



# Your Strategic IBM i

# Business Partner



# About iTech

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iTech Solutions has been an IBM Business Partner for 20+ years, offering customized and flexible business solutions for your IBM i. Our team is comprised of certified IBM Power System sales and technical consultants, IBM i system administrators, and skilled technicians that are focused on ensuring you are getting the most from your system through our wide range of IBM i knowledge and expertise.



## The iTech Difference

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iTech invests in IBM i user groups, events, and conferences through educational sessions, sponsorships, and networking to strengthen the bond of IBM i professionals. If you are active in the IBM i community, there is a good chance you will see the iTech booth and our team in red at conferences such as COMMON, NEUGC, IBM Technical University, IBM Think, WMCPA and many local user groups.

We continue to invest in the future of IBM i by developing our own skills and sharing our expertise through our services, newsletters, webinars, speaking engagements, and videos. To put it simply, we are good at what we do because we love what we do.

Our sales team is fully IBM Power Systems certified, and includes three IBM Champions, one of which is iTech President Pete Massiello who is the first lifetime IBM Power Systems Champion.



# Our Offerings

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As an IBM Business Partner, iTech Solutions' focus is providing IBM Power and Storage solutions to our customers. In addition, we offer a wide variety of supporting solutions and services which help our customers to ensure that their IBM i is reliable, available, and secure. iTech Solutions has the knowledge, expertise, and experience to keep your IBM i environment running at its peak.

**"iTech has very high levels of technical understanding and competence with the IBM i."**

**JARED GERBER**

Brotherhood Mutual Insurance Company

- IBM i Power Hardware & Software
- IBM Storage Solutions
- Virtual Tape Libraries
- Tape & Disk Encryption Solutions
- Logical Partitioning Design, Implementation, & Training
- Performance Analysis & Capacity Planning
- Cloud Backups
- HMC Setup & Configuration
- Server Consolidation
- Remote VTL Replication to our Cloud
- BRMS Implementation & Training
- OS Upgrade services
- High Availability Design & Implementation
- Disaster Recovery Services
- Performance Management
- Managed Administration Service
- IBM i Security Monitoring Service
- Health & Security Assessments
- IBM i System Hosting
- PTF Maintenance Service
- HMC/FSP Maintenance
- Migration Services
- Remote Management
- Technical Support

# Hardware



Our experienced team has the knowledge to configure, install, and implement your Power Systems, HMC, LPAR configurations and storage solutions. It doesn't matter what application you run, if it runs on IBM i, we can enhance its usability and operability through infrastructure optimization. Our goal is to provide a customized hardware solution that fits your business goals, and ensure your hardware runs as it should after installation.



## High Availability & Disaster Recovery



iTech Solutions offers a variety of high availability and disaster recovery services, which allows us to meet a wide variety of needs. Whether you want to implement high availability, or you just want to ensure that you are prepared to recover in the event of a disaster, we can help you.

Implementing high availability for our customers is simple and cost effective. Using a second machine at your location or one of our Power Servers at our Tier III data center, our solution includes a hardware and software environment that ensures your system is available 24/7. We can install and configure your high availability solution, as well as administer the solution, and perform role-swaps. Our high availability solution enables our customers to protect their mission-critical applications and data against catastrophic failure and loss. In addition, there are the added benefits of enabling customers to migrate to new systems with very little downtime and can ease the effects of planned downtime when you are able to role swap between data centers and keep business running.

# PTF Maintenance

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To keep IBM i environments protected and performing at maximum efficiency, it is critical for organizations to stay up-to-date with the latest upgrades, support, and scheduled maintenance. PTFs are created to fix problems, prevent problems, add functionality, or address security issues, and staying current can give you a competitive advantage. Whether you would like us to do a one-time project, or contract our subscription service, we can help keep your system protected.

Our 24-month subscription service gives you three PTF applications and one OS upgrade during that interval. You choose which order works best for you — all for a low monthly cost that insures you will never fall behind.

# IBM i Operating System Upgrades

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Performing upwards of 400 upgrades a year, iTech has the experience, knowledge, and expertise to keep your IBM i OS current and your system up to date. While OS upgrades take weeks of preparation and planning to run smoothly, our team has extensive knowledge to do the heavy lifting and ensure upgrades are performed accurately with minimal downtime. Regardless of what OS level you are on today, we can help you upgrade to give you access to the latest functionality. Don't leave your upgrade in the hands of someone who does a single upgrade every three to four years, call the experts.

"iTech performed two OS upgrades in a short amount of time, with a very low risk factor to our company, all while providing a flexible solution that fit our business."

I would absolutely recommend iTech Solutions."

**FRANK SESSA**

Project Manager, New England Motor Freight



# Managed Services



iTech Solutions' Certified Administrators can remotely monitor your IBM i environments 24/7 and react to critical errors in real time, allowing your IT staff to focus on initiatives that help drive business.

## BENEFITS YOU CAN GAIN INCLUDE:

**Reduced risk and downtime** — through proactive monitoring, we can begin to remediate problems before they escalate and bring your business down.

**Proactively apply PTFs** — we can actively stay on top of PTFs so your environment is always up to date.

**Reduce IT Staff Costs** — Managed Service Providers (MSPs) can help offset the costs of hiring additional internal IT staff.

**Fixed budgeting** — by going with a service plan, your organization can more accurately account for cost allocations and only pay for the services you need.

**Access to highly skilled administrators** — using our certified system administrators frees your IT personnel to focus on core strategies and innovation instead of day-to-day IT issues for a lower cost.

**Competitive advantage** — delivers a way to obtain experienced IBM i administrators that have the skills and know-how to leverage your IBM i investment.

**Better compliance and security** — our team of experts is equipped with the knowledge of the latest security and regulatory standards, and can provide a comprehensive security plan.

# Cloud Hosting



iTech Solutions Tier III data centers offer cloud hosting for IBM i environments of any size through our iInTheCloud solution. The cloud offers companies the flexibility to purchase only the resources they need to run their business, with the ability to scale. iTech Solutions offers our customers additional choices such as, the encryption of data at rest, VTL replication, cloud backups and metered usage for replication. Our support services can be added to provide full support of your cloud environment. If you're considering the cloud for your IBM i environment contact iTech Solutions.

**"iTech has been our go to for iSeries purchases, issues and upgrades for many years, and I am confident that we always receive the best and most informed service available anywhere."**

**JUDITH LAWSON**

Senior Programmer/Analyst, White Flower Farm



**Ready for**  
IBM Power Systems on Cloud



# Subscribe to the iTech Newsletter for the latest updates on IBM i

Our monthly newsletter is filled with technical tidbits that will enhance your knowledge of IBM i, whether you have been working on IBM i for 30 days or 30 years. The topics range from how to use new features/functions, information on current PTFs, what is new for IBM i, tricks to get the most out of your IBM i, upcoming events, and more.

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**When you just want everything to work, give iTech Solutions a call. We have many longtime customers that have been using us as an extension of their staff to keep their costs down, while getting the most from their IBM i dollar.**

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the web at [itechsol.com](http://itechsol.com)**