A Message From the President

What a year we have had! While 2016 has had its ups, downs and surprises, economically and politically, we are thrilled at CoreNet Global New England to end the year on a wonderful high note as our Chapter was named the 2016 Large/Mega Chapter of the Year at this year’s CoreNet Global North America Summit!

This honor is the ultimate testament to the dedication and contributions of all of you as members, volunteers and leaders. From our robust line-up of inspiring and educational thought-leadership programs, to our amazing Young Leaders Development Program, to our important university outreach, to our cutting-edge Leadership 2.0 Program, we truly do bring together the corporate real estate community across New England to improve and advance our industry. We set the bar high, and every year we outdo ourselves in the number and caliber of our members, programs and events. I am immensely proud of our organization and of this meaningful recognition of the exceptional work we all put into making our Chapter so stellar.

In this Winter issue of the newsletter, you will find more information about some of the very programs and benefits that make our Chapter so successful. Starting with this issue, we are launching a “Committee Spotlight” in which we will highlight the goals and efforts of one of our industrious committees, ideally giving you a better idea of how the Chapter is working for our members, and in what ways you can contribute your own ideas and talents. We encourage you to join a committee.

We also want to keep you up to speed on the successes of our Chapter and its members, from recently completed projects to our social media activity. And, of course, we cannot help ourselves from again celebrating and recapping the highlights from the Global Summit and our Chapter’s own Annual Awards of Excellence program.

Indeed, 2016 was a banner year. I look forward to charting a superb course with you for 2017. Happy holidays and warmest wishes to you and your families for a prosperous, safe and peaceful new year!

Respectfully,

Cynthia Keliher
President,
CoreNet Global New England
Board of Directors
WHAT HAPPENED IN PHILLY?

CoreNet Global Summit Recap
October 16th to 19th, Philadelphia, PA

With 188 members in attendance, including over 10 who led thought-provoking seminars and breakout sessions, this year’s Global Summit in Philadelphia was already one to be proud of for the New England Chapter based purely on representation. “Proud” is an understatement however after we were awarded the “Large/Mega Chapter of Year” at the Summit’s Awards Dinner. The recognition of our Chapter’s stellar programming and engaged membership sent those in attendance to their feet and a burst of loud cheers and applause demonstrated just how momentous the occasion was.

“JUST THE FACTS, MA’AM”

— JOE FRIDAY

Interested in joining this committee?
Contact your co-chairs:

Jackie Falla | Elaine Construction
jfalla@elaine.com

Marisa Fava | Humanscale
mfava@humanscale.com

Spotlight on Communications Committee

While your Communications Committee works hard to impart clear, accurate and factual information that elicits the intended result, this isn’t Dragnet and we have no “Joe Friday” on staff. We do, however, have a dedicated group of volunteers that interview, research, write, edit, photograph, update and generally work incredibly hard to keep our 572 members in the know. From award submissions to newsletters, web content and social media, our pen dips into a lot of different wells throughout the year. Crafty with the written word? Capable of capturing a candid photo that speaks a thousand words? A grammar genius who can edit with ease, enjoys the excitement of expressing your enthusiasm through alliteration? You can bring a little sizzle to our scene—join our team. Communication: it’s fundamental to our success.

Congratulations to Acentech!

Best of Best Video at Sponsor Appreciation Night
SEPTEMBER 28, 2016

ACENTECH
ACOUSTICS AV/IT/SECURITY VIBRATION
Congratulations to all of our 2016 award winners and thank you to all the attendees of our sell-out event recognizing the extraordinary talents and accomplishments of our colleagues.

A special thank you to our Premier Sponsor, CBRE, and to all of our 2016 Event Sponsors.

SAVE THE DATE
November 16, 2017
InterContinental Boston, 510 Atlantic Avenue, Boston, MA
5:30PM Registration/Reception | 6:30PM Dinner/Program

Call for nominations opens in February 2017. Showcase your Best New Workplace and Real Estate Executive at our next Awards of Excellence.
Young Leaders’ Corner

Over 75 members of our CRE community stepped away from their projects on Tuesday, December 6, to celebrate the holidays and fulfill the wishes of Boston-area children at the Young Leaders-sponsored Holiday Party. “We love partnering with the Salvation Army’s Angel Tree program because they foster a relationship with the children they serve throughout the year, and then ensure that the gifts go directly to them,” said Christy MacMillan, a member of the Young Leaders Committee who was instrumental in organizing the event.

