

## 2019 Nominating Committee Report to Members

On March 19, 2019, in accordance with section 1e) of the Rules and Regulations of the Institute, the Council instructed Tim Kist, as Past President, to establish a Nominating Committee to prepare a slate of nominations for election to Council for 2019-2020. Randy Baldwin, FCMC, and Gary Craven, FCMC, agreed to serve as members of the 2018 Nominating Committee.

The attached Call for Nominations to the 2019-2020 Council of the Institute of Certified Management Consultants of Manitoba was issued to members by email from CMC-Canada on Wednesday, April 3, 2019, with a nomination deadline of 5 PM CDT Friday, May 5. Each nominee was requested to provide consent to stand as a nominee, a brief biography, and the support of five members as nominators.

According to section 3(1) of The Institute of Certified Management Consultants of Manitoba Act and to section 10.2 of the By-laws, Council shall consist of not fewer than six members and not more than ten members. Ten complete nominations were received by the deadline. There were no incomplete nominations and no late nominations. No positions were contested.

Nominee	Firm Name	Firm Size	Functional Areas of Specialization	Year Most Recently Joined Council
Wolfgang Baun, CMC	Solvera Solutions	Over 100 people	GM, LRP, IP,	<b>New</b>
Markus Erkelenz, CMC	Northwest Company	Over 100 people	FM, GM, IP	2017
Kathryn Graham, CMC	MNP	Over 100 people	GM, MM, LRP, OR	<b>New</b>
Bettie Johnston, CMC	Retired	1-10 people	GM, IP, LRP, OR	2015
Jerome Knysh, CMC	Builder's Furniture	Over 100 people	LRP, MA, PM, MM, OR	2018
Josee Lemoine, CMC	Backswath Consulting	10 - 100 people	GM, HR, LRP	2016
Dafne Orbach, CMC	Niche Marketing	1 – 10 people	MM, LRP, GM	<b>New</b>
Warren Thompson, CMC	Stantec Inc.	Over 100 people	EC, FM, GM, MA, LRP	2009
Faye Wankling, CPA (CA), CMC	DXC Technology	Over 100 people	FM, MA	2018
Greg Ware, CMC	Midas Winnipeg	Over 100 people	GM, LRP, MM	<b>New</b>

Functional <b>Areas</b> of Specialization	
Economics	EC
Financial Management	FM
General Management	GM
Human Resources Management	HRM
Information Processing	IP
Long Range Planning	LRP
Management Accounting	MA
Marketing Management	MM
Operations Research	OR
Production Management	PM

The Nominating Committee recommends the following members for the 2018-2019 Council:

Position	Recommended Nominee
President	Josee Lemoine, CMC
Vice President	Jerome Knysh, P. Eng., CMC
Past President	Warren Thompson, CMC
Registrar	Markus Erkelenz, CMC
Secretary	Bettie Johnston, CMC
Treasurer	Faye Wankling, CMC, CPA
Councillor At-Large	Wolfgang Baun CMC
Councillor At-Large	Kathryn Graham, CMC
Councillor At-Large	Dafne Orbach, CMC
Councillor At-Large	Greg Ware, CMC

Six of the recommended members currently serve on Council. Here are brief bios of the four new members.

**Wolfgang Baun, CMC**, is currently the Director, Services for Solvera Solutions. He has responsibility for Solvera's Services Portfolio and Solvera's BC business portfolio. Wolfgang is an experienced management consultant with more than 30 years of experience in leadership and consulting roles spanning government/healthcare and the financial sector. During his career, Wolfgang has led complicated, multi-faceted initiatives from concept to operational sustainability, and supported organizations with organizational transformation, strategic planning, program and operational reviews, and business risk assessments.

His approach is results-driven, with a strong focus on collaboration, interpersonal and analytical skills. Wolfgang is an effective listener and facilitator. He is adept at working with stakeholders, constructively facilitating discussion on sensitive topics and diverse points of view to arrive at consensus on overall status and planned course of action.

In addition to his CMC certification, Wolfgang is certified in the Prosci Organizational Change Management and Prince2 Project Management methodologies.

**Kathryn Graham, CMC**, is a Partner with MNP in Winnipeg. Kathryn has over 15 years experience in management and consulting roles. Since joining MNP in 1999, Kathryn has designed and delivered consulting and facilitation services related to strategic and business planning, feasibility studies and business case development, stakeholder consultation, program evaluation and operational effectiveness. Her clients have included commercial businesses in a wide range of industries, public sector, First Nations and Not-for-Profit organizations. She is a skilled facilitator who is able to effectively work with individuals and groups from varying backgrounds.

