

- 1. Telstra iVision -Experience
- 2. Collaboration Planning more than good building design
- 3. Collaboration Design solutions must integrate into workflows
- 4. Simple and supportable is best

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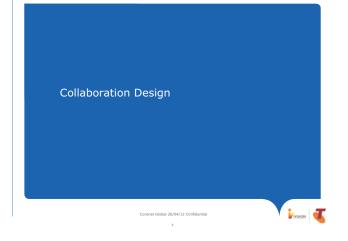
- 30 years designing and building collaboration solutions
- Cisco Gold Partner

- Clisco Guid Partner
  Clisco and Polycom TelePresence Partner
  Clisco Digital Media Authorised Partner
  Focused on collaboration, audio visual and Digital Media
- Specialised Engineering
- National practice 180+ staff
   Part of Telstra Network, Application and Services
- New buildings allow our organisation to deliver complete collaboration experience



- Office projects often provide companies with a driver to update the collaboration experiences
- Innovative collaboration solutions follow a strategy which is built on strong workforce profiling and planning
   Technology innovation is driving new ways of working
- Virtual Desktop
- · Extension Mobility
- · BYOD
- · Work from Anywhere
- Real Estate savings from good design and use of technology can be significant
- Larger scale collaboration strategy will drive more innovative and business aligned office design and outcomes
- Solutions need to be simple, consistent and flexible

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- New office collaboration solutions need to be designed to work with the broader strategy
- Office collaboration needs to influence workspace and meeting room design
  - · Collaboration Spaces
  - · Collaboration rooms (not rooms with AV)
  - · Telepresence
  - Collaboration tools across all devices (laptop/tablet/mobile)
  - Digital Media and Signage
- Collaboration needs to be part of the broader technology innovation:
  - Solutions need to support BYOD
  - Solutions need to support virtual environments
  - Solutions need to be integrated into scheduling systems
- Solutions need to be designed to be easily repeatable, simple to deploy and support

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