A Message From the President

On behalf of CoreNet Global New England, welcome back from an epically warm and hopefully exciting summer. Although we gather infrequently as an organization over the summer, our talented and dedicated CoreNet Global New England committees have been meeting all summer to plan our stellar fall programs.

I hope you feel the excitement in the air! As I write this letter, our Red Sox are enjoying a 5-game lead in the American League East, our Patriots have won their first three games without Tom Brady and Rob Gronkowski, and CoreNet Global New England is launching its tremendous fall lineup of programs, seminars and educational initiatives.

• On September 20th, CoreNet Global New England commenced its Leadership 2.0 class: 15 seasoned and accomplished CoreNet Global New England members will be part of this inaugural program.

• On October 16th through 19th, more than 110 members of CoreNet Global New England will attend the Global Summit in Philadelphia. If you have not had a chance to register, it is not too late to do so. Please stay tuned for a supplemental newsletter which we will publish in advance of the Global Summit as over a dozen of our talented members will be presenting at the Summit, and several of our members will receive recognition.

• This month, CoreNet Global New England collaborated for the first time with the CoreNet Paris and New York Chapters and presented a cutting-edge educational event on Global Transaction Management in Today’s World. Our panel shared their experience in the global markets and advised how best to navigate cultural differences.

Our second class from our Young Leadership Program will graduate on November 1st at our Annual Awards of Excellence Dinner. As their final project, they will host an educational program on October 26, 2016 at 7:30 a.m. called “Creating a Talent Magnet: The Urban vs. Suburban Campus.” Please come support our Young Leaders as they present their final project.

Please mark your calendars and join us for what will be an exciting fall season! We encourage you to call on your CoreNet Global New England Board of Directors and let us help you maximize your membership and get more engaged in the Chapter.

We look forward to seeing you at our many events and at the Global Summit in Philadelphia.

Respectfully,

Cynthia Keliher
President,
CoreNet Global New England
Board of Directors
LEADERSHIP 2.0
Brought to You By CoreNet Global New England Chapter

Six programs over six months and dinners with top-tier consultants and C.R.E.s will lead to thought-provoking discussions. Tools for personal and professional growth will be provided, insights shared, case studies reviewed and created, and networks strengthened. This inaugural class of 15, who bring 10-plus years of RE Management experience to the table, launched September 20, 2016, with graduation slated for the Annual Meeting in March 2017.

CoreNet Global Summit | October 16th to 19th, Philadelphia, PA

DID YOU KNOW?...

• There’s still time to sign up – more info here!

• Join us at a reception for ERS Chapters on Sunday from 5 to 6pm – members only

• Over 12 New England Chapter colleagues are speaking

• We’re contenders for the Chapter of the Year and Young Leader of the Year (Laura Walsh, CRESA/Akamai)

• Special recognition given at Tuesday’s Awards Dinner to Jessica Pernicone, JLL (Luminary Award) and Cynthia Keliher, McCarter & English (Top Rated Faculty Award)

• Look for a Global Summit primer created specifically for our Chapter in October

AWARDS OF EXCELLENCE

Celebrate the Best of New England’s Real Estate at CoreNet Global’s Annual Awards of Excellence Gala

November 1, 2016
InterContinental Boston, 510 Atlantic Avenue, Boston, MA
5:30PM Registration/Reception | 6:30PM Dinner/Program

To reserve a table, please contact Debbie Zadrozny.

Read more about our winners in the New England Real Estate Journal

Left to Right: Chapter President Cynthia Keliher, McCarter & English; Denise Pied, STV | DPM; Tim Curran, Fidelity | CBRE; Varunee Betts, Exemplis; Sabrina Della Russo, Liberty Mutual; Brian Knies, JLL; Kristin Poulin, Structure Tone; Jackie Falla, Elaine; Marisa Fava, Humanscale; Eric Pembroke, Keurig Green Mountain; Kirsten Brown, NorthStar Project Management; Sandra Gucciardi, MovePlan; Brigitte Beltran, Sasaki; Kevin White, Vertex; Christine Weiner, Peabody Office; not pictured: Martin Coonen, Philips
Mentoring for the Future

Growing CRE talent in the pipeline continues to be a priority for CoreNet Global, and the New England Chapter has prioritized several programs to support this initiative, namely the Young Leaders Development Program and University Initiative.

