goes by! We’ve had some exceptional events already as we’ve leaned into this year’s theme of Innovative Execution. Here’s a quick recap of the great work your board has done to provide you with tangible membership value:

The M&A Education event which a joint effort videoconference sharing content and presentations with New York, London and Mid Atlantic chapters, exploring how Mergers and Acquisitions impact so many of our businesses.

A meeting focusing on Mega Project developments in DC. A great overview provided by people in the DC development community!

The Executive Leadership Radio Broadcast was a unique format featuring CRE’s from the Mid Atlantic chapter and focused on interviews with each which explored their childhood and how they were raised influenced who they are as adults and how they manage and lead in business today.

We hosted an End User Dinner moderated with a discussion on Leadership.

We also had some great happy hours – New Years theme and March Madness, all across a mix of venues and locations.

And this year’s Gala was yet another excellent event that recognized outstanding performance in areas of real estate service providers, to projects, to teams and of course, the CRE of the year, Deane Edelman. It’s important to take the time to highlight the great work happening in our industry and in such a wonderful venue as Boston Properties’ 601 Mass Ave, it was such a fitting location for the Gala.

I’m very appreciative and humbled by the great teamwork, support and commitment of the entire Board and Executive Committee and the passion they show for creating great experiences for the Mid Atlantic membership and by doing so, allowing us the opportunity to make the industry better – through advocacy. Becoming an influencer in our marketplace. By giving back to the community and by educating and connecting our members.

I look forward to continuing this work and having a great 2016!

Warm Regards,

Al Nielsen, AOL, Inc.
President Mid-Atlantic Chapter
CoreNet Global

New Member Spotlight

Adam Schwartz
Regional Real Estate Manager, AstraZeneca

What is your current position?
Adam is a Regional Project Manager for the Global Real Estate Division of AstraZeneca, a global science led pharmaceutical business producing innovative medicine used worldwide. His geographic responsibilities include North, South and Central America. He is regularly involved in issues of portfolio management, transaction management, and workplace strategy. Prior to his position with AstraZeneca, he worked for the FDA and NIH managing their real estate and work spaces.

What was your first job?
He grew up in Maine and his first job was painting houses during summer school breaks. Although it wasn't glamorous work he enjoyed working outdoors and acquired an appreciation for manual labor.

Six words that describe AstraZeneca
“Bio-pharmaceutical research life science company”

Who mentored you along the way?
He had multiple mentors that helped develop his career but credits his parents the most for teaching him to have a strong work ethic. They also encouraged him to explore opportunities so he could discover what he liked to do and what was personally interesting to him, which has led him to corporate real estate.

What are you currently reading?
John C. Maxwell’s “How Successful People Think”

How do you keep work/life balance?
AstraZeneca emphasizes work/life balance and provides great facilities for its employees to relax and to exercise. He makes regular use of their fitness facility and occasionally attends happy hours. On the weekends he enjoys finding new places to eat and grab a drink with friends.

Favorite vacation spot?
“Anywhere warm with a beach”

Save the Date!
Mid-Atlantic’s Annual Golf Outing
September 13, 2016 • The Golf Club at Lansdowne

Dust off your clubs, Mid-Atlantic’s 2016 Annual Golf Outing will be held on Tuesday, September 13, 2016 at Lansdowne Resort! Stay tuned for more details about sponsorship and registration…
April 28: Exclusive CRE Executive Leaders Radio

By: Andrea Fitch, Alpha Corporation

As a joint program hosted by the Education and Special Events committees, Chapter members and guests were treated to an exclusive opportunity to have senior corporate real estate executive members of the Mid-Atlantic Chapter of CoreNet Global participate in a special taping of the Executive Leaders Radio show in Tysons. Special guest panelists included:

- **Deane Edelman**, Director of Real Estate, General Dynamics Information Technology
- **Sheryl Etelson**, Senior Real Estate Manager, Defense & Intelligence Solutions, Lockheed Martin Corporation
- **Al Nielsen**, Vice President, Corporate Services, AOL
- **Jim Young**, Vice President Corporate Facilities and Real Estate, Marriott International

They were joined by Cresa Principal **William Tidwell**, whose company is one of the radio show’s corporate partners, and Alpha Corporation Director **Andrea Fitch** - both of whom served as guest co-hosts along with **Herb Cohen**, the Host and Co-founder of Executive Leaders Radio. Together, these hosts asked questions of the panelists that followed the unique formula for interviews designed by Executive Leaders Radio in being able to help audiences learn what it takes to succeed by focusing on what makes people tick per se.

The on-air interviews of each panelist averaged 10-12 minutes and were conducted as informal, positive conversations. Guests were asked about their background education, influences, mentors and early career experiences, as well as their companies, what they do and who they serve. They were also asked about their interests outside of work, personal turning points and family sacrifices, all of which captured the unique human aspect behind each of these prominent leaders of the Chapter.

Don’t miss this exciting and informative panel of IPD innovators and team members!

**Speakers:**
- **Scott Bulera**, Vice President & General Manager, Turner Construction Company
- **Jim Camp**, Principal/Managing Director, Gensler
- **Brian Dean**, Vice President, Facilities Management, T. Rowe Price
- **Rex Miller**, Thought Leader & Author

**When:** Thursday, June 16, 2016 5:00PM - 7:00 PM
**Where:** CBRE, 100 E Pratt St #1700, Baltimore, MD 21202

**Fees Event Registration:**
Member $35 • Non-Member $70 • Young Leader $25 • Student $10

**Register Now!**
Welcome New Members

Meredith Appelman  •  FTI Consulting, Inc
Sara Benson  •  McKesson Corporation
Holly Briggs  •  IA Interior Architects
Marybeth Coleman  •
Paul Donovan  •  Cushman & Wakefield Inc
Kristen Garland  •  Capital One
Meagan McFadden  •  Newmark Grubb Knight Frank
Michael Vos  •  Branch And Associates
Lisa Buchanan  •  Bentley Prince Street, Inc.
BJ Dransfield  •  General Dynamics Mission Systems, Inc
Ian Prunty  •  Building Robotics
Linwood Thomas  •  King George County
Tom Babineau  •  TD Bank, N.A.
Anthony Caron  •
Michael Dunn  •  The Brink's Company
Callie Reid  •  Callison RTKL

Join the Mid-Atlantic Chapter on LinkedIn.

Upcoming Events

Jun. 9:  End User Dinner  
The Source, Washington, DC
Jun. 16:  Integrated Project Delivery  
CBRE, Baltimore, MD
Jul. 14:  Happy Hour  
Tony and Joe's, Washington, DC
Sept. 13:  2016 Annual Golf Outing  
Lansdowne Resort, Lansdowne, VA

Visit the events section of the chapter website for more information and to register.

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- Alpha Corporation
- ECS
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