Productivity ROI
Project Delivery ROI
Wellness ROI

What Problem Are You Trying to Solve

Average company lifespan - S&P 500 Index

Source: Creative Destruction by Porter and Kaynak
What Keeps CEO’s Up at Night?

Are We Saving Pennies and Losing $$

CHANGE YOUR SPACE, CHANGE YOUR CULTURE
Why Trends Don’t Work

What Are You Measuring?

What Are You Testing?
What Are You Measuring?

Do You Have the Culture You Need?
80% of Knowledge and Cost

70% late and over budget

$500 billion in waste

Over 50% is waste

48% of Green House Gases

Signs of a Broken System

- $500 billion in waste
- Over 50% is waste
- 70% late and over budget
- 48% of Green House Gases
Uncovering the Hidden Waste

• Labor = 50% @ 30% efficiency = 35% waste
• Materials = 40% @ 70% efficiency = 12% waste
• QTO = up to 10% of the cost
• Change orders between 2-10% of the cost
• Contingencies up to 7%
• Team Learning Curve = 5%+

Start Smart or Ending Badly

Begin Poorly
End Badly

Value of Getting in Early

• Avoid wasted costs.
• Less time spent on learning.
• More time spent on applying expertise.
• “Life Cycle Mindset” – post assessment learning loop to implement findings for client’s next project.
• Problem solve TOGETHER.
Why Are You Doing Wellness?

What is the problem?

- 1984 = tipping point
- 70% overweight or obese
- 50%+ have chronic disease
- 80% of health costs
- 7% increase per year
- No slowdown in sight
What Is Your Company to Slow Health Costs?

Federal Spending (% of GDP)

It’s Time to Run Some Numbers