In addition to education and interactions with industry peers, the Young Leaders Committee saw a desire amongst membership to be engaged in mentorship. This summer, we hosted Disrupt Mentorship, an event to inspire and empower Young Leaders to form relationships with mentors and help them connect in an organic format.

“This event allowed us to listen to other people’s mentorship stories and gain different perspectives on the positives and negatives. Instead of only focusing on finding a mentor/mentee, we were able to gain insight and advice on how the relationship could work,” said Jessie Caissie from Akamai, who is new to the Young Leaders group.

Erica Chapman of Akamai, Chuck Fuller of Fidelity, and Bruce Schick, CoreNet Legacy Council, shared how mentorship has benefited them throughout their careers and doled out sage advice on how to approach would-be mentors.

“Many people think of mentorship as a formal arrangement, but we learned from the panelists that different types of mentors can come in and out of your life for different reasons and bring tremendous value,” Corrin Wolf of Bala TMP Consulting Engineers said. “Also, mentorship is a two-way street. As a mentee, you should bring a benefit to the table as well.”

Many attendees shared that they were able to connect with a mentor at the event, or have since reached out to someone as a result of attending.

If you are interested in mentoring a Young Leader, and want to learn more about finding a mentor, please feel welcome to contact Laura Walsh.

Don’t miss this upcoming event!
October 26th: Creating a Talent Magnet: The Urban vs. Suburban Campus
Place: Atlantic Wharf, 290 Congress Street, Boston
Time: 7:30 am – 9:30 am

Project Spotlights

Take a look at the New England Chapter sponsors that worked on these recently completed projects. If you’re a sponsor and would like your company featured as a Project Spotlight or a participating firm in our next newsletter, please reach out to info@corenetglobalne.com.

Goodwin
Acentech

New HQ in the Seaport

ThermoFisher Scientific
New HQ in Waltham

Gensler
JLL

New HQ in Assembly Row

Office Works | Teknion
Red Thread

Office Resources | Knoll

Acentech

Environments at Work | Integrated Interiors
Save These Dates

10/16
GLOBAL SUMMIT
Philadelphia

10/26
“CREATING A TALENT MAGNET: THE URBAN VS. SUBURBAN CAMPUS”
Young Leader/Education Program

11/1
CHAPTER AWARDS
OF EXCELLENCE
InterContinental Boston

CoreNet Global New England Chapter Performance

MEMBERS: 557
Increase from 478 since January

EDUCATION PROGRAMS: 6

NEW SPONSORS:
Dacon Corporation, Silver Level
STV | DPM, Platinum Level

CORPORATE PARTNERS
adidas Group
Akamai Technologies
Blue Cross Blue Shield of Massachusetts
Bose Corporation
Boston Scientific
Cisco Systems
Converse/Nike

EMC Corporation
Fidelity Real Estate Co.
Fresenius Medical Care NA
inVentiv Health
Iron Mountain
John Hancock
Keurig Green Mountain

Liberty Mutual
Microsoft
MilliporeSigma
National Grid
Nuance Communications
Oracle Corporation
OSRAM

Pegasystems Inc.
PHILIPS
SNI Companies
Staples, Inc.
State Street
Thermo Fisher Scientific
Wellington Management

FOUNDER CIRCLE SPONSORS
Platinum
Boston Properties, Inc.
Herman Miller/COP
JLL

MPA/Margulies Perruzzi
McCarter & English, LLP
PES Associates
STV | DPM
Structure Tone, Inc.

Gold
Acentech
Alexandria Real Estate
Boyette Strategic Advisors
CBRE
CBT
Colliers International
Commodore Builders
Cresa
Cushman & Wakefield
Dyer Brown Architects
Elaine Construction
Fort Point Project
Management

Gensler
Haworth/
Environments at Work
Humanscale
InMotion Brand Strategies
J. Calnan & Associates
Knoll/Office Resources
LBA Realty
NELSON
Northstar Project &
Real Estate Services
Office Works/Teknion
Oxford Properties
Packard Design
Peabody Office

Red Thread
Sasaki Associates, Inc.
SMMA
Spagnolo Gisness
Stantec
Timberline Construction
Unispace
VVA Sweett

Silver
Dacon Corporation
McCall & Almy

Bronze
Gilbane Building Co.
Turner Construction Company

Twitter: FOLLOWERS: 733
Increase from 728

LinkedIn: LIKES: 250+
Increase from 240

LinkedIn: FOLLOWERS: 472
Increase from 459