INTRODUCTION TO CHANGE HEALTHCARE

Matter – Change Healthcare Pitchfest
Unparalleled Reach Across The Healthcare Ecosystem

One of the largest healthcare financial and administrative networks in the United States

900,000 Physicians

33,000 Pharmacies

118,000 Dentists

600 Laboratories

5,500 Hospitals

3,300+ Facilities Using Imaging Solutions

$1 Trillion Healthcare Claims

14 Billion Healthcare Transactions

1 in 3 U.S. Patient Records

2,200 Payer Connections

Leading analytics solutions

Pervasive network providing insights

Leading payer and provider relationships

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## Helping Customers Address Key Industry Trends

<table>
<thead>
<tr>
<th>Wasteful Spending</th>
<th>Growth in High-Risk Populations</th>
<th>Shift to Value-based Care</th>
<th>Increasing Consumerism</th>
<th>Proliferation of Healthcare Data</th>
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<tbody>
<tr>
<td>U.S. NHE will grow from $3.5T to $5.7T by 2026. Waste accounts for ~30% of this spend.</td>
<td>65+ population growing 34% with 3-5x spend vs younger population.</td>
<td>Care delivery models shifting to incentivize value and quality</td>
<td>HDHPs have grown 12% annually since 2012</td>
<td>Unprecedented rise in HC data (&gt;2,300 exabytes by 2020)</td>
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</table>

### Key Trends
- **Reduce and Control Costs**
- **Increase Cash Flows**
- **Manage complex workflows**
- **Streamline Engagement**
- **Enable data interop and Insights**

Source: National Academy of Medicine; Office of the Actuary; U.S. Census Bureau; Congressional Budget Office; America’s Health Insurance Plans; Centers for Medicare & Medicaid Services
The Leading Healthcare Financial Management Platform
Informed by Clinical Insights

Customer Needs

Intelligent Healthcare Platform™

Go-to-Market

API Products powering the Healthcare Ecosystem

Next Gen Opportunities and Innovations

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The Trusted Marketplace for the Healthcare Ecosystem

Increased access and reduced friction across the customer lifecycle speeds acquisition and retention; powering the network effect, increasing revenue and optimizing cost.

Our Robust Portfolio of APIs and Products

Explore available API product via our Marketplace
Learn how API Products can be a solution to address your needs
Subscribe through multiple storefronts
Implement with documentation, implementation guides and a sandbox

Curated and Delivered via a Marketplace via a multi-channel sales and distribution model

Delivered via multiple storefronts To the Healthcare Ecosystem

APIs
Software
Data
Hardware
3rd Party Products

Internal Developers
Payers
Providers
Partners
Gov't
Industry Consortia

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Why Partner with Change Healthcare

- **Ecosystem**
- **Empowerment**
- **Market Reach**
- **Product Breadth**

**Discover availability of care services**
**Choose an available doctor**
**Find and assess available coverage and care cost**
**Intake, data sharing, H&P, payment**
**Complete visit including diagnostics and prescriptions**
**Review patient H&P and care history**
**Complete post-visit actions including payment and scheduling**
**Schedule an appointment with a selected provider**
**Manage ongoing care at home**
**Interact with provider**