COP and Herman Miller were the ideal hosts, inspiring holiday cheer with cocktails and conversation in their festively decorated showroom. They went the extra mile by raffling off an Aeron Chair, with the ticket proceeds going directly to the Salvation Army. Rachel Johnson of Herman Miller was the quintessential Christmas Elf as she encouraged the attendees to “fill up more stockings for the kids!” and donate liberally. As a result, the event was able to raise just over $1,000, in addition to 80+ gifts.

The amount of generosity struck a chord with Philip Pavlovich of Siena Construction, who remarked, “I’m so glad we are able to give these children the merry Christmas they deserve.” Many attendees noted that shopping for a specific child was special for them and their families, and that at this time of year, it’s important to focus on helping others. “With the support we have received from CoreNet members in making this event so successful, we will definitely plan to host this event again next year!” said Laura Walsh, Young Leader Committee Chair.

Project Spotlights

Take a look at the New England Chapter sponsors that worked on these recently completed projects. If you’re a sponsor and would like your company featured as a Project Spotlight or a participating firm in our next newsletter, please reach out to info@corenetglobalne.com.

New North American HQ in Waltham, MA
- Stantec
- Timberline Construction
- Boston Properties
- Spagnolo Gisness
- Commodore
- Cushman & Wakefield

SMSG Relocation to Burlington, MA
- Sasaki
- JLL
- Humanscale

New North American HQ in Waltham, MA
- Cushman & Wakefield
- Margulies Perruzzi Architects
- Commodore
Save These Dates: 2017 Events & Programs

1/11
VESTED OUTSOURCING EDUCATION PROGRAM

6/5–6/6
EASTERN REGIONAL SYMPOSIUM
NEW YORK CITY

7/19
ANNUAL GOLF TOURNAMENT
PINEHILLS GOLF CLUB, PLYMOUTH

11/5–11/9
2017 CORENET GLOBAL SUMMIT
SEATTLE

NEW ENGLAND CHAPTER ANNUAL MEETING
Watch your email and the chapter calendar for an announcement

CoreNet Global New England Chapter Performance YTD SINCE APRIL 2016

60 NEW MEMBERS
20 YOUNG LEADERS
8 NEW STUDENT MEMBERS
6 EDUCATION PROGRAMS
12 RA WORKSHOPS
14 RA DINNERS

CORPORATE PARTNERS
adidas Group
Akamai Technologies
Blue Cross Blue Shield of Massachusetts
Bose Corporation
Boston Scientific
Cisco Systems
Converse/Nike
EMC Corporation
Fidelity Real Estate Co.
Fresenius Medical Care NA
inVentiv Health
Iron Mountain
John Hancock
Keurig Green Mountain
Liberty Mutual
Microsoft
MilliporeSigma
National Grid
Nuance Communications
Oracle Corporation
OSRAM
Pegasystems Inc.
PHILIPS

SNI Companies
Staples, Inc.
State Street
Thermo Fisher Scientific
TJX Companies
Wellington Management

FOUNDER CIRCLE SPONSORS
Platinum
Boston Properties, Inc.
Herman Miller/COP
JLL
MPA/Margulies Perruzzi
McCarter & English, LLP
PES Associates
STV | DPM
Structure Tone, Inc.

Gold
Acentech
Alexandria Real Estate
Boytette Strategic Advisors
CBRE
CBT
Colliers International
Commodore Builders
Cresa
Cushman & Wakefield
Dacon Corporation
Dyer Brown Architects
Elaine Construction
Fort Point Project Management
Gensler
Haworth/Environments at Work
Humanscale
InMotion Brand Strategies
J. Calnan & Associates
Knoll/Office Resources
LBA Realty
NELSON
Northstar Project & Real Estate Services
Office Works/Teknion
Oxford Properties
Packard Design
Peabody Office
Red Thread

Sasaki Associates, Inc.
SMMA
Spagnolo Gisness
Stantec
Timberline Construction
Unispace
VWA Project Managers & Consultants

Silver
McCall & Almy

Bronze
Gilbane Building Co.
Turner Construction Company

CORENET GLOBAL NEW ENGLAND SOCIAL MEDIA UPDATE

TWITTER: 767 FOLLOWERS / 1614 IMPRESSIONS OVER LAST MONTH | LINKEDIN: 250+ LIKES / 489 GROUP MEMBERS

newengland.corenetglobal.org