

Dear Members and Industry Colleagues,

We’ve had the busiest 4 weeks! In October we proudly partnered with Gensler for our first event in **Saudi Arabia** post pandemic, and it was great to bring CRE industry professionals together on the topic of the **Future of Cities**. We are already looking forward to our next event in **Riyadh in 2023** so watch this space. We also held an event in conjunction with **Dubai Design Week** at **D3** and were generously hosted by Teknion who ran an extremely interesting and interactive session on **Split Personalities**. Then earlier this month we held what will be an annual affair, inviting our loyal sponsors to a join the Board at Breakfast at the Els Club Dubai where we discussed their partnership with the Chapter and ideas for 2023 execution. Separately this month, the Board also came together for its **Annual Strategy Day** where we reflected on 2022 and set out priorities for 2023. We have some great ideas being developed so please stay tuned for an engaging 2023 for our members.

Yours sincerely,

Sarah Aoun
Chapter Chair



Upcoming Events

25 January 2023
New Year Event - Top Golf
Dubai
[Save the Date](#)

14-16 March 2023
Asia Summit
Singapore
[Register](#)

Event Spotlight

Annual Sponsors Breakfast



Earlier this month we held invited our Annual Sponsors **JLL, Teknion, Gensler, Interface, Horton, EP&T Global, Bluehaus Group** and **Summertown** to join us for our new **Annual Sponsors Breakfast**. Representatives from all companies attended along with the Middle East Board for what was a really excellent event at the Els Club Dubai. It was great to spend quality time with the companies who support the Middle East Chapter and get their feedback. Take a peek inside the breakfast event by watching our short [VIDEO](#).

The Hospitality-Driven Workplace

As we try to reestablish the daily rhythms that have been disrupted over the past two plus years, many of us are challenged with transitioning back to the office and adding new routines within our days. For some of us, the transition back to the office, along with the commute and new behaviors that go with it, may be more exhausting than restorative. How can we get these rhythms back, encourage moments of wellness, elevate our service models to craft memorable experiences, and position the office as a restorative and creative place for inspiration and gathering? Further, how can we craft experiences and spaces that heal, introduce next-level service, and integrate helpful technologies that don’t overwhelm us? The role of workplace hospitality will be integral to reshaping our future work experiences and helping ease our transition to and from the office. [Read more of Gensler's article.....](#)



Top Golf Event
2023



New Student Members
Initiative



RENEW before 31
December

We are skipping our usual end of year gathering in favor of an event to celebrate the **New Year in 2023**. **Save the Date** for

Meet our new **Student Members** from **Heriot Watt University Dubai: Gizem Celik, MHD Khaled Ghazzawi,**

Do you know that if you **renew before 31 December discounts** are applicable? With all that’s changing in CRE - how and when people

Wednesday 25 January at 6pm for a fun filled evening with your fellow CRE colleagues at Top Golf Dubai! Tickets will include bay rental along with food and beverages. Golf will conclude with a **Networking Reception**. Spaces will be limited so don't hesitate to register your interest by emailing letting us at the below link. We look forward to your joining us to start the Middle East Chapter schedule for 2023 as we mean to go on!

Larena Ernst, Sami Alhseinat, Jaber Al Asfari and Karolina Pogodina. A generous donor to the CoreNet Global Learning Foundation recently gifted Student Memberships to be awarded to students on real estate programmes across the globe. The lucky recipients were selected by Dr Michael Waters at Heriot Watt University Dubai to help CoreNet Global and the Middle East Chapter grow a diverse talent pipeline within the membership.

work, where companies are locating and redesigning their offices all over the globe, you need your CRE network! Staying part of CoreNet Global means remaining current with the profession through our real-time surveys; open access to leaders of Fortune 1000 companies and a constant behind-the-scenes look at how other companies are addressing the issues that all CRE leaders are facing. **Hurry and RENEW** your membership!

Email Us

Learn More


Renew

teknion

Teknion is one of our longest standing **Annual Sponsors** and we are delighted that they have chosen to **renew** their collaboration with the Chapter for another year! It was great to see **Heather Portingale** at our recent sponsor's breakfast and garner her feedback on what benefits Teknion derive from their partnership with the Chapter and what we can do better! teknion.com

Interested to join the prestigious line-up of sponsors? Email Sponsorship Chairs [Jack Cone](#) or [Sharon Withe](#).


New Member Spotlight



A warm welcome this month to new member **Ketan Trehan**. Ketan is Head of Sales - UAE and GCC at The Executive Centre focused on connecting some of the world's largest corporations to flexible office space across Dubai and Abu Dhabi. Prior to moving to Dubai in 2018, Ketan was Vice President for Strategic Transformation Growth and Partnerships with Barclays UK Ventures responsible for Eagle Labs – Barclays own incubator and coworking programme connecting thousands of start-ups and scaling businesses with corporations, venture capital firms, universities, and government agencies across 20+ industries. He is also a graduate of Nottingham Business School, NTU.

[Ketan Trehan | LinkedIn](#)

New Member Spotlight



We are delighted to welcome new member **Mohamed Kamal** to our Chapter! Mohamed is Senior Business Development Manager at The Executive Centre, UAE. Prior to joining the Executive Centre team in 2018, he was Community Sales Manager at Regus responsible for growing overall profit performance across a number of Regus centres, while maintaining and elevating customer service. He holds a Bachelor's degree in Economics from Al-Neelain University and a Master's degree in International Business from Curtin University. We are looking forward to Mohamed joining us at our events in 2023 and forging a strong relationship with him and his colleagues at The Executive Centre.

[Mohamed Kamal | LinkedIn](#)

Annual Sponsors



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