

Monthly Newsletter | August 2023

Dear Members & Colleagues,

With summer drawing to a close, we are excited to announce some of the events lined up for members and colleagues during the second half of the year. Starting with the **EMEA East Meets West Global Summit** this September in Dubai - **have you registered?** We are also bringing you **two breakfast events** addressing some timely and interesting topics:

- **Recent Trends on Data Center World and impact on CRE** in partnership with Gulf Data Center Association
- **FLEX in MEA** in partnership with our long time sponsor JLL

Registration for both will open soon and we'll look forward to seeing you as we re-engage with our members following the summer break. Now is also a good time to consider your professional development in 2024 and make plans accordingly. There is plenty on offer at CoreNet Global including the globally recognised **Master of Corporate Real Estate (MCR)** programme and the virtual options available to take that next step in your career; the new **ESG Certificate** programme which we have spotlighted below, and the **DE&I Certificate** options. There's something for everyone no matter what stage of your career so check out the **Learn & Advance** tab at www.corenetglobal.org to see the options.

I look forward to seeing you in September!

Sarah Aoun
Chapter Chair



Upcoming Events

27 September 2023
Recent Trends on Data Center World and impact on CRE
Dubai
[Save the Date](#)

25 October 2023
FLEX in MEA
Dubai
[Save the Date](#)

Event Spotlight



In just a few weeks, Dubai will play host to the first **Global Summit** to take place in the Middle East! Corporate Real Estate executives will convene for 3 days at the **JW Marriott Marquis** for is looking to be a superb programme of site tours, networking receptions, keynote speakers, workshops, learning experiences and much more. Be sure not to miss this unique event right on your doorstep!
[REGISTER](#)

Dubai makes history in 2023 to become world's leading luxury property market, outpacing London, NY and Paris

Dubai made history in 2023 by becoming the world's leading luxury property market, generating close to \$850 million (AED3.1 billion) from high-end residential units costing upwards of \$10 million in the first six months of the year, and topping London, New York and Paris for the first time, the latest market report revealed. [Read More](#) on the Allsopp & Allsopp report.



ESG CERTIFICATE

Earlier this year, CoreNet Global launched the **ESG Certificate Programme!** With the next virtual programmes taking place early 2024, prepare now and learn more on how the SEC climate disclosure ruling will impact your organisation within the broader context of sustainability and gain more confidence in your ability to help your company develop and execute its sustainability goals. Act now to earn CoreNet Global's Level 1 Certificate. Register and participate in two courses to earn the certificate.

[Learn More](#)



FLEX in MEA

This October 25th, we are joined at our monthly breakfast event by **Jihane Bazi**, JLL's MEA Lead for Flex. Jihane will discuss the demand, supply and Flex opportunities for everyone. Flex in CRE can mean many things: from co-working spaces to new ways for landlords & occupiers to look at contracts. What is clear is that a flexible approach to commercial office space is the future. This session will look at current Global trends and opportunities across the flex topic in key markets in MEA.

[Save The Date](#)



JOIN15

Joining CoreNet Global is an Investment in **Yourself** and **Your Career**. From small business owners to C-suite executives, everyone has something to gain from joining. No matter your current level of experience in the profession, CoreNet Global membership offers a plethora of valuable resources to help you succeed. CoreNet Global's active and engaged membership is pushing the boundaries of corporate real estate (CRE) innovation and leadership. OR try out the 14 day free trial!

[Learn More](#)

Sponsor Spotlight



Meet **Summertown Interiors**, a long-standing Annual Sponsor of the Middle East Chapter! Summertown Interiors has been among the UAE's leading and most sustainable contractors, offering superior quality interior fit out solutions for more than 25 years. They are reputed for their green expertise and exceptional client service, specialising in commercial, healthcare, and education projects for global Fortune 500 companies, government authorities and local businesses. We love seeing their project successes on LinkedIn. Well done Summertown!

Interested to join the prestigious line-up of sponsors? Email [Jack Cone](#)

New Member Spotlight



A warm welcome to new member **Monika Jackute**. Monika is a member of the Asset Management and Financial Planning Team at Abu Dhabi National Oil Company (ADNOC) and is responsible for the management of a diverse corporate

New Member Spotlight



Happy Monday! We are delighted to introduce new member **Hammad Z Qureshi**. Hammad is Leasing Manager for Dubai South (DWC) Office Park and has worked for more than a decade in the commercial real estate sector in

portfolio of non-industrial properties. Her current focus is on sustainable real estate management practices and real estate portfolio performance optimisation strategies. With more than 15 years of experience in Corporate and Mixed-Use Real Estate Management in the UAE, she is a highly experienced CRE professional. We look forward to meeting you soon Monika!
[Monika Jackute | LinkedIn](#)

Dubai both in property management and commercial leasing. He has previously worked with Dubai International Finance Centre (DIFC), Kaizen Asset Management and Asteco Property Management – he is very passionate about the commercial real estate industry. He also proudly holds a double major in Engineering & Business. Please join us in welcoming Hammad!
[Hammad Z Qureshi | LinkedIn](#)

If you have ideas for 'raising the bar' at the Middle East Chapter please feel free to reach out to us!

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