

Earn the CMC Designation

The Certified Management Consultant designation (CMC) is a competency-based professional designation, which requires a candidate to demonstrate evidence of their knowledge and skills as a management consultant. Senior candidates are afforded credit for their experience and proficiency. Candidates are measured against the management consulting competency framework set by the International Council for Management Consulting Institutes (CMC-Global).

To determine the certification requirements for your personal situation, review the column that best describes your relevant management consulting experience. This will help identify which certification stream you may qualify for. Please use this table only as an indicator of your certification stream, as all CMC candidates must be officially confirmed and admitted to the appropriate certification stream by the Registrar of their Provincial Institute.

The Certified Management Consultant (CMC) designation is recognized by Provincial legislation across Canada. The CMC is the profession's only international certification mark, recognized in close to 50 countries. It represents a commitment to the highest standards of consulting and adherence to the ethical canons of the profession.

The Canadian Association of Management Consultants administers, and its provincial Institutes confer, the CMC designation in Canada.

| <i>Which certification stream applies to me?</i> | | | | |
|---|---|---|---|---|
| <i>* A candidate's admission to a certification stream is subject to Institute approval</i> | | | | |
| How many years of consulting or executive experience do you have? | I have 8 years or less of relevant consulting experience | I have 8 years or more of relevant consulting experience | I've been an executive for 15 years and I'm transitioning from industry | I've been leading a consulting firm for 10+ years. |
| Experience required to enter this certification stream | - | 8 years | 15 years of executive experience and a minimum of 3 years of executive consulting experience Must be in this role at the time of application to the stream | 10 years of executive experience leading a consulting firm Must be in this role at the time of application to the stream |
| Academic qualifications required to enter this certification stream | University degree or approved professional designation | University degree or approved professional designation | - | - |
| Additional requirements for this stream | I've been actively consulting for the immediate past year | I've been actively consulting for the immediate past year | I've been actively consulting for the immediate past year | I've been actively consulting for the immediate past year |
| My certification stream is: * | ENTRY | EXPERIENCED | EXECUTIVE 1 | EXECUTIVE 2 |

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*The table summarizes the requirements for certification. Complete details are available online at <http://www.cmc-canada.ca>

| <i>The requirements to earn the CMC are:</i> | ENTRY | EXPERIENCED | EXECUTIVE 1 | EXECUTIVE 2 |
|--|---|---|---|--|
| EDUCATION | | | | |
| CMC-Canada's certification courses | 5 required courses: <ul style="list-style-type: none"> • Essentials • Ethics • Project Management • Interpersonal skills • Personal skills | 1 required course: <ul style="list-style-type: none"> • Ethics | 1 required course: <ul style="list-style-type: none"> • Ethics 1 suggested course: <ul style="list-style-type: none"> • Essentials | 1 required course: <ul style="list-style-type: none"> • Ethics |
| EXPERIENCE | | | | |
| Minimum relevant management consulting work experience at the time of certification | 3 years | 8 years | 15 years of executive experience and 3 years of executive consulting Must be consulting at the time of certification and have been actively practicing for the past year | 10 years of executive experience leading a consulting firm. Must be consulting at the time of certification and have been actively practicing for the past year |
| Peer Review | | | | |
| Sponsors | 2 CMCs | 2 CMCs | 2 CMCs | 2 CMCs |
| Client references | 3 | 3 | 2 | 2 |
| Engagement summaries | 3 | 5 | - | - |
| Client deliverables | Samples required at Oral Structured Interview | Samples required at Oral Structured Interview | - | - |
| EVALUATION | | | | |
| National Final Examination | Oral Structured Interview | Oral Structured Interview | Oral Confirmation Interview | Oral Confirmation Interview |