ROI Scenario

Number of Employees 500 Square Foot/Employee 200 Cost of RE 1.5/sqft/month = 1,800,000/yearCost of RE/Employee \$300/emp/month = \$3600/year Ave. Salary/Employee with our Benefits \$56,000/emp = \$28,000,000/yearAve. Benefits/Employee 14,000/emp = 7,000,000/yearDirect Health Costs/Employee 10,000/emp = 5,000,000/yearDisease Management Costs/Employee 75 employees = \$4,500,000/yearWellness Program Costs/Employee 700/emp/year = 350,000Indirect Wellness Costs/Employee 2500/emp/year = 1,250,000**Employee Churn Rate** 15% Cost of Churn (90 - 150% of annual salary) \$63,000 Annual cost of Churn \$4,725,000

Absenteeism

Revenue/Employee

FFE Cost/employee

Revenue/Employee/Hour

Engagement Level (21% more productive)

420,000/year/emp = \$210,000,000/year

\$210

30%

\$6000/emp = \$500/month/emp

7.5 days/year/emp

mindshift