Prior to joining MNP, Kathryn spent 10 years with the Workers Compensation Board of Manitoba in positions of progressive responsibility providing policy and decision support to the Board of Directors, including associated stakeholder consultation, and concluding as Director of Policy & Research. She was also seconded during this period to the Province of Manitoba, Service First Initiatives, as Director of People and Work to assist with initiatives related to customer service and human resource reform.

**Dafne Orbach, CMC**, has 20+ years of experience developing new markets for specialized solutions. Dafne is 100% focused on B2B, where she typically works with clients in industries such as cleantech, industrial manufacturing, information and communication technologies (ICT) and biosciences. Through her work, she helps innovators discover why clients in niche markets buy, or should buy, their tech solutions and creates strategic campaigns that resonate with the target audience, generating business opportunities and resulting in a positive ROI.

Dafne has specialized in need-based market segmentation, micro segmentation, market intelligence, definition of marketing strategies, implementation of integrated campaigns, lead generation and content marketing in niche B2B markets.

Through her business, NicheMktg, Dafne brings her experience to the market that includes:

- Projects in multinational companies, as well as domestic businesses;
- International experience working closely with customers, vendors and distributors in North and South America, Europe, Asia and Oceania; and
- Knowledge of the best practices in B2B lead generation and niche marketing.

Dafne lives in Winnipeg, Canada with her husband and their three children.

**Greg Ware, CMC**, is a dynamic leader with practical experience in operations, finance, human resources, marketing and promotions. Entrepreneurial self-starter with positive learning attitude used to set goals and achieve success. Excellent communication and interpersonal skills with demonstrated ability to mentor others and function effectively in team-based environments.

With more than 35 years in business, Greg has well-developed management skills gained through hands-on experience. In addition to many successful years as a Management Consultant and Business Coach, Greg has developed and facilitated various training and employment workshops including being part of a North American Team which created and facilitated a business culture change program.

Greg's primary industry areas of practice are Retail Sales & Service; Construction & Restoration Trades; Chemical Manufacturing; and Warehousing & Distribution

Greg also has an MBA degree from Asper School of Business, University of Manitoba. He is acknowledged and appreciated by his peers and clients for his excellent listening skills and his professional flexibility which ensure that his clients receive services of the utmost quality.

Since none of the positions has been contested, an election is not required. The 2019/20 Nominating Committee is pleased to recommend to members of the Institute that the slate of Councillors be declared elected to their respective positions by acclamation.

Respectfully submitted by the 2019/20 Nominating Committee,

A handwritten signature in black ink that reads "R. H. Baldwin".

**Randy Baldwin, FCMC**

A handwritten signature in black ink that reads "Gary Craven".

**Gary Craven, FCMC**

A handwritten signature in blue ink that reads "Tim Kist".

**Tim Kist, CMC**

**Chair**

## CMC-Manitoba Call for Nominations

The Nominating Committee of the Institute of Certified Management Consultants of Manitoba invites nominations for positions on the 2019-2020 Council. Regular members, Life Members, Fellows, and Non-Practicing Members are eligible to submit nominations and to stand for nomination. Members of the Nominating Committee are not eligible for nomination.

Nominations may be made for the following positions:

- President
- Vice-President
- Secretary
- Treasurer
- Registrar
- Councillor at-large (up to four positions).

For a brief description of the roles and responsibilities of Councillors, please refer to sections 10 and 11 of [The Constitution and Bylaws of the Manitoba Institute](#).

Nominations require the consent of the nominee and must include a brief biography of the nominee (maximum of 150 words). Self-nominations will be accepted.

In accordance to the Rules and Regulations of the Institute, section 1.c) iv), each nomination must be signed by the nominee and signed by five nominators who are Members. The Nominating Committee will accept emails from the nominee and nominators in place of signatures provided that the identity of the sender is clear and the authenticity of the email communication is satisfactory to the Nominating Committee.

Nominations must be received by **5:00pm Central Daylight Savings Time on Friday, May 3, 2019** and submitted electronically to [pastpresident@cmc-manitoba.ca](mailto:pastpresident@cmc-manitoba.ca). Questions may be addressed to the same email address.

Should an election be required, it will be conducted at the Annual General Meeting in accordance with section 8 of the By-laws of the Institute and with section 1.c) viii) of the Rules and Regulations. Each Member in attendance at the Annual General Meeting shall be entitled to one vote. Proxy voting shall not be permitted.

Yours sincerely,

Bettie Johnston  
Secretary  
Institute of Certified Management Consultants of Manitoba