

Monthly Newsletter | October 2023

Dear Members & Colleagues,

We've hit the ground running for the 2nd half of the year! Last month we collaborated with Gulf Data Centre Association at our monthly event and welcomed **Henry Sutton** their Founder who explored the boom across the region and its impact on CRE. This month we returned to the popular subject of FLEX in the Middle East and invited **Jihane El Bazi Rodrigues** a subject matter expert from JLL to join us and we've also held our annual gathering with our wonderful Sponsors **AVI&SPL, Gensler, Horton, Interface, JLL, SEDUS, Shaw, Summertown, Teknion**. A big thank you to everyone for their support.



We are now gearing up for two events in November, our usual breakfast briefing in conjunction with Dubai Design Week and we are also supporting an event in Abu Dhabi organised by **Nick Nunnington**, Visiting Professor of Real Estate, Nottingham Trent University; Assistant Professor, Neapolis University Pafos and Course Coordinator, University of Adelaide along with students from the University of Adelaide and sponsored by Al Masood.

Last but not least, we have something **FUN** planned for our **end of year event** so watch this space and block your calendar for the evening of **14 December**.

Sarah Aoun
Chapter Chair



Upcoming Events

8 November 2023

Design: Your Main Recruitment Tool
Dubai

[Register](#)

14 December 2023

End of Year Event
Dubai

[Save the Date](#)

Event Spotlight



It has never been more appealing, or easier to work nomadically. Flexibility, working from 'home' and self-determination appeal to citizens of all ages around the world. Our **November event** is being held in conjunction with Dubai Design Week at D3 and we are delighted to welcome guest speaker **Phil Pond, Client Business Strategist** at **Scarlet Opus Limited** and a highly regarded expert in the field of trend forecasting.

[Register!](#)

Dubai, Abu Dhabi Real Estate Surges..... as global millionaires flock to UAE property market

UAE property market braces for record-breaking year as investor interest for mid-market and top-end real estate surges. The growth of Abu Dhabi and Dubai's residential property markets have surpassed expectations during the first half of the year, a spokesperson from real estate consultancy CBRE told Arabian Business. [Read More](#)



NEWSLETTER

The Chapter issues a **monthly Newsletter** to all Members and Friends of the Chapter! Each issue, which can be found on our chapter's website and at the link below, features all the latest news and information about what's going on in the Chapter and also globally. You'll learn more on upcoming and past events, the latest real estate news, membership offers, new member profiles, news on our Board volunteers, information on Sponsors, learning and accreditation programmes. Don't Miss it!

[Read Copies](#)



NEW CONTENT

New Content Uploaded! CoreNet Global has updated the **Source App** to bring you all the latest CRE content. **FM Professionals: Solving Complex Issues at the Table**, the report "FM Professionals Have a Seat at the Table in Solving Complex Issues" has now been added to CoreNet Global's content app, The Source. Plus there's plenty more including most of the presentations we feature at our monthly events so download the App now and access all of the great content!

[Read Report](#)



DISCOUNTS

No matter if you are a member, a long-standing member, member in transition, lapsed or thinking about joining, there's a discount available for you! 10% on renewal for members of 5 years or more; 15% lapsed more than 1 year AND new Members; trial membership for 30 days; and members in transition enjoy a whopping 50% discount. CoreNet Global membership offers so many valuable resources to help you succeed in an active and engaged membership.

[Learn More](#)

Sponsor Spotlight

Gensler

Gensler is a long-standing supporter of the Chapter across the board, but they are also one of our longest standing Annual Sponsors. A global architecture, design, and planning firm with 53 locations and 6,000+ professionals networked across the Americas, Europe, Greater China, Asia Pacific, and the Middle East, they were founded in 1965. The firm works globally with more than 3,500 clients across 33 practice areas spanning the work, lifestyle, cities, and health sectors and are guided by their mission to create a better world through the power of design and believe the source of their strength is their people. www.gensler.com

Interested to join the prestigious line-up of Sponsors? Email [Jack Cone](#)

New Member Spotlight



We are delighted to welcome new member **Aarsha Raveendran**, Client Solutions Manager at Cubics Design and Décor. In her role,

New Member Spotlight



A warm welcome to newly joined member **Henry Mathews**. Henry is the Director of Leasing for One Za'abeel - a flagship mixed-used

Aarsha spearheads innovative projects, fosters client relationships, and enhances marketing initiatives. Aarsha relocated to the UAE in 2022 from India where she held several key positions in the industry. She holds a Bachelors of Architecture (B.Arch.) from Manipal Academy of Higher Education and is pursuing a Masters of Science at Heriot-Watt University Dubai.

[Aarsha Raveendran | LinkedIn](#)

asset owned by the Investment Corporation of Dubai. His primary focus is on the development's commercial components. Henry relocated from the United Kingdom to Dubai 4 years ago and has extensive real estate experience having worked in residential agency, commercial agency and international corporate services for UK corporations.

[Henry Matthews | LinkedIn](#)

If you have ideas for 'raising the bar' at the Middle East Chapter please feel free to reach out to us!

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