

Monthly Newsletter | January 2022

Dear Colleague,

Happy New Year! I hope you had the opportunity to spend quality time with your family and friends over the holiday period and are now back with renewed energy. We, at the Middle East Chapter are back as well and are looking forward to the year 2022!

Our expectations this year are high, and we are excited about furthering our goal to build a stronger and wider network of Corporate Real Estate professionals in the region. We will do so by bringing high quality content, create many networking opportunities and advance our learning objectives in the region.

An important area of focus is to promote our Diversity, Equity and Inclusion objectives. We will ensure strong representation from all sections of the industry in the Chapter, so as a team we foster the DEI values in the industry as a whole.

With the hope of travel opening, our plans include expansion of the Chapter into Abu Dhabi, KSA and also Qatar. I would like to encourage individuals who can support in any capacity, to please come forward with thoughts and ideas.

I am grateful as always for the strong support from Sponsors and Members. Together we will take the chapter to the next phase of growth. These are exciting times – let's do this together!

Yours sincerely,

Richa Singh  
Chair - Middle East Chapter



Upcoming Events

27 Jan 2022  
Real Estate Sustainability Trends 2022  
ICD Brookfield Place, DIFC, Dubai  
[Register](#)

24 Feb 2022  
Young Leaders Social  
McGettigan's City Walk, Dubai  
[Registration opening soon](#)

8-10 March 2022  
East Meets West Global Summit  
JW Marriot Marquis, Dubai  
[Register](#)

Event Spotlight

Young Leaders Social  
McGettigan's City Walk




Join **Sophie Joyce**, **Joyce Jarjoura** and the rest of the Young Leaders for a long overdue **SOCIAL** on **Thursday 24 February** from **6.30pm** at **McGettigan's** newest Dubai venue at **City Walk**. Members can attend **free of charge** along with an **'invited' Young Leader guest** so use this opportunity to introduce your colleague, client or a Young Leader contact in the industry, to the Chapter and CoreNet Global - *the* place for young professionals to **Connect, Learn, Grow** and **Belong!** Pre-registration is essential and includes 3 drinks and snacks! Contact [Sophie](#) or [Joyce](#) for more information. For more information on venue [click here](#).

Weekend switch, new visa options boost the UAE’s office market in Q4

JLL research says commercial property market displayed signs of recovery in Q4 following several months of muted activity. The UAE’s office market displayed signs of recovery in the fourth quarter of 2021 following several months of muted activity, according to new research. JLL’s 2021 year-end report said improving demand for good quality office stock combined with relatively limited supply in Dubai’s central business district translated into Grade A rents increasing by 2 percent year-on-year. Read the full article at Arabian Business [here](#).



East Meets West



Knowledge Center



Trial Membership

CoreNet Global is hosting its first ever **Global Summit** in the **Middle East** this March from 8-10 at the **JW 2022** taking place at ICD This month’s event is over subscribed! **Real Estate Sustainability Trends for** If you're interested in a membership with CoreNet Global but need some help deciding, there is a special

**Marriott Marquis.** With Brookfield Place later this month is sold out so if you weren't one of the lucky ones to bag a seat, don't despair as the **presentation** might be **available** post event at the **Knowledge Center.** This resource is the single source for CRE research containing original research, market reports, member firm publications, CRE-specific reports, white papers **AND** a copy of **presentations** from our Chapter events (subject to speaker approval).

offer for you. **Sign up today for your free 30-Day Trial** What's included with your Trial? Everything - all the benefits you would have access to as a paid member are available to you FREE for 30 days, including a copy of the Essential Guide to CRE; special member discounts for events (free monthly breakfast events in the Middle East); exclusive curated content via our app, the Source; access to the Member Directory and so much more!

Register

Take a Tour

Join

# Gensler

This month we'd like to recognise one of our long standing sponsors and supporters of the Chapter **Gensler!** A global architecture, design, and planning firm with 49 locations across Asia, Europe, Australia, Middle East, and the Americas, Gensler was founded in 1965, and serves more than 3,500 active clients in virtually every industry. Guided by determined optimism, they believe the power of design can spark positive change and create a future that promotes equity, resilience, and wellbeing for everyone. [Click Here](#) to learn more.

Interested to join the prestigious line-up of sponsors? [Email](#) Sponsorship Chair Jack Cone.

## New Member Spotlight



A warm welcome to new member **Sharon Withe!** Sharon is Regional Managing Director with CBRE assuming the role in April 2021. In this role she oversees major portfolios across the Middle East and Africa region, integrating global accounts incorporating global workplace solutions, facilities management, principal contracting and project management. Sharon establishes and nurtures close relationships with global teams based in the region and has steered her team through the COVID-19 pandemic and operates across global accounts to collaborate on Business Continuity Plans, Risk Assessments, and Health and Safety.

[Sharon Withe | LinkedIn](#)

## Board Member Spotlight



**Toby Hall is leaving!** This month we say goodbye to popular Board member Toby Hall who is returning to the UK with his current firm JLL. Toby came to Dubai in 2012 and has certainly made his presence known serving as a strategic member of the CoreNet Global Middle East Chapter since 2015 later assuming the Chair role for two years and more recently supporting the Chapter's relationship with the Dubai Association Centre (DAC). Toby leaving the UAE is a great loss for the Chapter as he has been a huge advocate of CoreNet Global and the CRE industry in the Middle East and beyond. Next time you are in London, don't forget to give him a shout!

[Toby Hall | LinkedIn](#)

## Annual Sponsors



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